

### NISSAN SHATAI CO., LTD.

# Report on the Number of Voting Rights





#### Report on the Number of Voting Rights

Total number of shareholders as at the end of the 100th fiscal period

Total number of shares issued

135,452,804

Number of shareholders with voting rights

3,255

3,989

Number of voting rights owned

1,354,267

## Audit Report by the Board of Statutory Auditors

Please refer to pages 66 - 67 of the reference materials appended to the Notice of Convocation.



# Audit Report by the Accounting Auditor

Please refer to pages 62 - 65 of the reference materials appended to the Notice of Convocation.



Matters to be Reported

1. 102nd fiscal period (April 1, 2024 – March 31, 2025)
Business Report and Consolidated Financial
Statements

2. 102nd fiscal period (April 1, 2024 – March 31, 2025) Financial Statements



# Fiscal 2024 Business Report

Please refer to pages 15-35 of the reference materials appended to the Notice of Convocation.



# Items Pertaining to the Current State of the Corporate Group







QX80



ARMADA









#### PATROL(Y62)



ELGRAND

NISSAN

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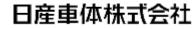
CARAVAN



VANETTE

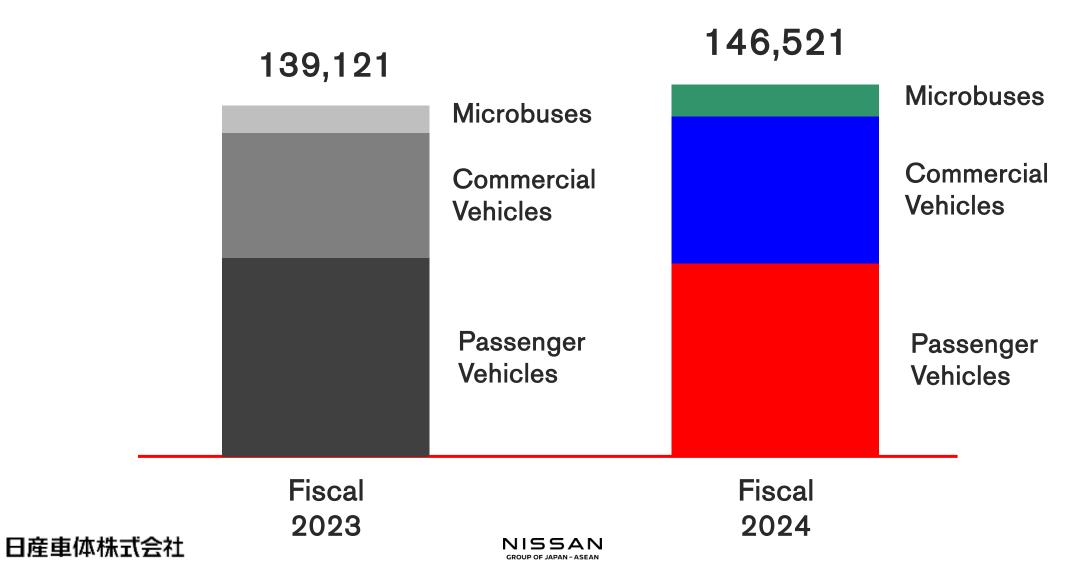


AD



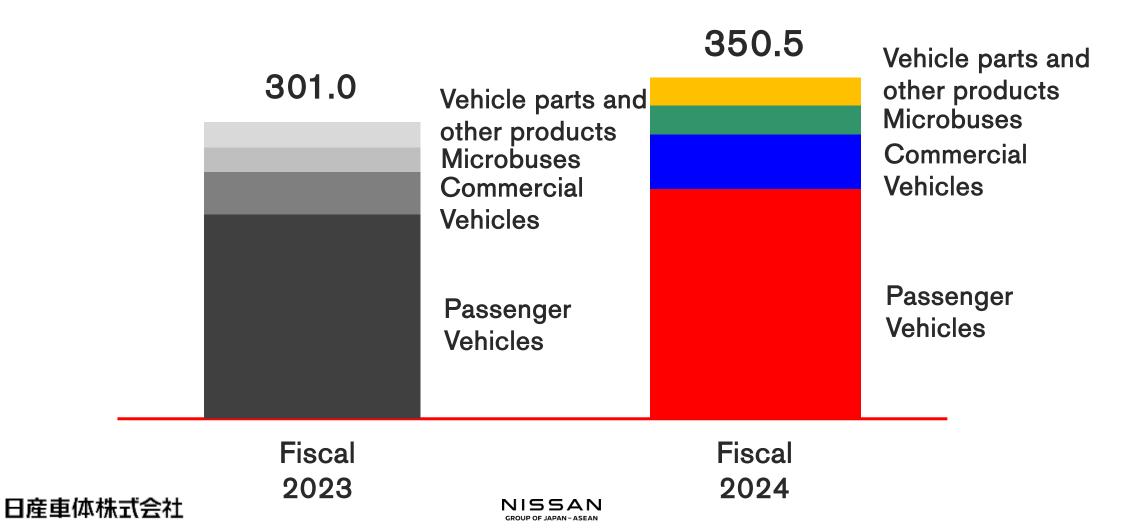
#### **Vehicle Sales Volume**

(Units)



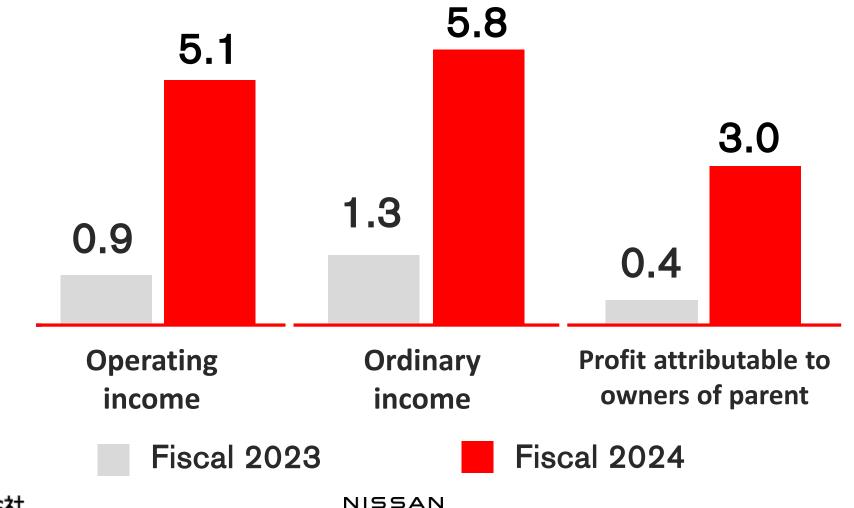
#### Net Sales (Consolidated)

(billion yen)



#### Comparison of Income/Loss (Consolidated)

(billion yen)



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# **Funding Activities**





**Capital Expenditures** 

## <u>Total of Approximately ¥16.4 billion</u> <u>yen</u>

- New vehicles, boosting our vehicles' appeal through minor changes
- Streamlining and enhancing various corporate equipment and facilities

Development of Systems to Ensure Proper Conduct of Business (Internal Control)

Please refer to pages 28-35 of the reference materials appended to the Notice of Convocation.

# Consolidated Financial Statements

Please refer to pages 36 - 49 of the reference materials appended to the Notice of Convocation.

# Consolidated Balance Sheet

## As of March 31, 2025





#### Consolidated Balance Sheet (Summary)

(billion yen)

		YoY			YoY
Item	Amount	Difference	Item Amount		Difference
Assets	269.9	+11.5	Liabilities 93.3		+9.3
Current assets	174.2		Current liabilities 88.4		
Fixed assets	95.6		Fixed liabilities	4.8	
Tangible fixed assets	86.7		Net assets	176.5	+2.2
Intangible fixed assets	2.1		Shareholder's equity	169.3	
Investments and other	6.7		Common stock	7.9	
assets			Capital surplus	8.3	
			Retained earnings	153.1	
			Treasury stock	-0.0	
			Other accumulated comprehensive income	7.2	
Total	269.9		Total	269.9	

\*Please refer to page 36 of the reference materials appended to the Notice of Convocation for details. \*The amounts shown are rounded down to the nearest 0.1 billion yen.

# Consolidated Statement of Income

## From April 1, 2024 To March 31, 2025





#### Consolidated Statement of Income (Summary)

(billion yen)

ltem	Amount
Net sales	350.5
Cost of sales	338.1
Gross profit	12.3
Selling, general and administrative expenses	7.1
Operating income	5.1
Non-operating income	0.8
Non-operating expenses	0.1
Ordinary income	5.8
Special gains	0.1
Special losses	1.9
Total income taxes	1.0
Profit attributable to owners of parent	3.0

\*Please refer to page 37 of the reference materials appended to the Notice of Convocation for details. \*The amounts shown are rounded down to the nearest 0.1 billion yen.

## Consolidated Statement of Changes in Shareholders' Equity, etc. From April 1, 2024 To March 31, 2025

Please refer to page 38 of the reference materials appended to the Notice of Convocation.

# **Financial Statements**

# Please refer to pages 50 - 61 of the reference materials appended to the Notice of Convocation.





# Initiatives to Address Challenges





#### Status of Compliance with Criteria for Continued Listing on the TSE

As of March 31, 2025, Nissan Shatai is in compliance with all criteria for continued listing on the Tokyo Stock Exchange.

		Continued Listing Criteria						
		Number of shareholders (persons)	Number of liquid shares (shares)	Liquid share market capitalization (billion yen)	Liquid share ratio (%)	Average monthly trading volume (shares)		
	Nissan Shatai (as of March 31, 2025)	3,255	634,344	650	46.8	31,175		
	Continued Listing Criteria (Standard Market)	400	2,000	10	25.0	10		
	Compliance Status (as of March 31, 2025)	0	0	0	0	0		

#### Changes in the surrounding environment, future forecasts

#### The necessity of a response to climate change



#### **Increase in the societal responsibilities** required of companies



**Changes in the working population** and the awareness of employees



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**Changes in the needs** of the market

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#### Connected 自動中のして化 Rising Shared & Raw Materia Service 所有から共有へ Prices **电流自动**车 白動運転 Electric Autonomous EV HV 電気自動車 ハイブリッドカー 2024年間 $\left\{ \cdot \right\}$ Driver ガソリン を入れる Shortage 電気 ガソリン を充電する を入れる 充電はできな

Ø

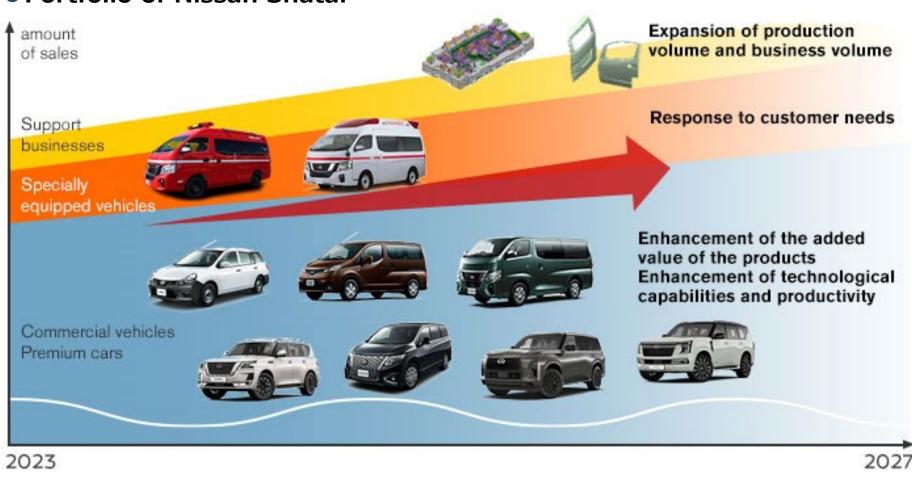
Latest industry

environment

SUSTAINABLE DEVELOPMENT GOALS

#### Vision for the Future of Nissan Shatai

Contribute to society through our commercial vehicles, premium cars, specially equipped vehicles, and support businesses and become the one and only presence trusted by our customers.



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Portfolio of Nissan Shatai

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#### **Initiatives for the three Major Businesses**

#### <u>Commercial vehicles</u> <u>and premium cars</u>



- Responding to market requirements
- Improving quality and product appeal
- Expanding vehicles for government offices

Specially equipped

vehicles

 Expanding line-up of proprietary vehicles



- Expanding development services
- Expanding trial production undertakings outside of the Nissan Group
- Expanding service parts business leveraging the Shonan area

#### FY2023-2027 Medium-term Management Plan

## Our Vision for our Future

Contribute to society through our commercial vehicles, premium cars, specially equipped vehicles, and support businesses and become the one and only presence trusted by our customers.



#### **Sustainability initiatives**





#### **Carbon neutral initiatives**

2030 goals – CO<sub>2</sub> emissions per unit: Reduce by 52% compared to fiscal 2018

#### **Conversion of lights to LEDs**





#### Switch to EVs for company vehicles





## Introduction of renewable energy





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#### **DE&I** initiatives and health management

Diversity, equity, and inclusion

Promoting active participation of women

Third stage and highest level of Eruboshi certification (3 stars)

#### Raising understanding and awareness of a diverse society

In-house logo to promote employee awareness

#### Promoting health management

Certificate awarded for 6 consecutive years



#### Continuing since 2019



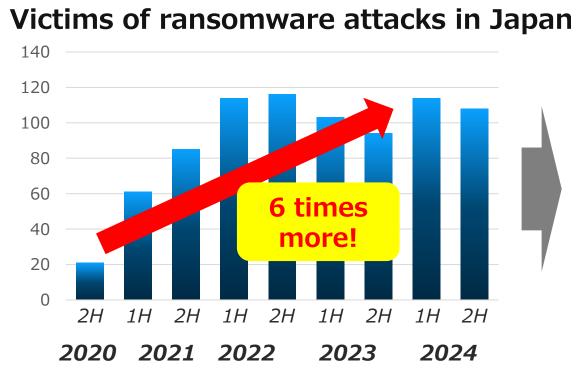
#### All 5 criteria satisfied:

- Employment
- Continued length of employment
- Working hours and work styles
- Ratio of management positions
- Diverse career paths



Created an original logo

#### **Cybersecurity initiatives**



Information source: National Police Agency

#### <u><u><u></u> Strengthen prevention</u></u>

- Reinforce management of digital information assets
- Conduct information security assessments

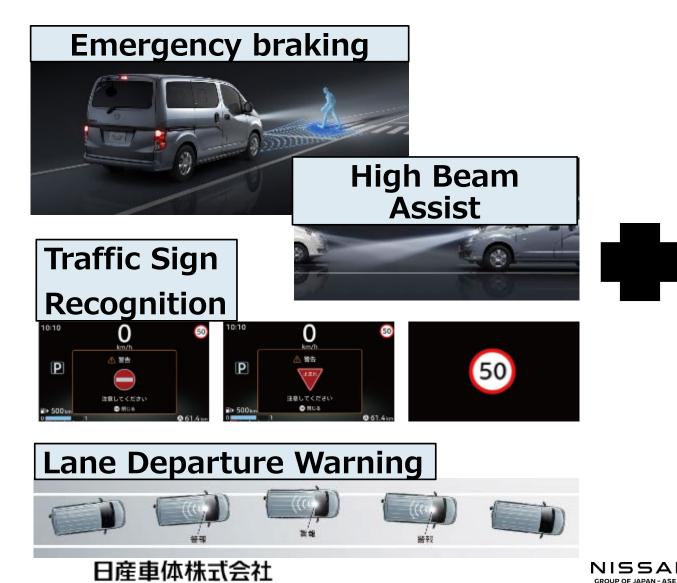




Conduct simulation drills

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#### Minor changes to current models



#### **Fiscal 2024 minor changes**

#### Emergency Assist for Pedal Misapplication



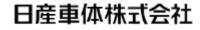
#### 7-inch display meter



## Expansion of specially equipped vehicle sales $\sim$ Launch of the NV200 Vanette MYROOM $\sim$









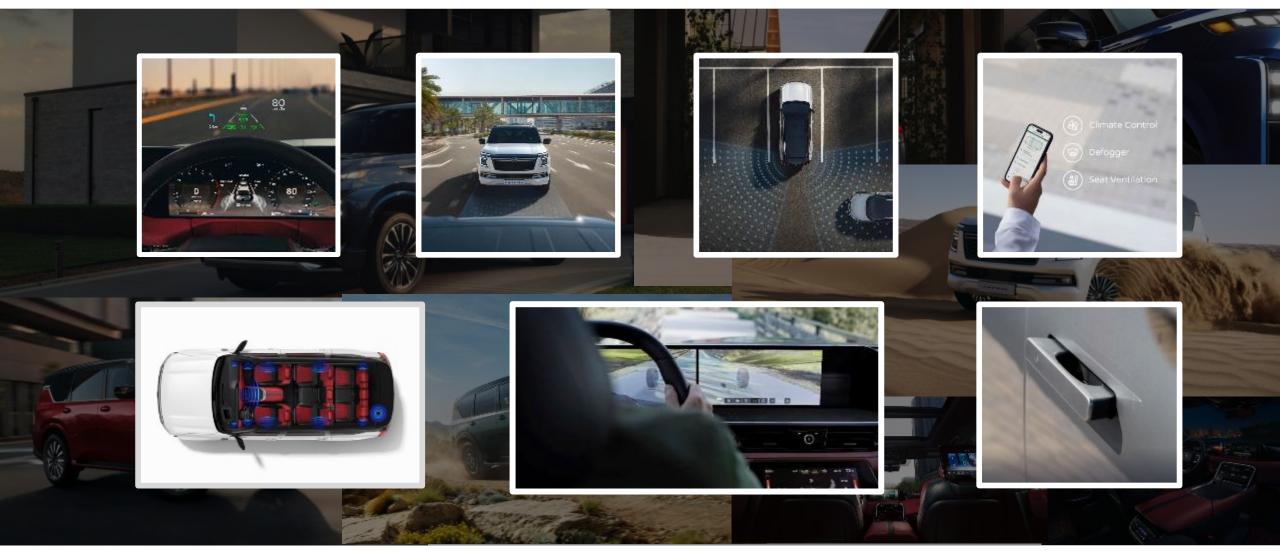
**Expansion of specially equipped vehicle sales** ~ PARAMEDIC gains the highest number of orders ever ~

#### PARAMEDIC





#### Commenced production of the INFINITI QX80, Nissan Patrol, and Armada







#### Evolution and Deepening of Uniqueness

#### **Shonan Plant initiatives**

accommodate production of remaining NV200 Vanette









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#### service parts production











#### Evolution and Deepening of Uniqueness

#### Nissan Shatai Kyushu initiatives

#### **Improve productivity**





#### **Increase production capacity**





# Nissha-ism

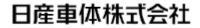
We will express Nissan Shatai style in our vehicle manufacturing.

- Consider our customers and colleagues and produce wisdom
- Think about what we can do ourselves and act on it
- Take advantage of our mobility to continue taking on challenges as a team

## 102nd Ordinary General Shareholders Meeting



### NISSAN SHATAI CO., LTD.





# Business Outlook for Fiscal 2025

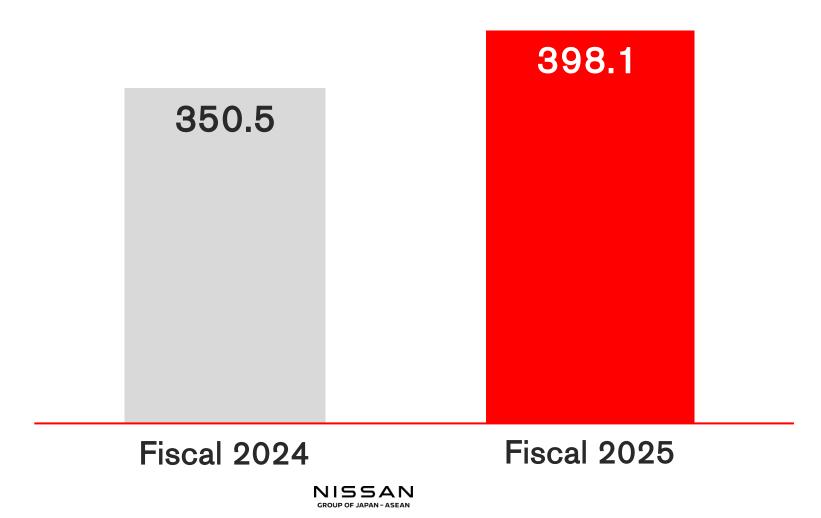




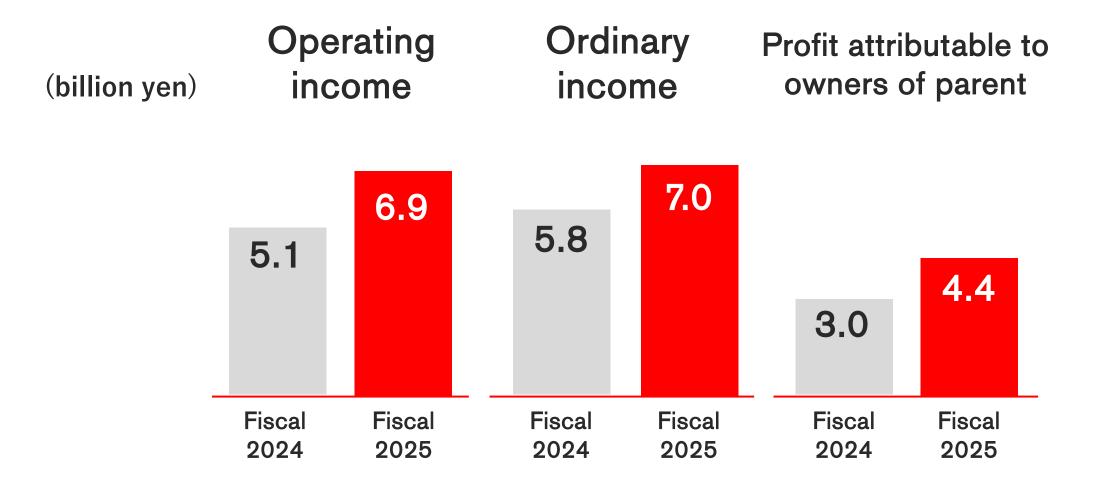
#### (Consolidated)

#### Total net sales

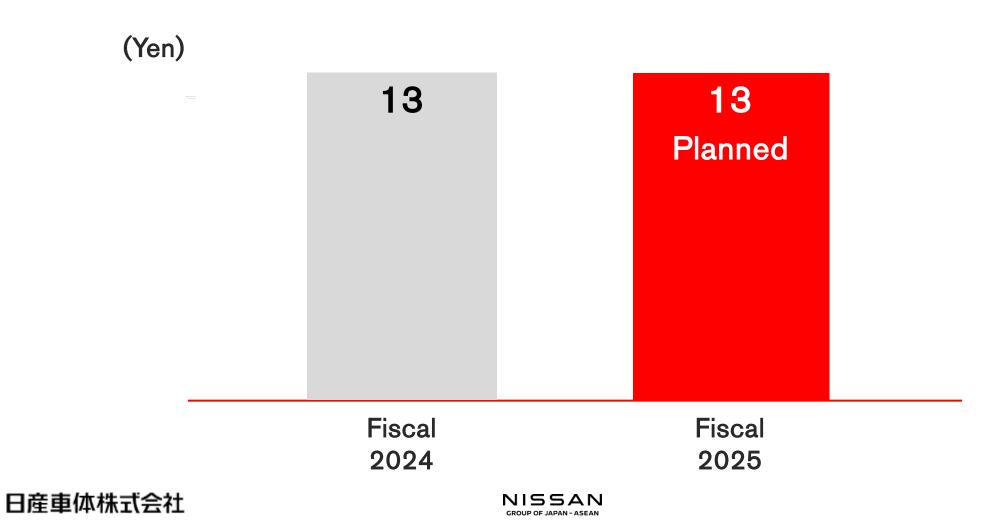
(billion yen)



#### (Consolidated)



#### **Annual Dividend Per Share**



## 102nd Ordinary General Shareholders Meeting



### NISSAN SHATAI CO., LTD.

