

# NISSAN SHATAI NISSAN SHATAI KYUSHU

**Corporate Profile 2023**



**NISSAN**  
GROUP OF JAPAN - ASEAN

**We at Nissan Shatai, as a trusted company,  
Nissan Shatai Group responding to provide unique and  
delivering attractive, high-quality vehicles and services  
to our customers in timely manner.**

Nissan Shatai began as a car body manufacturer for train cars and automobiles in 1949. In 1951, it became a member of the Nissan Group and has since then expanded steadily in the Shonan area in Kanagawa, as well as Uji City in Kyoto. In 2000, the company consolidated the production of its mass-produced vehicles in the Shonan area. Following that, it established Nissan Shatai Kyushu as a new company in 2007 with the aim of establishing a business foundation that can be sustained into the future. The new plant in Kyushu commenced operations in January 2010.

Nissan Shatai has two production bases - Shonan Plant and Nissan Shatai Kyushu. Shonan Plant produces four models including light commercial vehicles (LCV) such as the AD and the NV200 Vanette as well as the frame vehicle Patrol Y61, etc. while Nissan Shatai Kyushu produces five models including the Elgrand minivan, the Armada full-size SUV (Sport Utility Vehicle) and the Caravan LCV, etc. Nissan Shatai owns proprietary expertise in the development and production of LCV and frame-vehicles and is responsible for their development and production within the Nissan Group.

Our three major businesses are as follows.  
The first business is "commercial vehicles and premium cars."

Through the evolution and deepening of uniqueness, we will work toward the enhancement of manufacturing technological capabilities and productivity, and raise the added value of the products to expand profits and the number of units sold.

The second business is "specially equipped vehicles." In the specially equipped vehicle business, in which future growth potential and high profitability can be expected, we will work toward business expansion by responding rapidly to the diversifying needs of our customers.

The third business is "support businesses." We will work toward expansion of production volume and business volume in our full range of support businesses, including service parts, engineering consignments, prototyping, molds and tools, and facilities.

We aim to expand these three major businesses through Medium-term Management Plan which starts fiscal 2023. We have defined our Vision for our Future as "Contribute to society through our commercial vehicles, premium cars, specially equipped vehicles, and support businesses and become the one and only presence trusted by our customers" and it also stipulated three pillars for realizing the vision.

We aim to expand these three major businesses through Medium-term Management Plan which starts fiscal 2023.

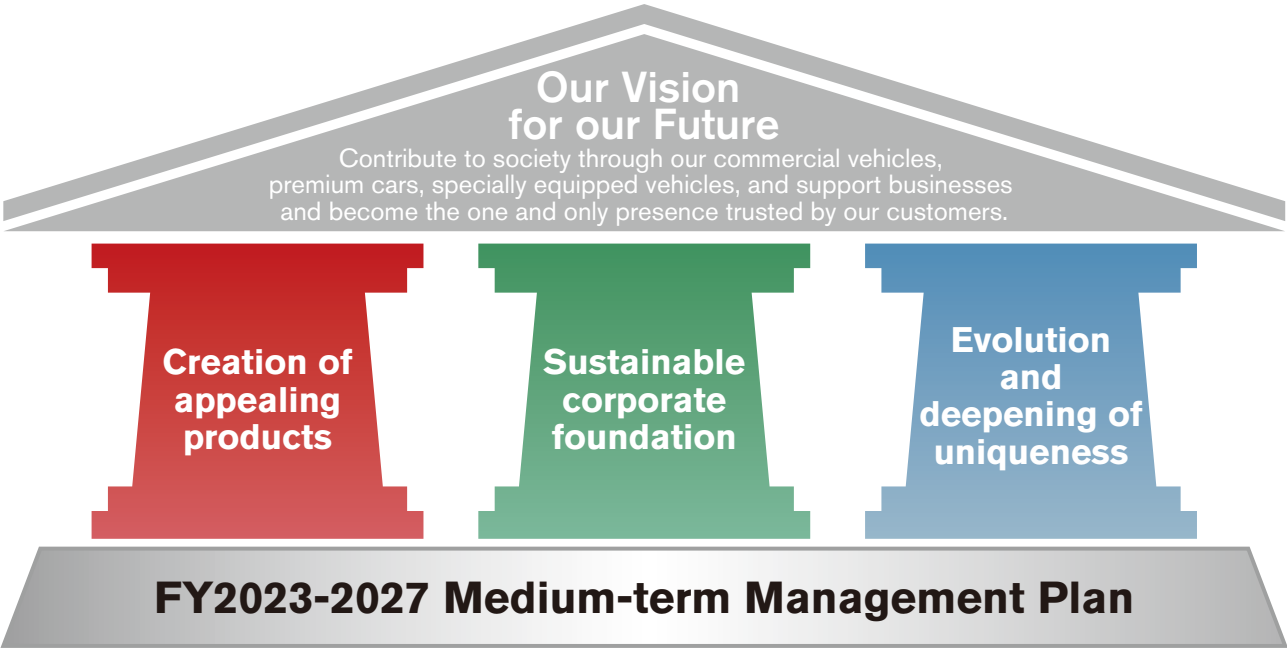
The first pillar is "Sustainable corporate foundation." The "Sustainable corporate foundation" aims to realize carbon neutral by 2050. And through the efforts of all of our employees we will realize a company climate in which anyone can work with motivation and peace of mind. The second pillar is "Creation of appealing products." In "Creation of appealing products," Nissan Shatai will meet the diversifying needs of our customers in a timely manner and create products and value which excite our customers. The third pillar is "Evolution and deepening of uniqueness." In "Evolution and deepening of uniqueness," Nissan Shatai will continue to explore innovation, efficiency and flexibility through technologies and ideas brimming with uniqueness.

In the first fiscal year of the new Medium-term Management Plan, Nissan Shatai wants to further enhance trust from stakeholders by bolstering integrated manufacturing operations that extend from development to production, which is our strength, and working to improve legal compliance and corporate governance.

June 2023



President



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# Major businesses

## Nissan Shatai is a vehicles manufacturer which has manufacturing functions from development to assembly

Nissan Shatai is a vehicle manufacturer that is engaged in the processes from development to production upon consignment from Nissan Motor Co., Ltd.

When producing a new car, based on the concept and design for the car, it carries out processes from development including design, prototyping, and testing, to preparations for production such as plant assembly line design and introduction of assembly facilities, pressing, welding of car body, painting, vehicle assembly, and quality assurance.

### Development

Through technologies such as virtual analysis, and over repeated cycles of checks for high productivity before mass production and testing on the test courses, we carry out efficient design work aiming to “zero design changes”.

### Production preparation

Based on the concept of the Renault-Nissan Alliance Production Way,<sup>1</sup> we have established highly productive, quality plants through the introduction of cutting-edge technology and facilities.

### Production

At our two production bases, the Shonan Plant and Nissan Shatai Kyushu, we are improving production efficiency and producing quality cars while remaining environmentally friendly.

### Specially equipped vehicles

Nissan Shatai is also injecting effort into built-to-order manufacturing for specially equipped vehicles, which serve different purposes from one vehicle to the next. Specially equipped vehicles are produced by a group company, Auto Works Kyoto, which delivers specially equipped vehicles that meet the needs of customers through an integrated system from development to production.

### Development and production support that leverages the know-how we have cultivated

Nissan Shatai is not only carrying out vehicle manufacturing processes at our domestic bases but also providing support for the development of LCVs and the production of new vehicle models at global Nissan plants and for the preparation and establishment of new plants and production lines.

<sup>※1</sup> Alliance Production Way  
Alliance Production Way = APW. A production system which allows us to efficiently produce high-quality cars and deliver them to our customers with short delivery times

amount of sales



2023

2027



# Sustainable corporate foundation



Water-based 3WET painting which reduces our environmental impact.  
This is a production method which consecutively paints on three layers, the middle coat and topcoat color base and the clear coat, and then bakes them all on at once. This results in a great reduction in CO<sub>2</sub> and in addition the adoption of water-based paint reduces VOC emissions as well.

## Nissan Shatai will realize carbon neutral by 2050. Through the efforts of all of our employees we will realize a company climate in which anyone can work with motivation and peace of mind.

Whilst pursuing growth in earnings, Nissan Shatai, as a member of the Nissan Group, also aims to be a company that can co-exist harmoniously with society, nature and the environment.

Regarding our environmental response, we have stipulated an Environmental Policy in accordance with Nissan Shatai's Environmental Principle based on the Environmental Principle of the Nissan Group and are endeavoring to promote initiatives from all perspectives.

In particular, we actively advance the manufacturing of environmentally responsible vehicles as a vital mission of the automobile industry, and going forward we will continue to work on the utilization of renewable energy, the electrification of equipment, and energy-saving.

Furthermore, for the coexistence of diverse values and the building of workplaces in which anyone can work comfortably, we will promote activities for diversity, equity & inclusion, workplace environment development, safety, and health. Moreover, we think of our employees as "human resources" rather than "personnel," consider the training of our employees to be one of our important management strategies, and will actively work on the development of our human resources.

In addition, we will work toward harmonious coexistence with local communities through a variety of initiatives by the company.

We will continue to actively interact with communities and conduct community welfare activities and volunteer activities for disaster recovery, as well as learning support activities for elementary school students.



We are promoting a variety of initiatives to realize carbon neutral by 2050



We are working on diversity, equity & inclusion for the building of workplaces in which anyone can work comfortably



Training to master painting skills which uses a large screen instead of an actual vehicle. We are introducing education and training which are adapted to the current era

## We are engaged in community contribution activities as an open company.



Plant Tours for elementary school students



Company festivals



Participation in community beautification activities



Tsunami evacuation site -Head office building-

Nissan Shatai interacts with communities in many ways. Every year, the Shonan Plant welcomes more than 20,000 students from nearby elementary schools for tours in conjunction with social studies lessons. The Shonan Plant also has a festival that is open to the public and the plant supports and participates in various community events.



We are promoting working style reforms that recognize the needs of our people. We have received Platinum Kurumin<sup>1</sup> certification and have been recognized and honored as a White 500 Company<sup>2</sup> as well.

※1 : Certification based on Article 13 of the Act on Advancement of Measures to Support Raising Next-Generation Children

※2 : Certification under the Certified Health and Productivity Management Organization Recognition Program promoted jointly by Japan's Ministry of Economy, Trade and Industry and Nippon Kenko Kaigi



# Creation of appealing products



This is the 70th anniversary model of the Patrol (limited version for the Gulf region), a very popular model in the Middle East. This model offers a luxurious design, top-class comfort, advanced technology that improves safety and enjoyment, and Patrol-style power and premium quality.

## Nissan Shatai will meet the diversifying needs of our customers in a timely manner and create products and value which excite our customers.

As commercial vehicle and premium car professionals, Nissan Shatai will provide products which are praised by our customers. We will enhance our specially equipped vehicles and propose new products which meet diversifying needs in a timely manner to our customers.

Our Caravans feature a wide variety of variations. Since their introduction, we've continued to strengthen the line's appeal through adding leading-edge features, improving fuel efficiency, and increasing designs/grades etc. This has led to a line of vehicles that have an excellent reputation in both the domestic and overseas markets.

Sales of our Patrol: Y61, Y62 and Patrol Pickups continue to increase in the Middle East gulf countries, Africa, and in ASEAN nations. Through directly communicating with local customers and sales companies, we are continuing to discover new needs.

Our premium brand INFINITI QX80 and our North American Armada SUV, evidenced high praise through the results of our global market surveys and comments from local vehicle journalist associations. In addition, the creation of the NV200 Vanette 4WD model for regions with low temperatures and high snowfall. This has led to a definite increase in sales numbers.

Going forward, we will continue to aim for rapid vehicle planning based upon market surveys, swift vehicle commercialization and pro-active sales support, production of service parts and also aim to expand the CASE\* businesses including electrification, and we will further strengthen the unique initiatives of our companies that allow us to meet a wide variety of customer needs.

※CASE : Connected, Autonomous, Shared & Services, Electric



The inside of the Caravan MYROOM CONCEPT, a concept car offering in-car accommodation. We launched it in FY2023 as Caravan MYROOM



The MOOW is a mobile office car based on the NV200 Vanette. Telework can be performed comfortably in the back seat space

### The Caravan specially equipped vehicles which ensure that our customers' needs have been met swiftly and accurately



The specially equipped Caravan has many variations of the Caravan all feature leading-edge safety, functionality, and convenience, while ensuring that our customers' needs have been met swiftly and accurately. The customization of these vans is performed by Auto Works Kyoto, a Nissan Shatai group company. The lineup includes a high-spec ambulance "NISSAN PARAMEDIC", emergency / medical vehicles, fire-fighting vehicles, and kindergarten buses (with abandonment prevention devices installed).



The INFINITI QX80 produced by Nissan Shatai Kyushu. Only plants which have met strict quality standards are permitted to produce this vehicle



The two-tone version of the NV200 Vanette Multi-Bed Wagon. Due to its approachable appearance, it was very popular at the Tokyo Motor Show



# Evolution and deepening of uniqueness



This is the assembly line at Nissan Shatai Kyushu which efficiently produces five models, including the Elgrand minivan, the Patrol (Y62) frame-vehicle, and the Caravan LCV (light commercial vehicle)

## Nissan Shatai will continue to explore innovation, efficiency and flexibility through technologies and ideas brimming with uniqueness.

Nissan Shatai has two production locations including our Shonan Plant and Nissan Shatai Kyushu. The two plants have incorporated the Alliance Production Way (APW) and are carrying out high-mix, low-volume production, where vehicles with structural differences are produced on the same line.<sup>\*1</sup> Our plants are supported by one of the strengths of our company: integrated manufacturing. Nissan Shatai has development divisions that focus on design and production of test vehicles, as well as tool & machinery engineering divisions that focus on designing and producing equipment for production facilities. There are also test facilities to check every aspect of our vehicles, with development, production and quality control all being part of the same integrated process. Both the Shonan Plant and Nissan Shatai Kyushu are leveraging this integrated manufacturing system to pursue an efficient production system in line with the number of units produced. Moreover, they build the optimal production technologies and methods for high-mix low-volume products.

Nissan Shatai has a central role amongst global Nissan in terms of commercial vehicles, premium cars and specially equipped vehicles manufacturing. Based around next generation frame-vehicles, the development divisions are working to strengthen manufacturing technologies and make use of ITS<sup>\*2</sup> techniques. The production divisions are aiming to create "Production lines that are kind to humans" and are moving forward in a planned fashion by placing focus on the company's unique production processes.

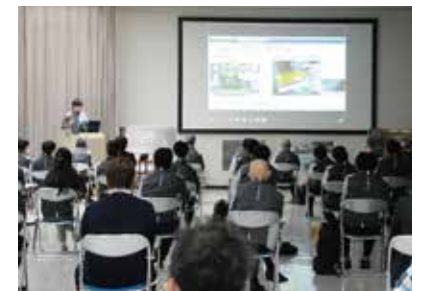
Nissan Shatai will further improve the specific technologies it has cultivated to date with the aim of becoming a trusted presence in the manufacturing of commercial vehicles, premium cars, and specially equipped vehicles.

<sup>\*1</sup> Producing multiple vehicle models on the same line, such as monocoque vehicles (a production method for passenger vehicles and commercial vans where the framework and body are produced as one part) and Frame-vehicles (vehicles where the body is installed on a strong frame such as SUVs, trucks etc.)

<sup>\*2</sup> Intelligent Transport Systems.



The characteristic of the Shonan Plant is flexible manufacturing on a compact line. It continues to pursue the optimal methods for high-mix low-volume production



A meeting to present QFD (Quality Function Deployment) technologies in which the attendees learn the ideas essential for technology development. Not only the development divisions but also the production and management divisions participate

### Inspiring the joy of creating things in our employees and motivating them to engage in technology development! New Products and New Technologies Expo & Ideas Contest



New Products and New Technologies Expo



Ideas Contest

Attempting to inspire the joy of creating things in our employees and connect this joy to the motivation to engage in technology development, Nissan Shatai holds a New Products and New Technologies Expo & an Ideas Contest inside the company once a year. The New Products and New Technologies Expo is an event which is essential as a forum for sharing information about the technologies which have been developed. All Nissan Shatai Group employees may apply to the Ideas Contest, and many employees from all of the divisions and of all ages participate. Sometimes their ideas are adopted in actual vehicles.



A CAE analysis image used to consider frame designs. We will further deepen the manufacturing technologies unique to Nissan Shatai, such as next generation frame-vehicles, etc.



A seat equipped with spinal support in the Caravan which enables the driver to avoid tiredness even on a long drive. It was adopted for the first time in commercial vehicles



# Outline of NISSAN SHATAI

## Highly advanced facilities and technologies

Nissan Shatai has three main operational bases that consistently implement the operations of development, production and quality assurance. These bases are: Headquarters and Shonan Plant located in Tsutsumicho,

Hiratsuka City, Kanagawa Prefecture;the Techno Center located in Ookami, Hiratsuka City; as well as the Development Divisions that are mainly located at the Hadano Office in Hadano City.



### Headquarters and Shonan Plant

This operation is Nissan Shatai’ s largest, with a Production Division that comprises our Headquarters as well as a distribution base and a plant that engages in car welding, painting, and assembly work.



### Techno Center

The Techno Center is the base for our Development Division, which is responsible for designing and building prototypes. It also acts as the base for the Tool & Machinery Engineering Division that designs and manufactures production facilities.



### Hadano Office

The Hadano Office in Hadano City comes with a test course and other testing facilities, and carries out a batter of strict tests to check on all aspects of cars, including car body strength and endurance.

### Company Profile

Corporate name:	NISSAN SHATAI CO., LTD.
Date of establishment:	1 July 1941
Date of incorporation:	1 April 1949
Capital:	7,904 million yen
Number of employees:	1,698 (As of March 31, 2023)
Business areas:	From development to quality assurance of various vehicles
URL:	<a href="https://www.nissan-shatai.co.jp">https://www.nissan-shatai.co.jp</a>

### Office

- **Headquarters and Shonan Plant**  
2-1 Tsutsumicho, Hiratsuka, Kanagawa, 254-8610  
Tel: 81-463-21-8001
- **Techno Center (Development Division)**  
3-6-1, Ookami, Hiratsuka, Kanagawa, 254-0012  
Tel: 81-463-21-8305
- **Hadano Office**  
233, Horiyamashita, Hadano, Kanagawa, 259-1304  
Tel: 81-463-87-2972

### Executives

Directors	
President	Haruhiko Yoshimura
Director	Shin Kotaki
Director	Masayuki Yabe
Director	Takuya Nakamura
Director (Independent, Outside)	Yasuyuki Ohira
Director (Independent, Outside)	Hideaki Shinada

Statutory Auditors	
Statutory Auditor (Full-time)	Kiyoshi Aoji
Statutory Auditor (Independent, Outside)	Tomonori Ito
Statutory Auditor (Independent, Outside)	Nobutaka Kanaji

Corporate Officers	
President	Haruhiko Yoshimura
Senior Vice President	Shin Kotaki
Senior Vice President	Masayuki Yabe
Senior Vice President	Takuya Nakamura
Corporate Vice President	Hiroyuki Nakanishi
Corporate Vice President	Masaya Watanabe
Corporate Vice President	Wataru Suzuki
Corporate Vice President	Yosuke Sato

Vice Presidents	
Vice President	Futoshi Kudo
Vice President	Hideo Endo
Vice President	Takuya Suzuki
Vice President	Wataru Takayama
Vice President	Hiroyuki Ueno
Vice President	Yuji Ichikawa

Company Compliance Officer	
Company Compliance Officer (CCO)	Masaaki Ushigome



# Outline of NISSAN SHATAI KYUSHU

## Nissan Shatai Kyushu that is allowed to produce INFINITI branded vehicles by Nissan Motor Co., Ltd.

Nissan Shatai Kyushu, which commenced full-scale operations in January 2010, is allowed to produce INFINITI branded vehicles by Nissan Motor Co., Ltd. It is located in the Kita Kyushu region, where many automobile and parts manufacturers have established themselves, and which offers major distribution advantages to the Asian region that is experiencing dizzying progress and development. Nissan Shatai Kyushu is located in Nissan Motor's Kyushu Plant. It is composed of a Body Shop, Paint Shop, Assembly

Shop, and an Office Building functioning as the headquarters of Nissan Shatai Kyushu. This plant has adopted the Renault-Nissan Alliance Production Way (APW) to deliver the quality required for the INFINITI brand and other luxury models, while realizing thorough efficiency and significantly shortened production lead-times that are the pride of the industry. The plant also boasts production lines capable of the mixed production of multiple models, ranging from compact cars to large high-grade minivans. It is also a plant that is both people and environmentally friendly.



Automatic assembly of doors with the aid of robots (Body Shop)



Quality checks on the painted surfaces by robots (Painting Shop)



Assembly of heavy parts using assisting devices (Assembly Shop)



4 wheel shaking machine during the final inspection process



### Body Shop

The introduction of the roller hemming line and other equipment enables the production of high-precision car body frameworks. The Body Shop is also characterized by its flexible and compact production line that includes automatic assembly of heavy parts such as hoods and doors by robots, and transportation of car body and parts by unmanned AGV transportation vehicles.



### Painting Shop

We have introduced the new 3WET painting technology to realize painting quality that is environmentally friendly and ideal for luxury car models. In addition, we have adopted anti-pollution technology and automatic exterior testing devices to achieve high-quality paint jobs.



### Assembly Shop

We have created an evolved car assembly line that enables the mixed production of frame body and monocoque body vehicles. During the final assembly process, all vehicles undergo vibration tests and other tests to ensure that they meet the highest quality levels that are compatible with luxury car models. We have also introduced assisting devices to lighten the work load for operators and create a workerfriendlyworking environment.

### Company Profile

Corporate name: NISSAN SHATAI KYUSHU CO., LTD.  
Date of incorporation: 10 May 2007  
Capital: 10 million yen  
(Nissan Shatai holds 100% of the shares)  
Number of employees: 1,104 (As of March 31, 2023)  
Business areas: Manufacture and sales of vehicles and partly-finished car parts  
URL: <https://www.nissan-shatai.co.jp/nissan-shatai-kyushu>

### Center of Operation

■ Head Office  
1-3 Shinhama-cho, Kanda-machi, Miyako-gun, Fukuoka, 800-0321  
Tel: 81-93-434-9645

### Exectives

Directors	
President	Haruhiko Yoshimura
Senior Managing Director	Takuya Nakamura
Director, Plant Director	Hideo Endo
Director	Hiroyuki Ueno
Director	Wataru Takayama
Director	Toshiaki Higashi
Statutory Auditors	
Statutory Auditor	Yosuke Sato
Statutory Auditor	Kiyoshi Aoji



# Company History

2022	Dec.	Receives the excellence award in Daiwa Investor Relations' "Internet IR Awards," and was ranked the best website in the "Website Quality Ranking for All Listed Companies" presented by Nikko Investor Relations. Received double awards for 12 consecutive years.		2009	May	Start of production of NV200 "M20"			Aug.	Start of production of Avenir "W11"		1963	Sep.	Start of production of Fairlady "SP310"		
					Apr.	Completes construction o Nissan Shatai Kyushu Co., Ltd.f	NV200 "M20"		Jan.	Shonan Plant and Kyoto Plant acquire ISO14001 certificates		1962	Nov.	Increases capital successively up to ¥1,550 million	FAIRLADY "SP310"	
2021	Jun.	End of vehicle production at Auto Works Kyoto Co., Ltd., which decided to specialize in vehicle conversion business		2008	May	Changes corporate name of Sagami Maintenance Co., Ltd. to Nissan Shatai Engineering Co., Ltd.			1997	Oct.	Start of production of Safari "Y61"			Jan.	Changes corporate name to Nissan Shatai Koki Co., Ltd.	
					Apr.	Establishes Nissan Shatai Manufacturing Co., Ltd.			Jan.	Start of production of Datsun Truck "D22"		1961	Oct.	Lists on the first section of Tokyo and Osaka Stock Exchanges		
2019	Jul.	Start of production of Patrol "Y62" 2020 model		2007	Nov.	Receives Japan Quality Encouragement Prize and Quality Innovation Prize from the Union of Japanese Scientists and Engineers			1996	Aug.	Launches the 3D-CAD system		1960	Nov.	Start of production of Caball Microbus "GC140" at Kyoto Plant	
2018	Nov.	Paramedic "E26" debuts			Oct.	Achieves cumulative production vehicles of 15 million units			1995	Apr.	Shonan Plant and Kyoto Plant acquire ISO9002 certificates			Feb.	Begins operation of a 115m-long chassis conveyor	
2016	Jun.	Start of production of the new "Armada" SUV for the North America market			May	Establishes Nissan Shatai Kyushu Co., Ltd.			1993	Jul.	Start of production of Crew "K30"		1959	Oct.	Increases capital to ¥330 million	
2015	Jun.	Start of mass production of Nissan's new-generation taxi, NV200 Taxi "M20"		2006	Dec.	Start of production of AD/AD Expert "VY12"			1992	Jun.	Achieves cumulative production vehicles of 10 million units		1956	Apr.	Start of production of Datsun Pickup "U122" at Kyoto Plant	
					Jan.	Receives special judge Prize of PRTR outstanding performance Award from the Center of Environmental Information Science			1991	Jun.	Start of production of Cedric Sedan "Y31"	CEDRIC SEDAN "Y31"	1951	Sep.	Start of production of Nissan Patrol "4W60" at Hiratsuka Plant	
2014	Mar.	Completion ceremony for the new main building, and restructuring of the Shonan district completed		2005	Nov.	Start of production of Wingroad "Y12"			1990	Dec.	Increases capital to ¥7,904 million	FAIRLADY Z "Z32"		Jun.	Ties up with Nissan Motor Co., Ltd.	
					May	Start of production of Serena "C25"			1989	Jul.	Start of production of Fairlady Z "Z32"		1949	Apr.	Establishes Shin Nikkoku Kogyo Co., Ltd. with a starting capital of ¥100 million , and takes over the business of manufacturing railroad cars and automobile bodies	
2013	Jul.	Decision to transfer land from Zone 1 of Shonan Plant		2004	Nov.	Receives an award from the Minister of Environment for activities preventing global warming			1985	Mar.	Achieves one million total export units of the Fairlady series		1947	Jul.	Builds Japan's first super-sized trailer bus "T11B25"	
2012	Dec.	Completed consolidation of vehicle manufacturing at Zone 4 to Zone 2, and restructuring of the vehicle manufacturing system at the Shonan Plant			Apr.	Renews ISO9001:2000 certification at Shonan Plant, Hadano office and Kyoto branch office			1984	Feb.	Achieves one million total production units of Fairlady Z			May	Produces the first production of a streetcar, the Type 6000, a restored war-damaged streetcar (at Hiratsuka Factory)	
	May	Start of production of Caravan"E26"		2002	Dec.	Start of production of INFINITI FX35/45 "S50" for North American market			1983	Sep.	Start of production of Fairlady Z "Z31"	FAIRLADY Z "Z31"				
	Feb.	End of vehicles production at Shonan Plant Area 1	NV350 CARAVAN "E26"		May	Start of production of Elgrand "E51"			1982	Aug.	Start of production of Prairie "M10"		1982	Jul.	Start of production of Civilian "W40"	PRAIRIE "M10"
2011	May	Start of production of Patrol Pickup "UY61"					INFINITI FX35/45 "S50"		1980	Aug.	Achieves cumulative production vehicles of five million units		1980	Aug.	Achieves cumulative production vehicles of five million units	
	May	Nissan NV200 selected as New York city's "TAXI OF TOMORROW"		2001	Apr.	Start of production of Caravan "E25"			1978	Nov.	Opens Hadano Office		1978	Nov.	Opens Hadano Office	
	Mar.	Start of production of Atlas F24			Apr.	Establishes Auto Works Kyoto Co., Ltd. to where manufacturing of microbus is transferred			Aug.	Start of production of Fairlady Z "S130"						
2010	Dec.	Launch of NV200 Vanette Taxi		1999	Dec.	Product Planning Department acquires ISO14001 certificate			Mar.	Achieves 500,000 total production units of Fairlady Z		1941	Jul.	Nippon Kouku Kogyo Co., Ltd. (established in May, 1937 with a capital of ¥3 million) and Kokusai Kogyo Co., Ltd. (established in November, 1939 with a capital of ¥3 million) are merged to form Nippon Kokusai Aircraft Co., Ltd. with a capital of ¥36 million		
	Dec.	Start of production of Quest "RE52"			Oct.	Completes setting up of a 5800-ton transfer pressing machine at the Hadano Office			1972	Dec.	Start of production of Caravan "E20"					
					May	Start of production of Wingroad "Y11"			1971	Jun.	Changes corporate name to Nissan Shatai Co., Ltd.		1937	May	Nippon Kouku Kogyo Co., Ltd. is established with a capital of ¥3 million	
	Nov.	New painting technology,"3WET," Nissan Shatai has developed and supplied to Nissan Shatai Kyushu receives "2010 Nikkei Grobal Environmental technology Awards"			Apr.	Nissan Shatai celebrates the 50th anniversary of its founding			1970	Dec.	Increases capital to ¥4,800 million					
	Jul.	Start of production of Elgrand "E52"			Feb.	Start of production of Civilian "W41"			1969	Oct.	Start of production of Fairlady Z "S30"					
	Apr.	Start of production of INFINITI QX56 "Z62"(QX80)					CIVILIAN "W41"		Mar.	Completes building of New Kyoto Plant						
	Jan.	Start of production of Patrol "Y62"		1998	Nov.	Start of production of Prairie Liberty "M12"			1965	Jun.	Completes building of new plant at Hiratsuka Area 2					
	Jan.	Begins operation at Nissan Shatai Kyushu Co., Ltd.					AVENIR "W11"									



# Financial Data

Consolidated data is marked with a \*  
(Rounded down to millions of yen)

	FY2021 March	FY2022 March	FY2023 March
Net Sales	362,869	215,359	307,521
Operating income (loss)	483	(3,538)	4,390
Ordinary income (loss)	1,973	(2,541)	5,118
Profit (loss) attributable to owners of parent	1,917	(2,217)	3,883

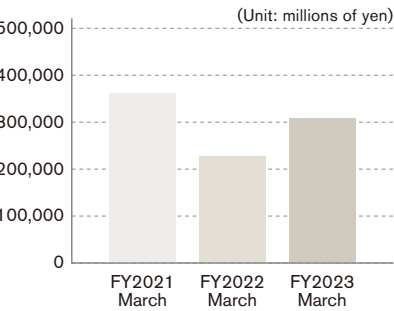
(Unit: millions of yen)

## Vehicle Sales Volume

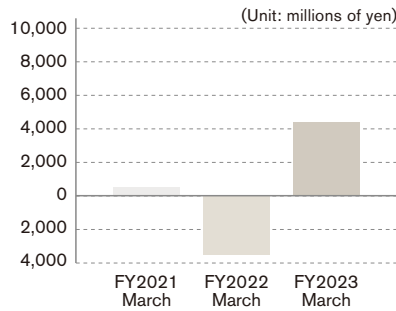
	FY2021 March	FY2022 March	FY2023 March
Passenger Vehicles	60,784	56,826	85,436
Light Commercial Vehicle	65,520	49,090	45,421
Microbuses	8,106	7,859	11,126
Total	134,410	113,775	141,983

(Unit: vehicles)

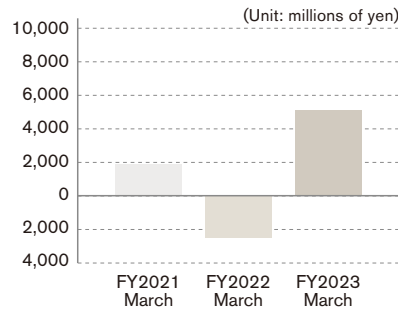
## Net Sales (Unit: millions of yen)



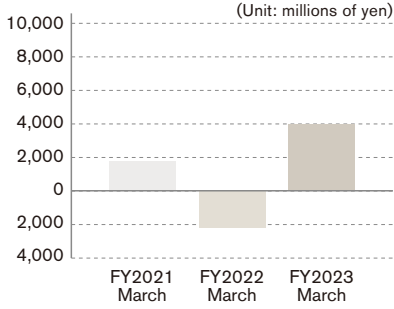
## Operating Income (loss) (Unit: millions of yen)



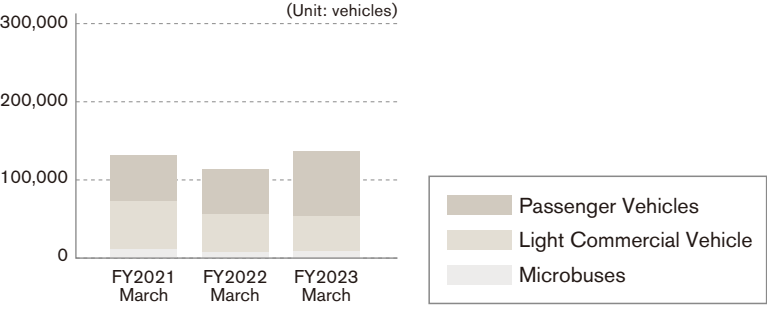
## Ordinary Income (loss) (Unit: millions of yen)



## Profit (loss) attributable to owners of parent (Unit: millions of yen)



## Vehicle Sales Volume (Unit: vehicles)



\* The listed numerical values include the six consolidated subsidiaries  
(Nissan Shatai Kyushu, Nissan Shatai Manufacturing, Nissan Shatai Engineering, Auto Works Kyoto, Nissan Shatai Computer Service, Pro Staff)

# Outline of Affiliates

## NISSAN SHATAI MANUFACTURING CO., LTD.

Production of pressed parts for Nissan Shatai.

Corporate Name	NISSAN SHATAI MANUFACTURING CO., LTD.	Number of employees	219 (as of 31 March 2023)
URL	http://ns-m.jp	Business areas	Manufacture partly-finished car parts
Established in	October 31, 1956	Head office	2-15, Nagatoro, Hiratsuka, Kanagawa, 254-0021
Capital	432 million yen (Nissan Shatai holds 100% of the share)	Tel	81-463-21-8510
Representative	Ryo Kajii - President		

## NISSAN SHATAI ENGINEERING CO., LTD.

Maintenance of equipment and distribution at Nissan Shatai and Nissan Shatai Kyushu.

Corporate Name	NISSAN SHATAI ENGINEERING CO., LTD.	Business areas	1. Planning, Design, Production and Construction of Production Facilities and Power Facilities 2. Maintenance and Management of Production and Power Facilities 3. Material Distribution Services inside Factories 4. Manufacturing and Sale of Logistics Equipment and Products Related to Lithium-Ion Batteries
URL	http://www.ns-eng.jp		
Established in	August 1, 1986	Head office	4-4, Tsutsumicho, Hiratsuka, Kanagawa, 254-0027
Capital	40 million yen (Nissan Shatai holds 100% of the shares)	Tel	81-463-20-5372
Representative	Haruhiko Takaishi - President		
Number of employees	306 (as of 31 March 2023)		

## AUTO WORKS KYOTO CO., LTD.

Convert work-use vehicles.

Corporate Name	AUTO WORKS KYOTO CO., LTD.	Number of employees	201 (as of 31 March 2023)
URL	https://www.awk.co.jp	Business areas	Convert work-use vehicles
Established in	March 12, 2001	Head office	1-1, Nishi-no-hata, Okubo-cho, Uji, Kyoto, 611-0033
Capital	480 million yen (Nissan Shatai holds 100% of the shares)	Tel	81-774-46-7063
Representative	Yoshinori Utsumi - President		

## NISSAN SHATAI COMPUTER SERVICE CO., LTD.

IT-related services, such as creating information systems and maintenance/operation of information systems.

Corporate Name	NISSAN SHATAI COMPUTER SERVICE CO., LTD.	Number of employees	241 (as of 31 March 2023)
URL	https://www.ncs-net.co.jp	Business areas	1. Application system development 2. Maintenance and operation of systems
Established in	January 1, 1987	Head office	2-20, Akashicho, Hiratsuka, Kanagawa, 254-0042
Capital	100 million yen (Nissan Shatai holds 100% of the shares)	Tel	81-463-22-7760
Representative	Takeshi Mori - President		

## PRO STAFF CO., LTD.

From temporary staff placement, introduction of jobs and personnel, to various outsourcing business.

Corporate Name	PRO STAFF CO., LTD.	Number of employees	182 (as of 31 March 2023)
URL	http://www.pro-staff.co.jp	Business areas	1. General worker dispatch business 2. Fee-charging job introduction business 3. Outsourcing
Established in	August 1, 1987	Head office	9-10, amanuma, Hiratsuka, Kanagawa, 254-0031
Capital	90 million yen (Nissan Shatai holds 100% of the shares)	Tel	81-463-23-7750
Representative	Hirokazu Kobayashi - President		



# Vehicles Production

## Shonan Plant



**NV200**  
VANETTE



**AD**



**PATROL**



**PATROL PICKUP**

## Nissan Shatai Kyushu



**QX80**



**PATROL**



**ARMADA**



**ELGRAND**



**CARAVAN**

## Auto Works Kyoto

※ Auto Works Kyoto is a Nissan Shatai Co., Ltd. group company that is engaged in converting vehicles to work-use vehicles such as a high-spec ambulance "NISSAN PARAMEDIC", emergency / medical vehicles, fire-fighting vehicles, kindergarten buses, emergency maintenance work vehicles.



emergency / medical  
vehicles



fire-fighting  
vehicles



kindergarten  
buses



emergency maintenance  
work vehicles