

92nd Ordinary General Shareholders Meeting



Nissan Shatai Co., Ltd.

Report on the Number of Voting Rights

Report on the Number of Voting Rights

**Total number of
shareholders as at the end
of the 92nd fiscal period** **13,137**

**Total number of shares
issued** **157,239,691**

**Number of shareholders
with voting rights** **12,688**

**Number of voting rights
owned** **1,479,033**

Items to be Reported

1. 92nd fiscal period (April 1, 2014 – March 31, 2015)

Business Report, Consolidated Financial Statements, and Audit Reports by the Accounting Auditor and Board of Statutory Auditors

2. 92nd fiscal period (April 1, 2014 – March 31, 2015)

Report on Financial Statements

Items Pertaining to the Current State of the Corporate Group

Passenger Vehicles



ELGRAND



QUEST



WINGROAD



Infiniti QX80



PATROL (Y62)



PATROL (Y61)



Cedric

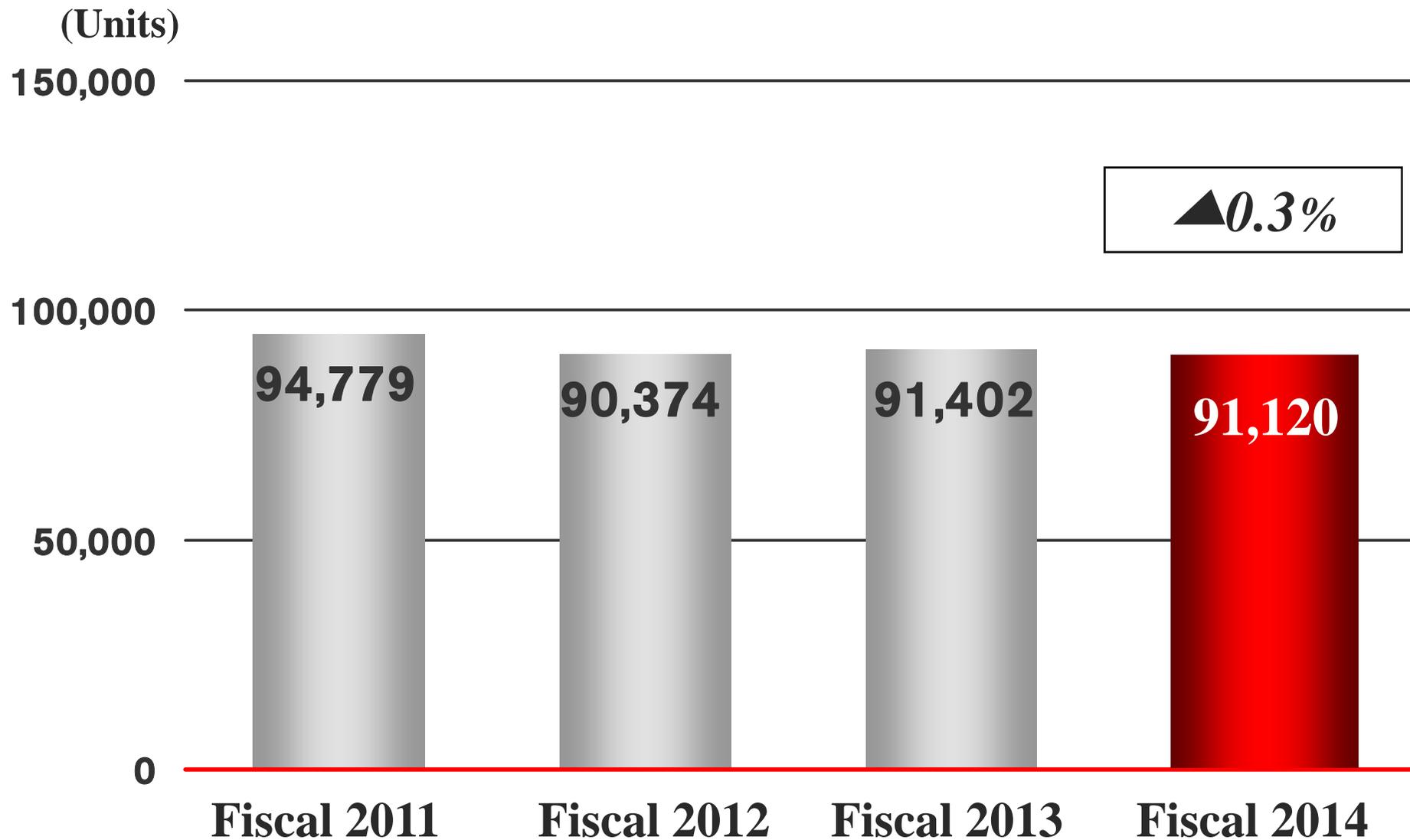


NV200
VANETTE



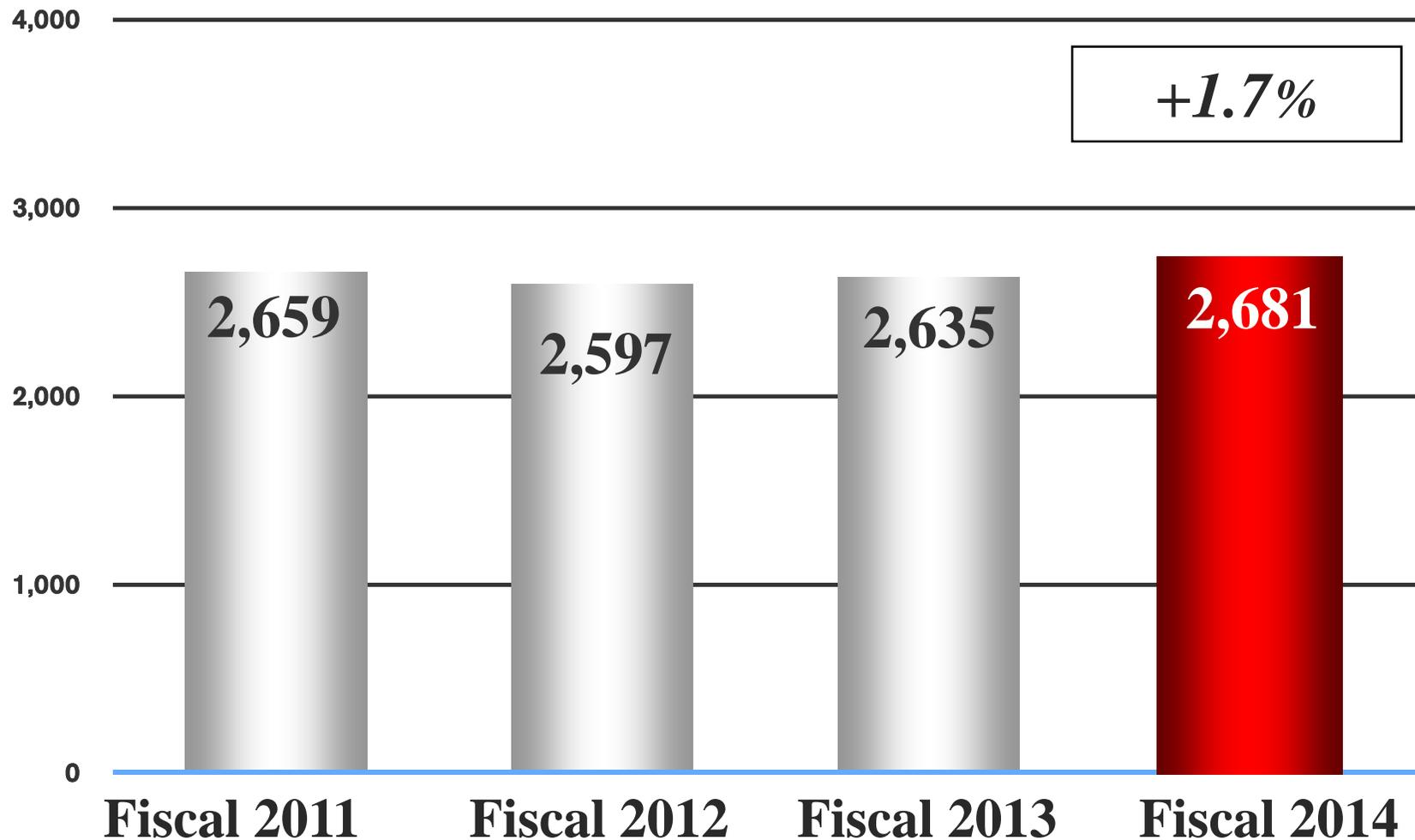
NV350
CARAVAN

Sales Volume for Passenger Vehicles



Net Sales for Commercial Vehicles (Consolidated)

(100 million yen)



Commercial Vehicles



AD



AD EXPERT



**NV200
VANETTE**



**NV350
CARAVAN**



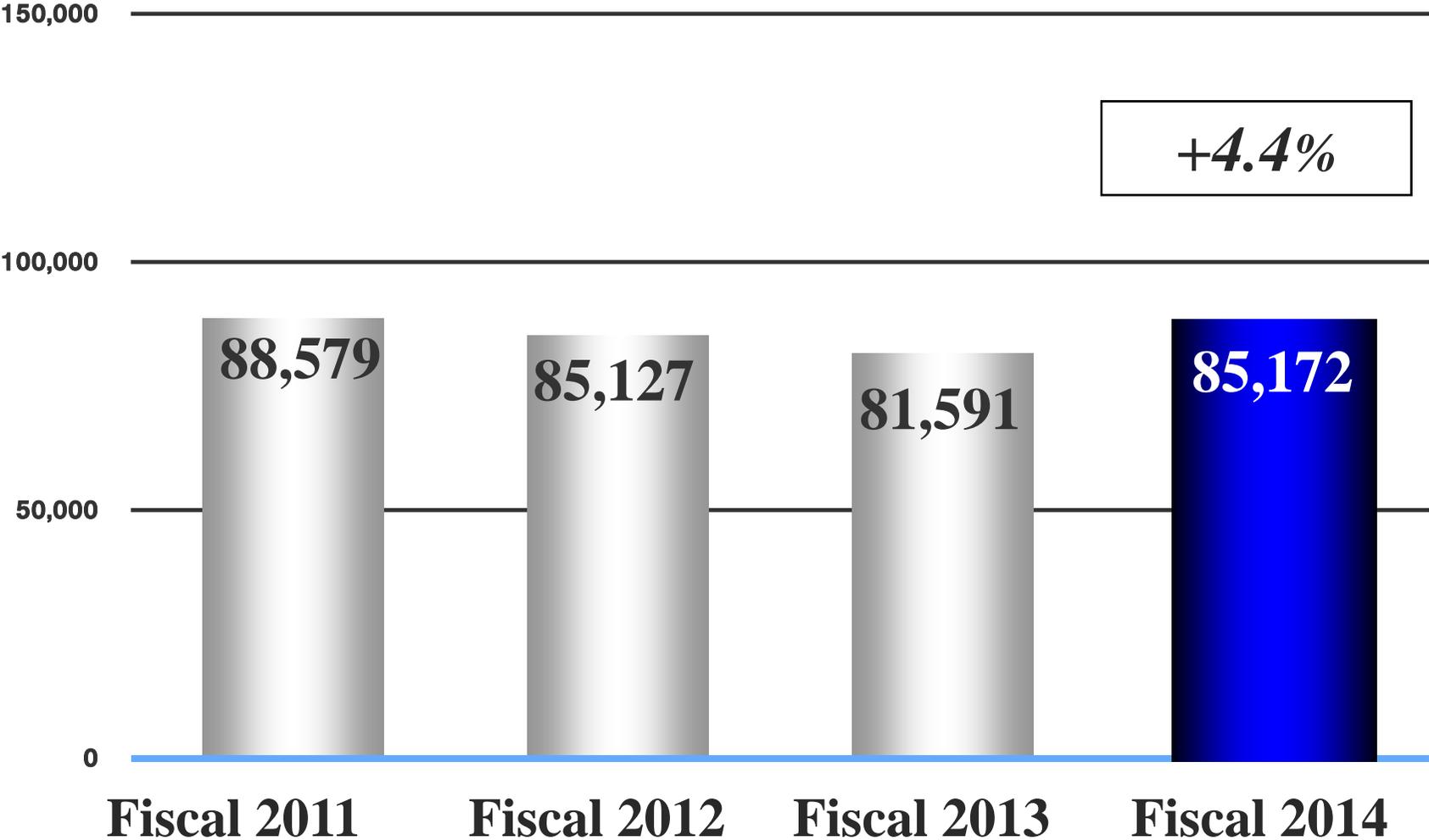
PATROL PICKUP



ATLAS F24

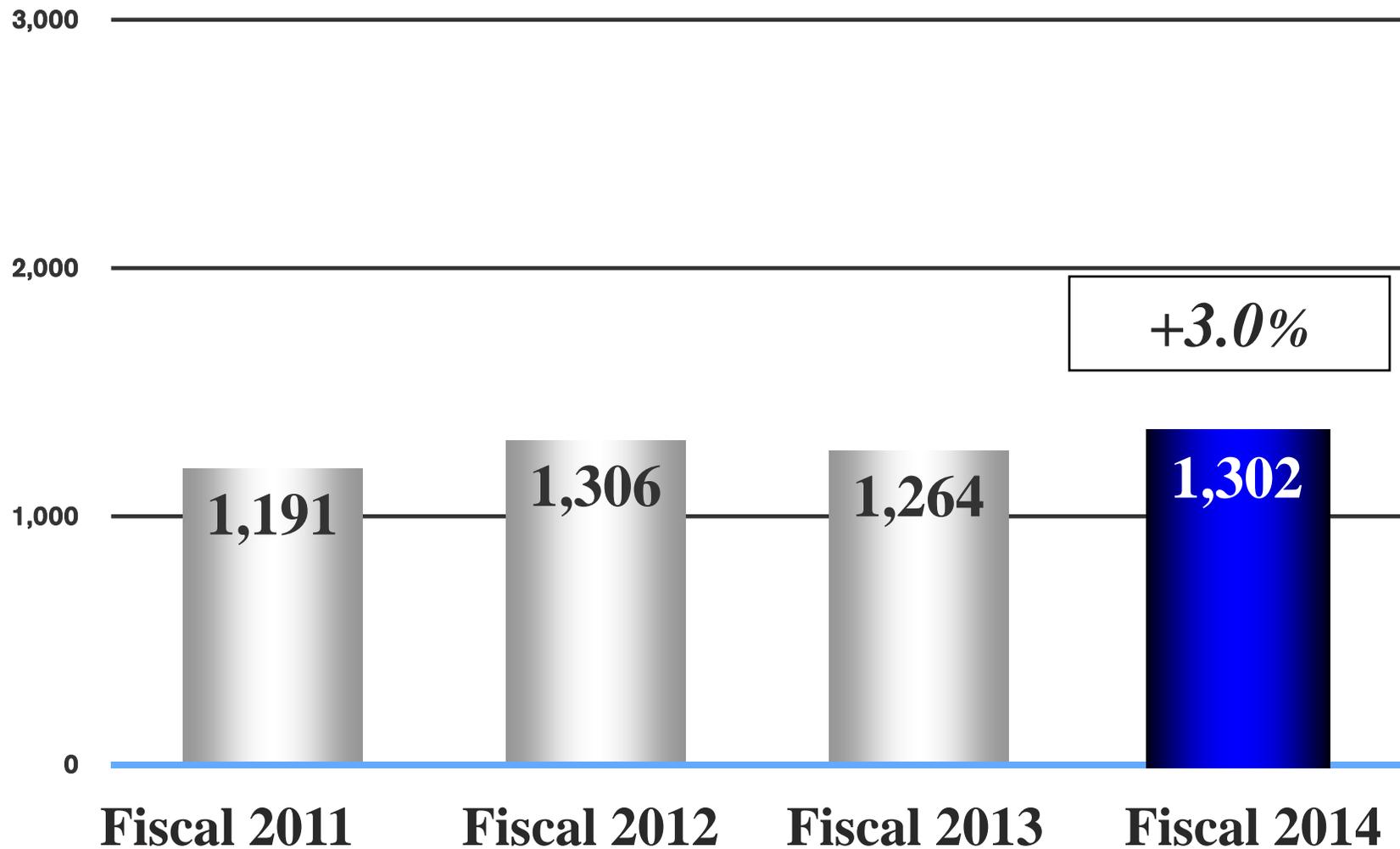
Sales Volume for Commercial Vehicles

(Units)



Net Sales for Commercial Vehicles (Consolidated)

(100 million yen)



Microbuses



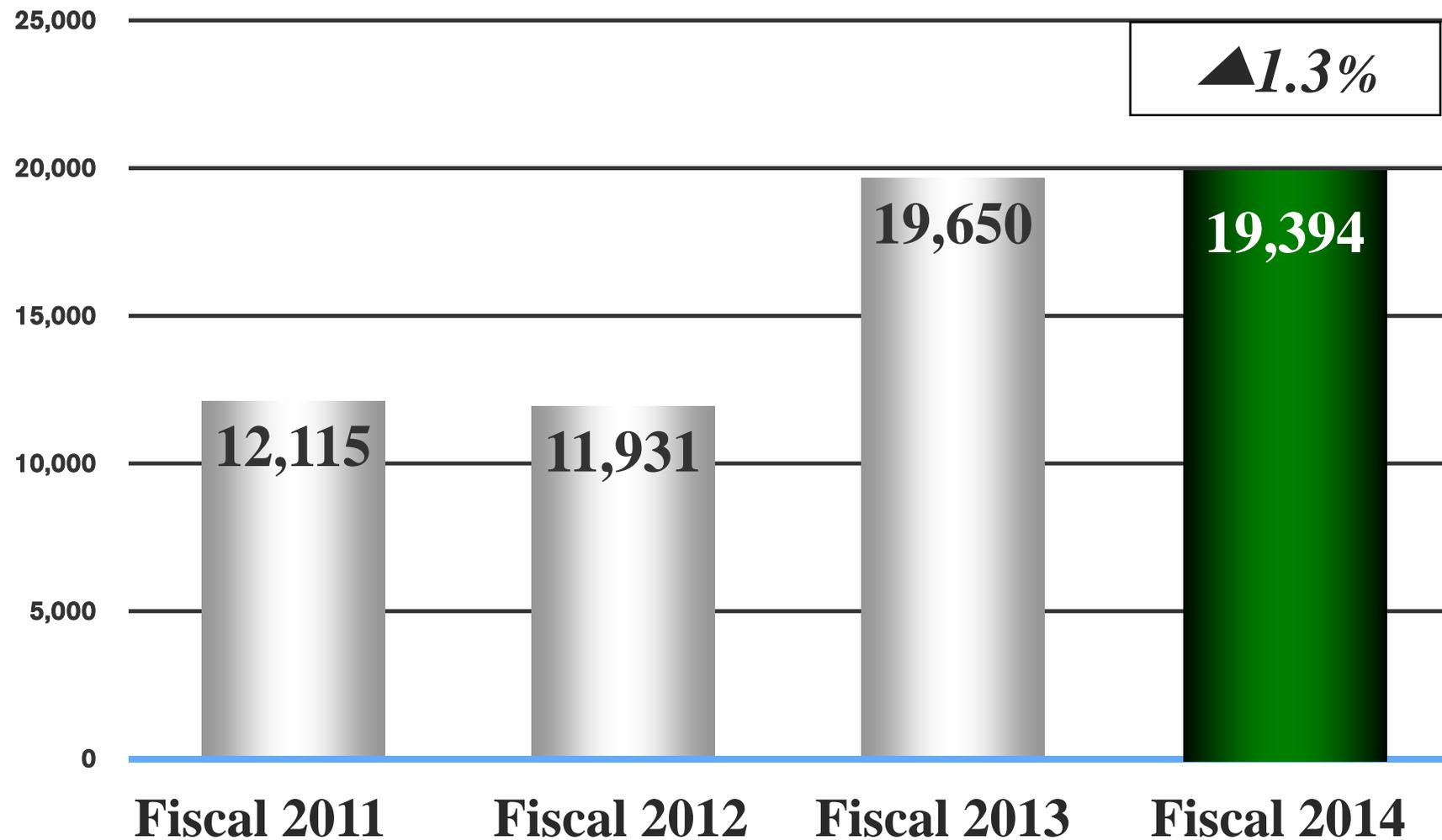
NV350
CARAVAN



CIVILIAN

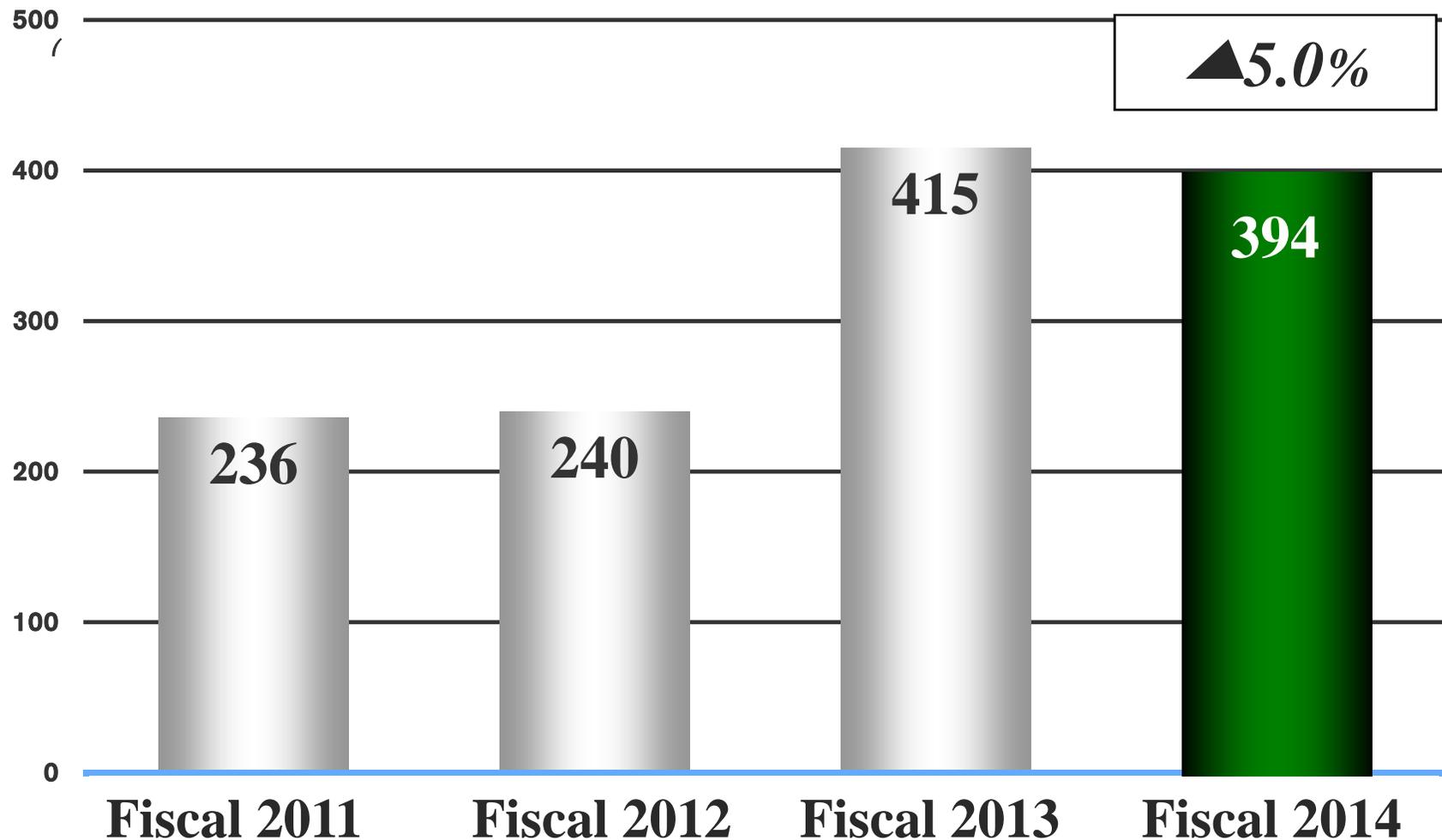
Sales Volume for Microbuses

(Units)



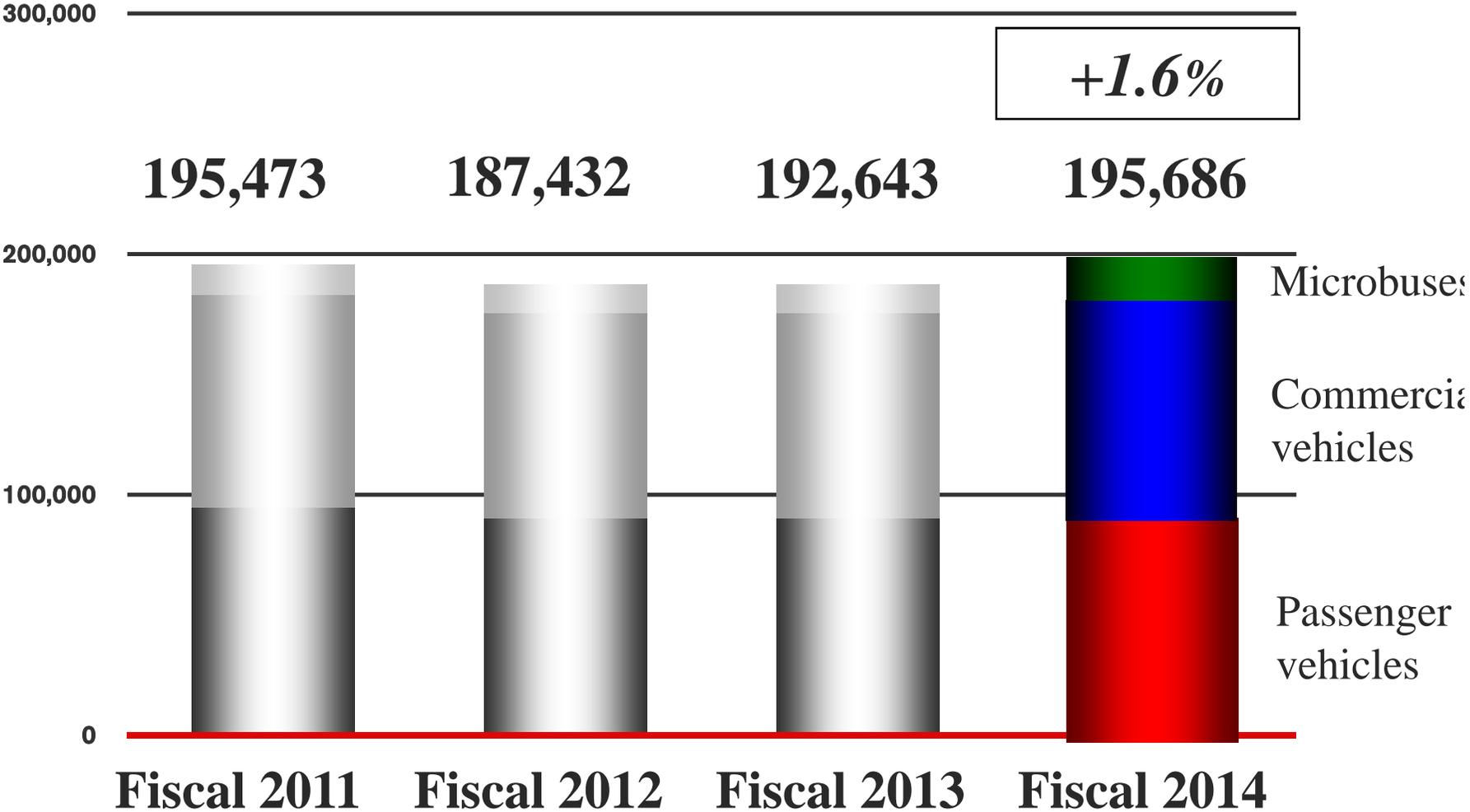
Sales Volume for Microbuses (Consolidated)

(100 million yen)



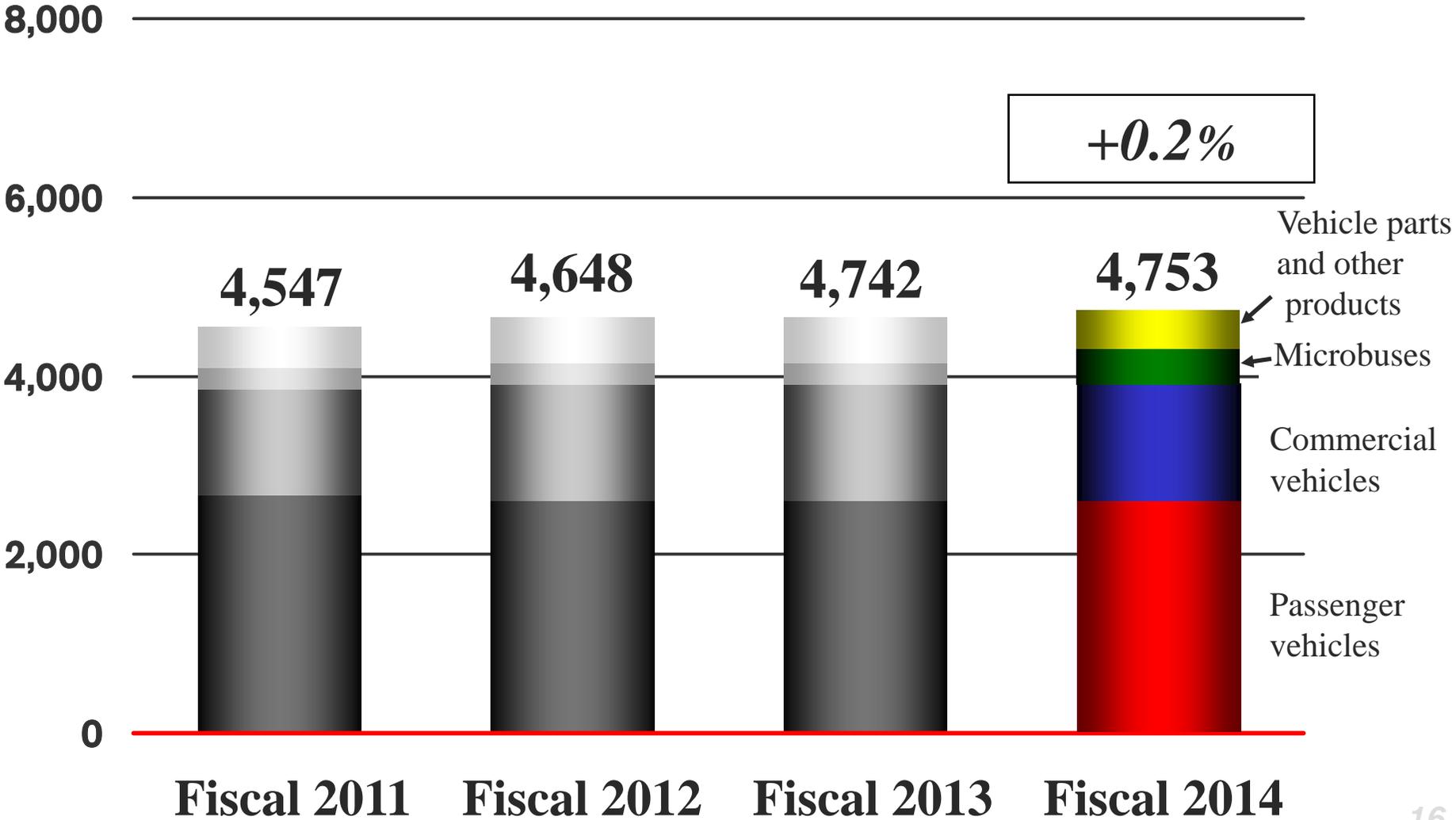
Total Sales Volume

(Units)

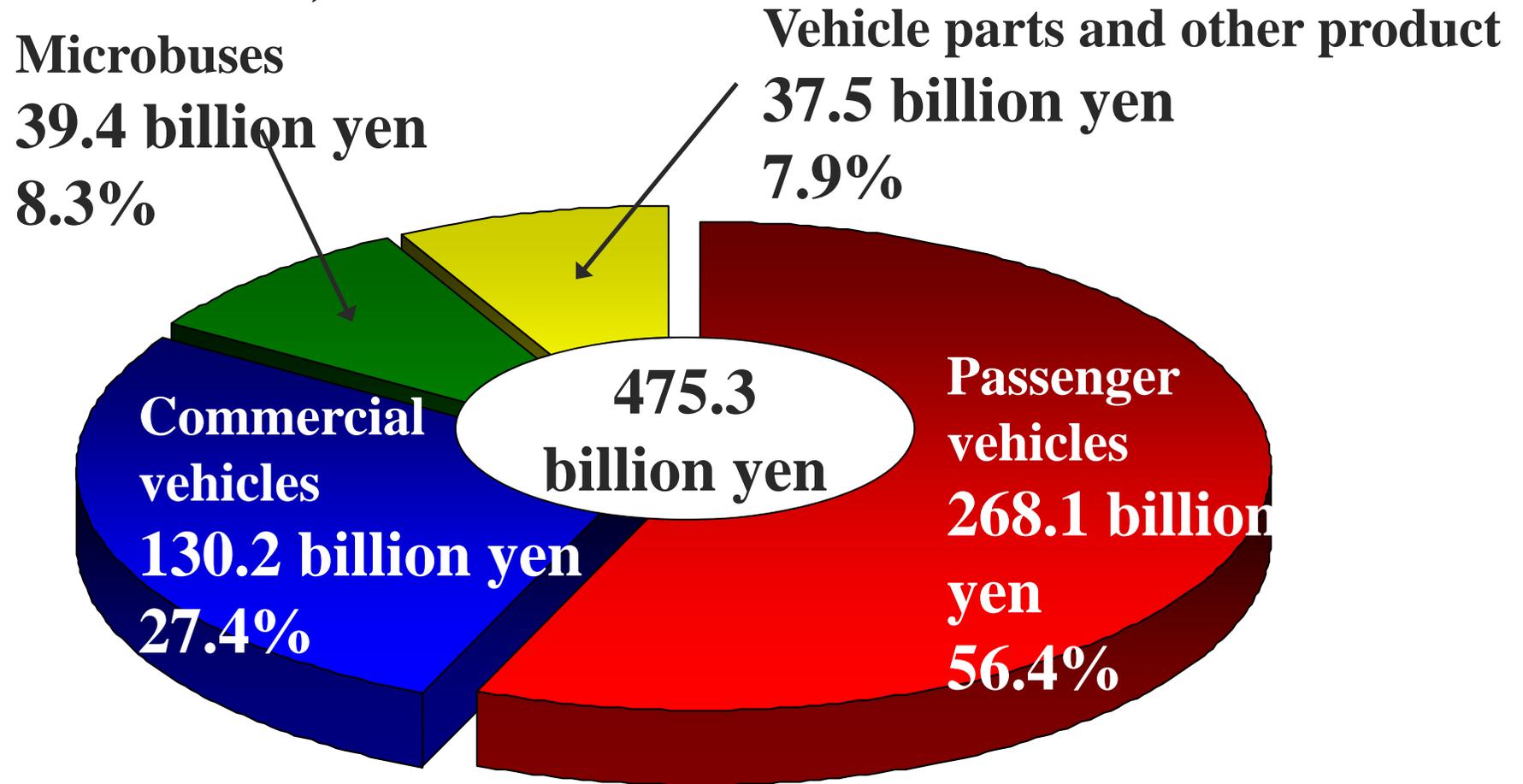


Total Net Sales (Consolidated)

(100 million yen)

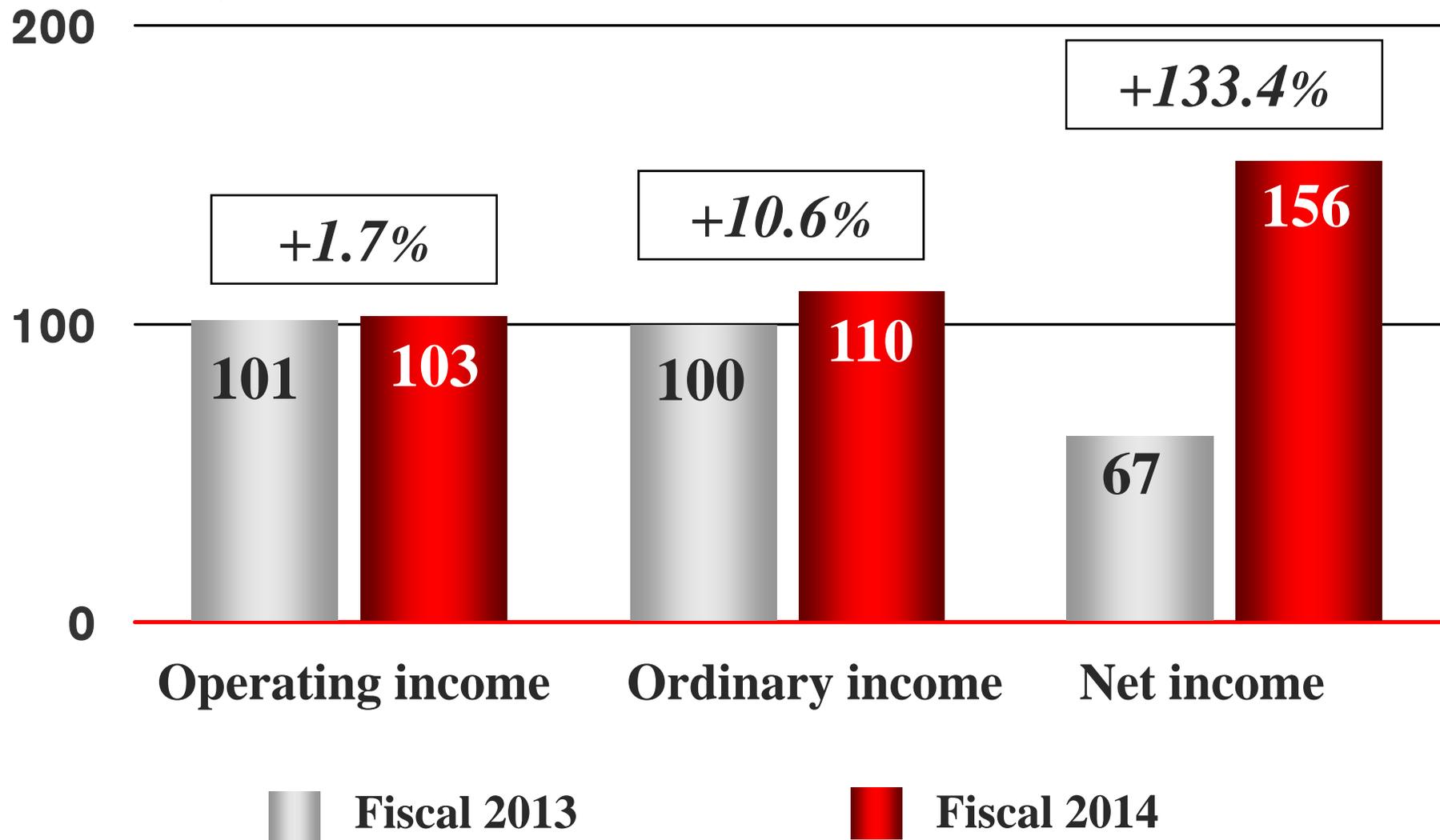


Proportion of Net Sales by Product Category (Consolidated)



Comparison of Income and Losses (Consolidated)

(100 million yen)



Funding Activities

Capital Expenditures

Total of approximately 5.5 billion yen

- **Increasing product strength with minor changes**
- **Streamlining and improving facilities**

**Development of Systems to
Ensure Proper Conduct of
Business
(Internal Control)**

Please refer to Pages 16 to 19 of the reference materials appended to the Notice of Convocation.

Consolidated Financial Statements

**Please refer to Pages 20 to 27 of the reference
materials appended to the Notice of
Convocation.**

Consolidated Balance Sheet

As at March 31, 2015

Consolidated Balance Sheet (Summary)

(100 million yen)

Item	Amount	YoY difference	Item	Amount	YoY difference
Assets	2,644	+41	Liabilities	971	▲122
Current assets	2,005		Current liabilities	847	
Fixed assets	639		Fixed liabilities	124	
Tangible fixed assets	600		Net assets	1,673	+163
Intangible fixed assets	9		Shareholders' equity	1,688	
Investments and other assets	30		Common stock	79	
			Capital surplus	85	
			Retained earnings	1,607	
			Treasury stock	△83	
			Accumulated other comprehensive income	△15	
Total	2,644		Total	2,644	

*For details, please refer to Page 20 of the reference materials appended to the Notice of Convocation.

*The amounts shown are rounded down to the nearest 100 million yen.

Consolidated Statement of Income

**From April 1, 2014
To March 31, 2015**

Consolidated Statement of Income (Summary)

(100 million yen)

Item	Amount
Net sales	4,753
Cost of sales	4,581
Gross profit	172
Selling, general, and administrative expenses	68
Operating income	103
Non-operating income	17
Non-operating expenses	10
Ordinary income	110
Special gains	153
Special losses	17
Total income taxes	90
Net income	156

*For details, please refer to Page 21 of the reference materials appended to the Notice of Convocation.

*The amounts shown are rounded down to the nearest 100 million yen.

Consolidated Statement of Changes in Shareholders' Equity, etc.

From April 1, 2014

To March 31, 2015

**Please refer to Pages 22 – 23 of the reference
materials appended to the Notice of
Convocation.**

Financial Statements

Please refer to Pages 28 – 39 of the reference materials appended to the Notice of Convocation.

Initiatives to Address Major Challenges

Initiatives to Address Major Challenges

2011-2016 Medium-Term Management Plan

Strengthening global competitiveness with a consistent manufacturing system ranging from development through production

2011

2012

2013

2014

2015

2016

[Nissan Shatai
Kyushu]

Make this plant the global benchmark for overall capabilities in quality, cost, and time (QCT)

Strengthen global LCV business capability

Actively expand production and sales

Create flexible manufacturing facility for high-mix, low-volume production

[Shonan Plant]

Initiatives to Address Major Challenges



Completion of reorganization, and evolution toward a plant with special characteristics

(Shonan Plant)



Initiatives to Address Major Challenges



**Achievement of full output capacity, and
establishment of stable foundation for QCT**

**(Nissan Shatai
Kyushu)**



Initiatives to Address Major Challenges

Fiscal 2014 production for Nissan Shatai Kyushu: 127,000 units

NV350 CARAVAN



56

PATROL [Y62]



39

INFINITI QX80



17

ELGRAND



8

QUEST



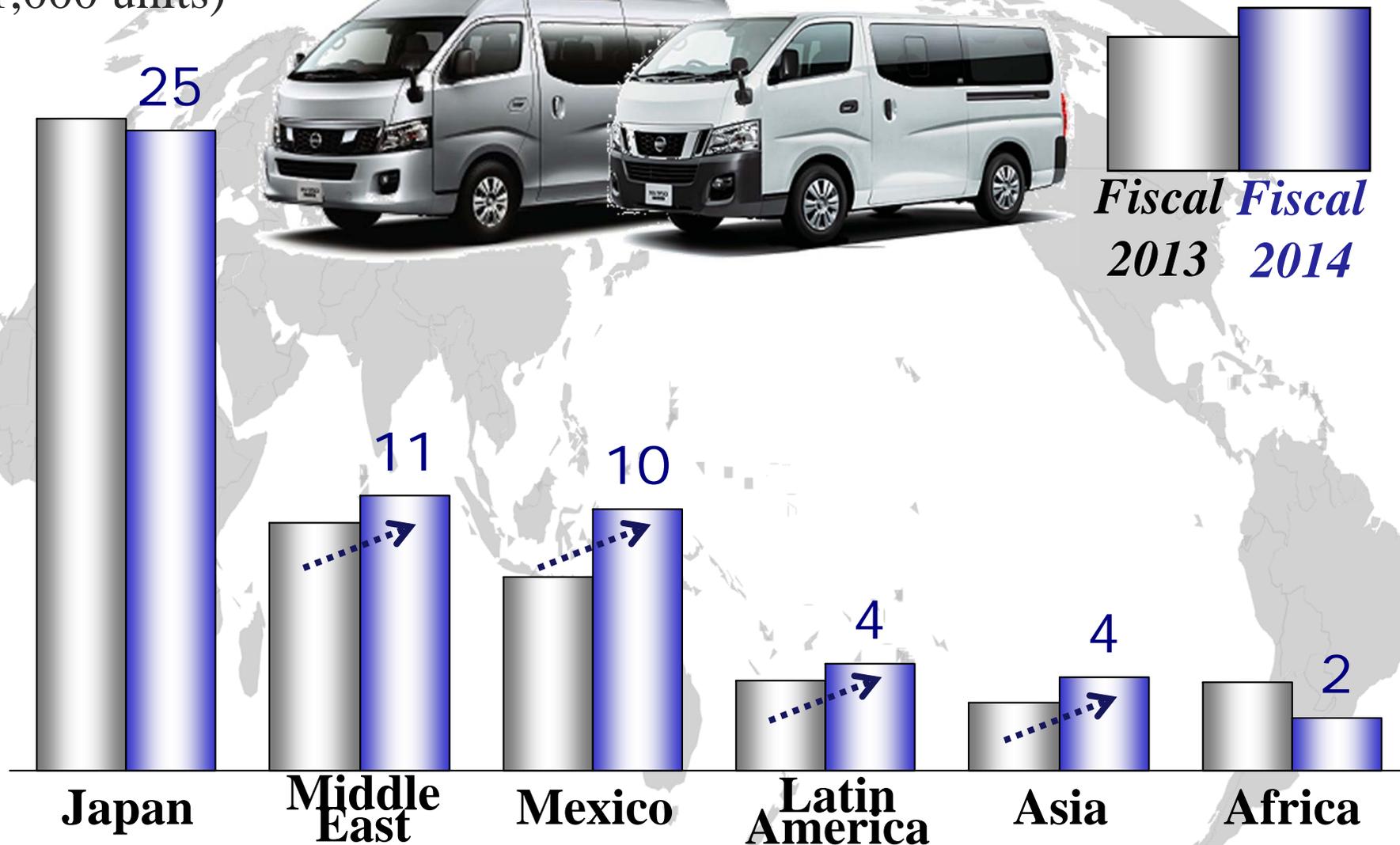
7

Initiatives to Address Major Challenges

Production volume trends

NV350 CARAVAN

(1,000 units)



Initiatives to Address Major Challenges

Production volume trends
(1,000 units)

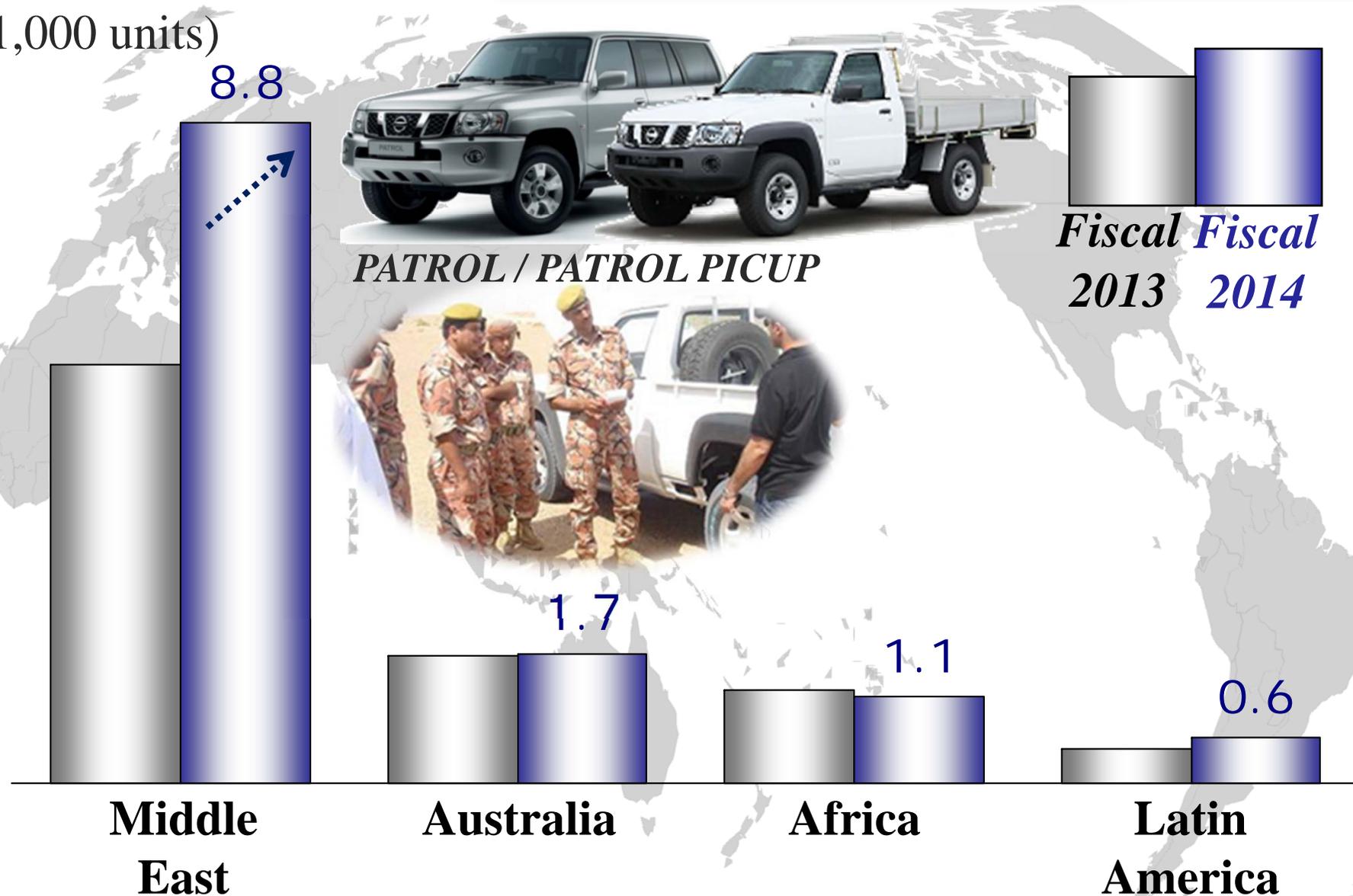
PATROL Series [Y62]



Initiatives to Address Major Challenges

Production volume trends
(1,000 units)

PATROL Series [Y61]



Initiatives to Address Major Challenges

2011-2016 Medium-Term Management Plan

Strengthening global competitiveness with a consistent manufacturing system ranging from development through production

2011

2012

2013

2014

2015

2016

1. Strengthening cost competitiveness

2. Carrying out initiatives to improve quality

3. Efforts to expand production volume

日産車体九州

工場へ

LCV

海外展開事業の

拡大

多車種少量生産車の

フレキシブル

生産拠点到

湘南工場

Initiatives to Address Major Challenges



1. Strengthening cost competitiveness

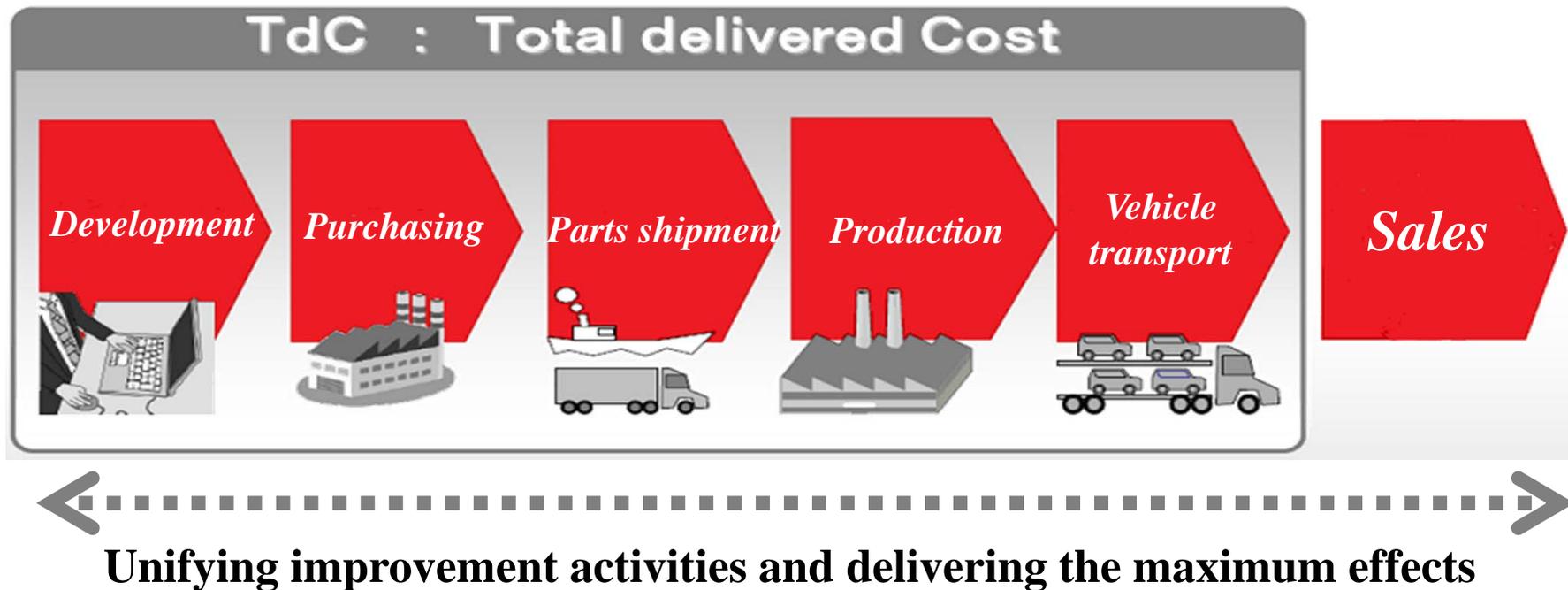


Initiatives to Address Major Challenges

1. Strengthening cost competitiveness

(i) Promoting IDEAL TdC activities

Utilizing a consistent manufacturing system ranging from development to production, and pursuing the ideal costs for domestic production



Initiatives to Address Major Challenges

1. Strengthening cost competitiveness

(ii) Promoting re-engineering

Targeting long model life LCV (light commercial vehicles),
revision of internal vehicle structures



Promoting the adoption of the newest parts and newest technologies, and
achieving the right balance between cost and product strength

Initiatives to Address Major Challenges

1. Strengthening cost competitiveness

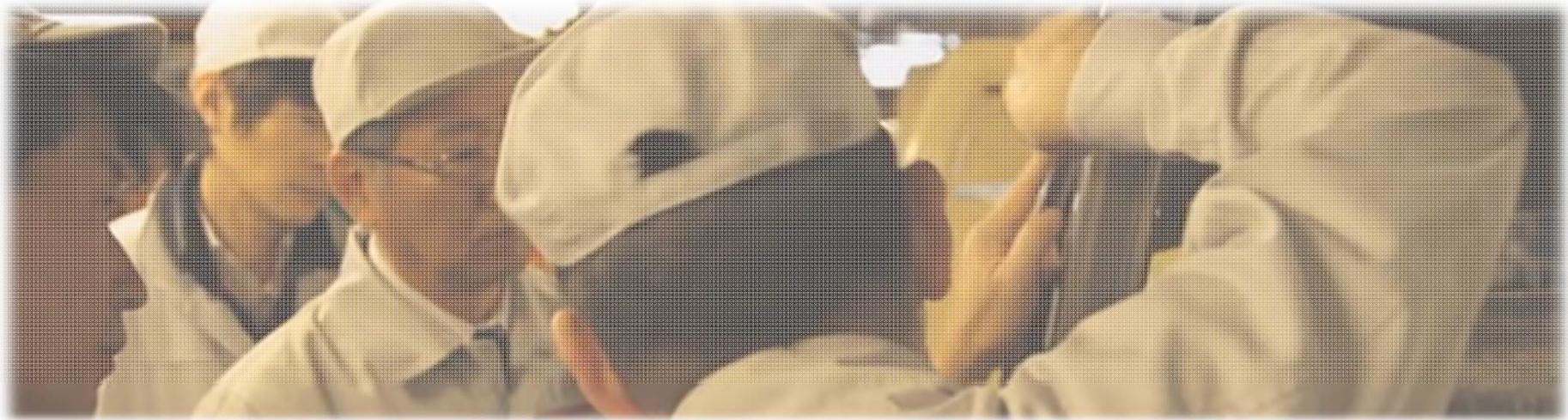
(iii) Responding to exchange rate fluctuations

Promoting unified cost reduction activities with overseas parts manufacturers, and responding to increases in procurement costs due to the weak yen



Responding in a flexible manner while ensuring the appropriate routing of parts

Initiatives to Address Major Challenges



2. Carrying out initiatives to improve quality



Initiatives to Address Major Challenges

2. Carrying out initiatives to improve quality

(i) Promoting NS-Q1 activities

Utilization of a consistent manufacturing system ranging from development to production, and company-wide identification of issues related to quality



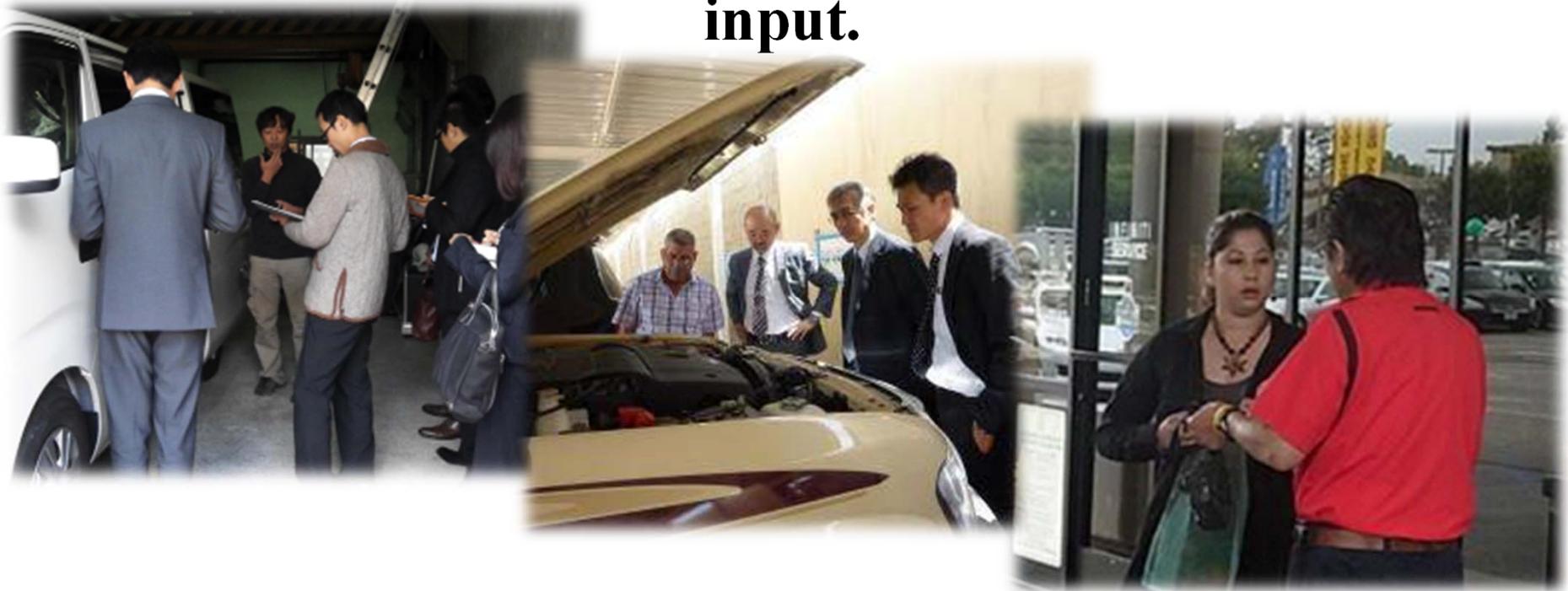
Promoting countermeasures based on cooperation between the three divisions:
development, purchasing, and production

Initiatives to Address Major Challenges

2. Carrying out initiatives to improve quality

(ii) Direct dialogues with customers

The manufacturing division directly acquires customer input.



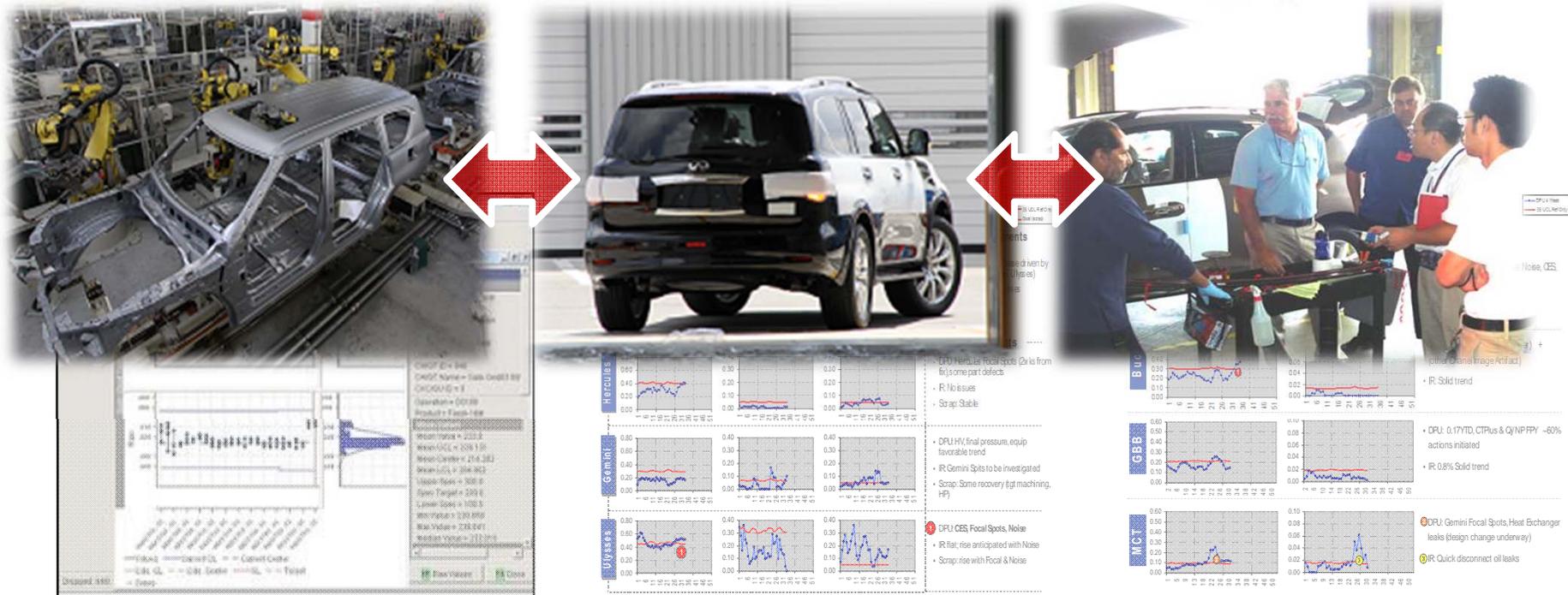
Quickly and reliably responding to various quality issues

Initiatives to Address Major Challenges

2. Carrying out initiatives to improve quality

(iii) Increasing the traceability of quality data

Centralized management of data ranging from plant quality to customer vehicle information



Achievement of even swifter resolution with follow-up surveys on quality

Initiatives to Address Major Challenges

2. Carrying out initiatives to improve quality

[Acquisition of number one spot in segment in JD Power IQS]

Large Premium SUV



Infiniti QX80



Minivan



Quest



Initiatives to Address Major Challenges

2. Carrying out initiatives to improve quality

[Selection as recommended product by Consumer Reports]



✓ **RECOMMENDED**



Infiniti QX80

Initiatives to Address Major Challenges



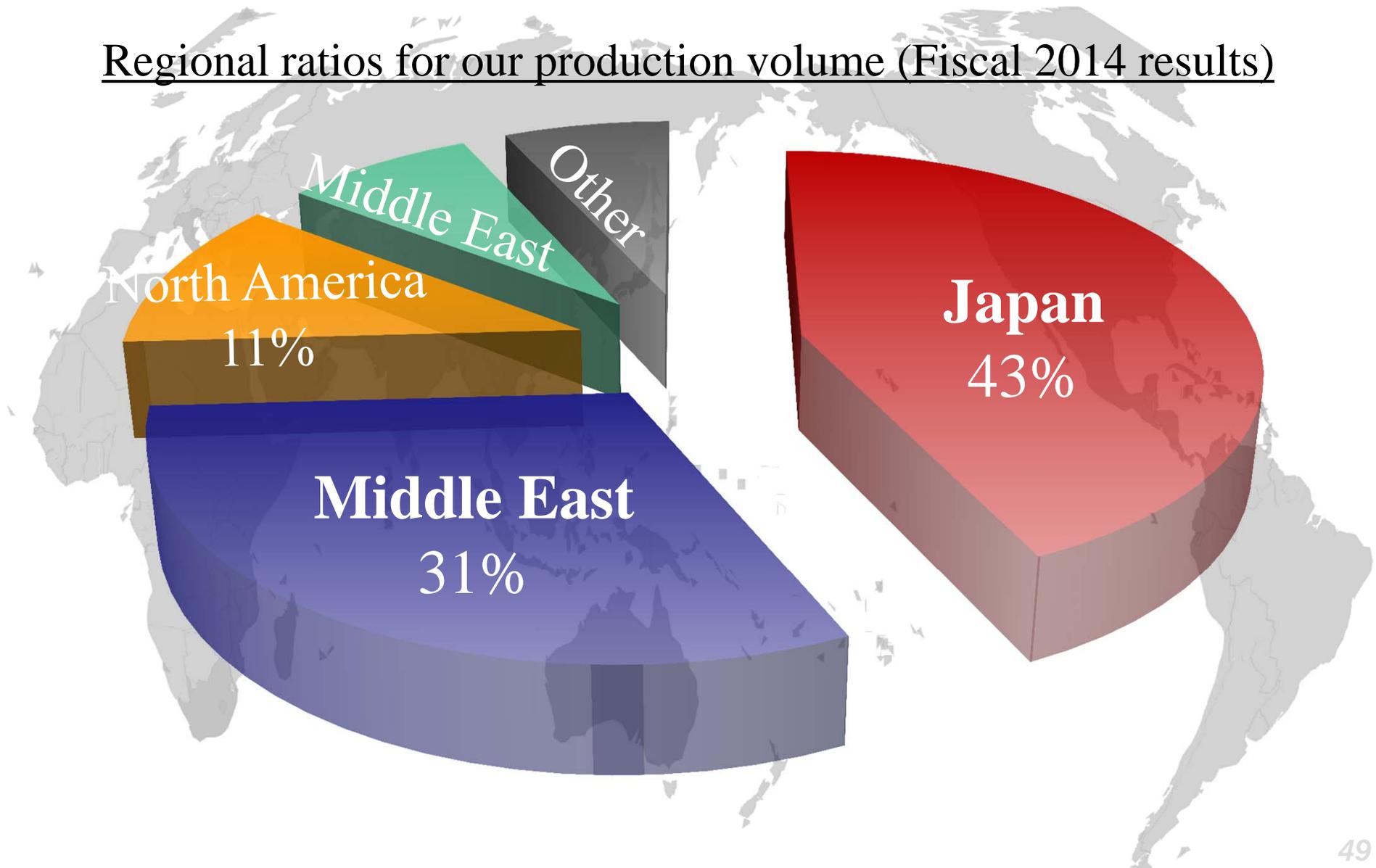
3. Efforts to expand production volume



Initiatives to Address Major Challenges

3. Efforts to expand production volume

Regional ratios for our production volume (Fiscal 2014 results)



Initiatives to Address Major Challenges

3. Efforts to expand production volume

(i) Directly ascertaining customer requests

Based on customer feedback, quickly reflecting various ideas in products



Various types of test drive events in regions

Initiatives to Address Major Challenges

3. Efforts to expand production volume

(ii) Evaluating product strength with demo cars

**Receiving high expectation from regions,
and thus receiving steady orders**



Assessing product strength with large-transaction customers

Topics related to Our Production Vehicles



Topics related to Our Production Vehicles

September 2014: end of Y31 Cedric production



June 2015: start of NV200 Taxi production



Topics related to Our Production Vehicles

Specialized taxi vehicles newly designed with many new features

New NV200 Taxi



NV200 Universal Design Taxi (UD Taxi)



Topics related to Our Production Vehicles

Providing comfortable transportation spaces in line with the changing social environment



Topics related to Our Production Vehicles

Driving the taxi market while responding to customer input



Topics related to IR



日産自動車株式会社

投資家の皆様へ

品質を基軸とした企業体質のさらなる強化に取り組んでいきます

主要経営指標(5期分)エクセル版 (EXL-50X(B))

業績・財務ハイライト(5期分) エクセル版 (EXL-45X(B))

売上高営業利益率 (円%)

売上高総利益率 (円%)

売上高 (円)

営業利益 (円)

経常利益 (円)

当期利益 (円)

売上高当期利益率 (円%)

第05期 第06期 第07期 第08期

2008/3 2009/3 2010/3 2011/3 2012/3

売上高営業利益率

売上高総利益率

売上高

営業利益

経常利益

当期利益

売上高当期利益率

2008/3 2009/3 2010/3 2011/3 2012/3

純資産 (円)

総資産 (円)

2008/3 2009/3 2010/3 2011/3 2012/3

12/05/11 決算 2012年3月期決算発表

12/05/11 決算 取締役・監査役の新任に関するお知らせ

12/04/04 決算 日産自動車「NY200」次世代ニューワークスタイルをニューヨークショーに先取り世界初公開

12/03/09 特別公告 株主名簿管理人および開示義務者格別の変更のお知らせ

12/02/23 決算 日産車体、部長級人事異動を発表

12/03/14 特別公告 日産車体、役員人事について

12/03/14 特別公告 日産車体南埼玉工場1号地区の土地活用基本案、平塚市に提案

12/02/10 決算 第08期決算非財務報告書提出

12/02/09 決算 2012年3月期 第08期決算発表

11/12/22 特別公告 大動インベスター・リレーションズ「2011年インターナショナル・ベスト企業賞」において、「優良企業賞」を受賞しました。

11/10/22 特別公告 日産アイ・アール「2011年度 全上海企業ホーム・インベストメント・アワード」を受賞しました。

IRIR 株式数別所有者分布状況

所有者種別	株式数 (千株)	持株比率 (%)
金融機関	12,672	8.1
金融商品取引業者	17,187	10.9
その他国内法人	73,809	46.9
外国人	38,753	24.6
個人その他	11,094	7.1
自己名義	3,722	2.4

※ 単元未満株式268,691株を控除して掲載しております。

単元別	株主数 (名)	持主数比率 (%)
1単元未満	1,698	37.7
1単元以上	2,206	49.0
5単元未満	277	6.2
5単元以上	197	4.4
10単元以上	40	0.9
50単元以上		

Topics related to IR



Topics related to IR

日産車体株式会社 | IR関連トップ - Microsoft Internet Explorer

http://www.nissan-shatai.co.jp/IR/TOPPAGE/index.html

日産車体株式会社

企業情報 | ニュース | 環境・社会貢献 | 日産車体のクルマ遊び

投資家の皆様へ

トップ > 投資家の皆様へ > IR関連トップ

企業情報

ニュース

環境・社会貢献

日産車体のクルマ遊び

投資家の皆様へ

IR関連トップ

経営方針・体制

業績・財務情報

株式・社債情報

IRライブラリー

個人投資家の皆様へ

よくあるご質問

IRニュース

免責事項

IRお問い合わせ

IRサイトマップ

採用情報

ページが表示されました

主な経営指標

主な経営指標(5期分)エクセル版(EXL:50KB)

株式情報

日産車体(株)

収益性(日本基準・連結)

売上高営業利益率 (単位:%)

期	2008/3	2009/3	2010/3	2011/3	2012/3
売上高営業利益率	6.05	4.48	6.19	3.50	2.98

売上高経常利益率 (単位:%)

期	2008/3	2009/3	2010/3	2011/3	2012/3
売上高経常利益率	5.94	4.27	5.59	3.50	2.98

売上高当期純利益率 (単位:%)

期	2008/3	2009/3	2010/3	2011/3	2012/3
売上高当期純利益率	2.98	2.21	1.98	1.42	2.98

効率性(日本基準・連結)

	第85期	第86期	第87期	第88期
	2008/3	2009/3	2010/3	2011/3
売上高営業利益率	6.05	4.48	6.19	3.60
売上高経常利益率	5.94	4.27	5.59	3.50
売上高当期純利益率	2.98	2.21	1.98	1.42

業績・財務ハイライト

業績・財務ハイライト(5期分)エクセル版(EXL:45KB)

業績・財務ハイライト(日本基準・連結)

売上高 (単位:百万円)

営業利益 (単位:百万円)

経常利益 (単位:百万円)

当期純利益 (単位:百万円)

純資産 (単位:百万円)

総資産 (単位:百万円)

IRカレンダー

12/05/11 2012年3月期決算発表

12/02/10 第80期 第3四半期報告書提出

IRピックアップ

社長メッセージ

直近の決算概況

個人投資家の皆様へ

注目情報

IRライブラリー

Initiatives to Address Major Challenges

92nd Ordinary General Shareholders Meeting

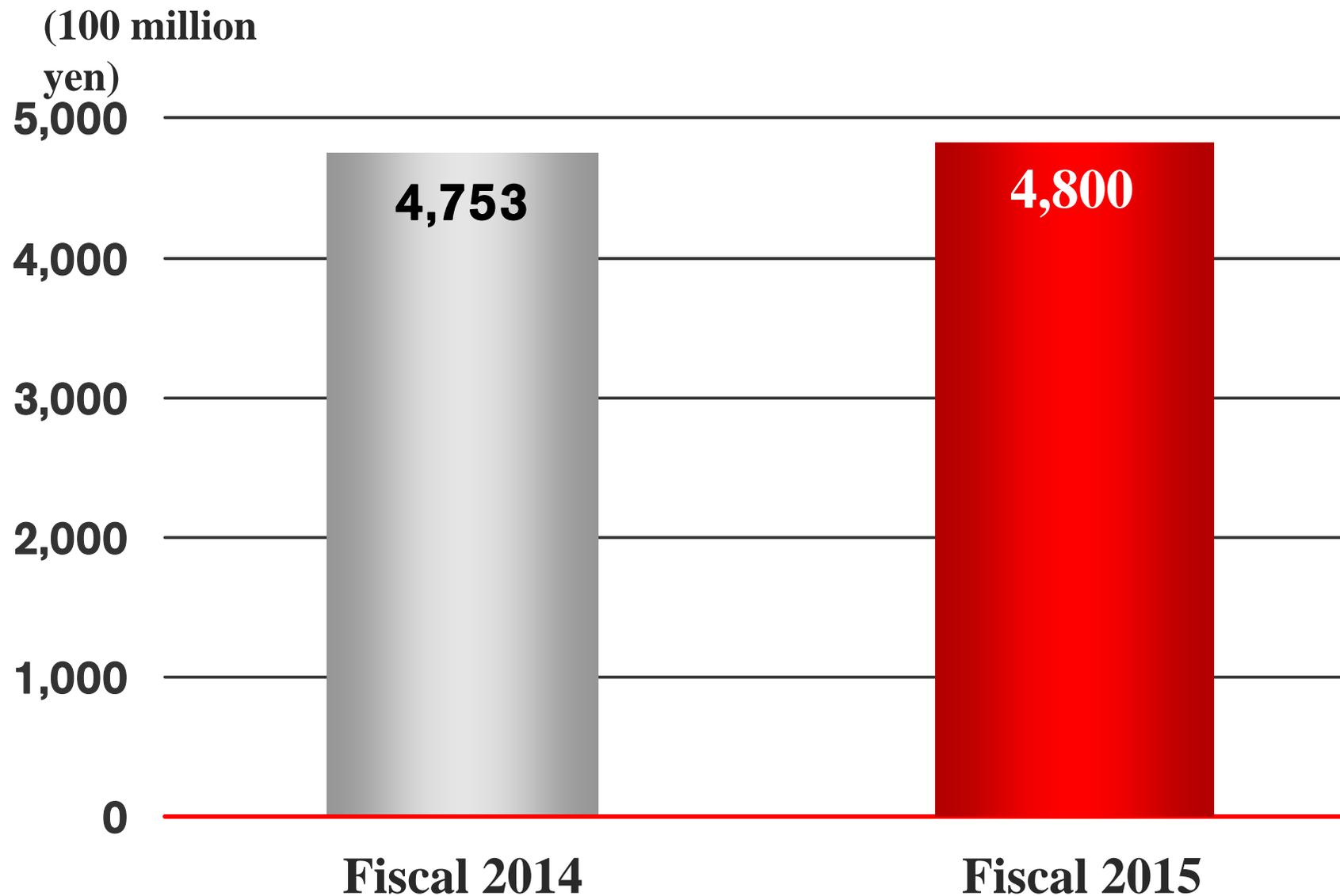


Nissan Shatai Co., Ltd.

Business Outlook for FY2015

(Consolidated)

Net Sales

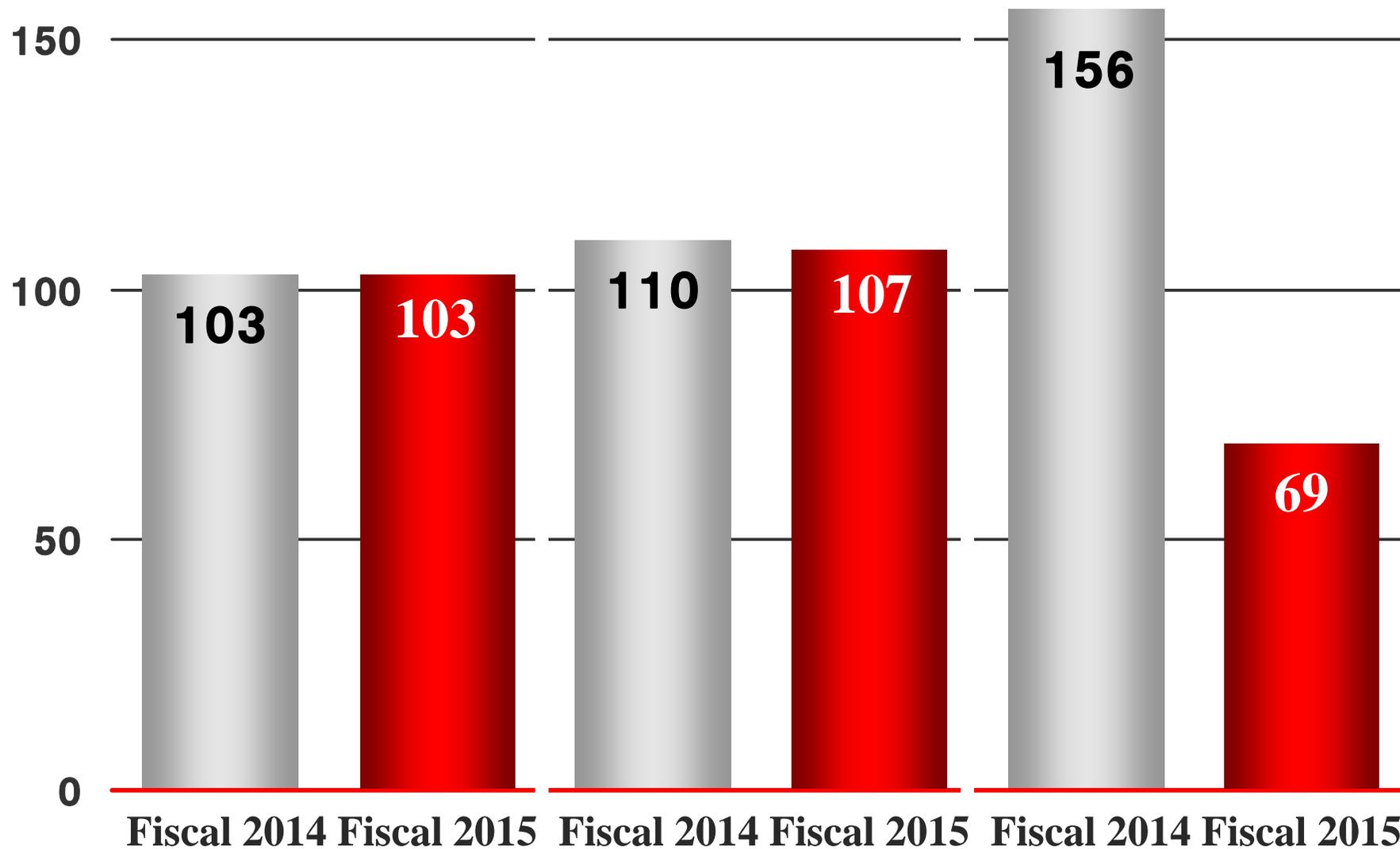


(Consolidated) Operating income

Ordinary income

Net income

(100 million yen)



92nd Ordinary General Shareholders Meeting



Nissan Shatai Co., Ltd.

Audit Reports by the Board of Statutory Auditors

**Please refer to Pages 42 – 43 of the
reference materials appended to the
Notice of Convocation.**

Audit Reports on Consolidated Financial Results

**Please refer to Pages 40, 42 – 43 of the
reference materials appended to the
Notice of Convocation.**

Thank you for attending the 92nd Ordinary General Shareholders Meeting.



Nissan Shatai Co., Ltd.

92nd Ordinary General Shareholders Meeting



Nissan Shatai Co., Ltd.