

101st Ordinary General Shareholders Meeting



NISSAN SHATAI CO., LTD.

Report on the Number of Voting Rights

Report on the Number of Voting Rights

Total number of shareholders as at the end of the 100th fiscal period	4,120
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Total number of shares issued	135,452,804
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Number of shareholders with voting rights	3,443
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Number of voting rights owned	1,354,267
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Audit Report by the Accounting Auditor and Board of Statutory Auditors

Please refer to pages 64 - 65 of the
reference materials appended to the
Notice of Convocation.

Matters to be Reported

1. 101st fiscal period (April 1, 2023 –March 31, 2024)

**Business Report and Consolidated Financial
Statements**

2. 101st fiscal period (April 1, 2023 –March 31, 2024)

Financial Statements

Items Pertaining to the Current State of the Corporate Group



ARMADA



PATROL (Y62)



QX80



CARAVAN



ELGRAND



AD



NV200
VANETTE



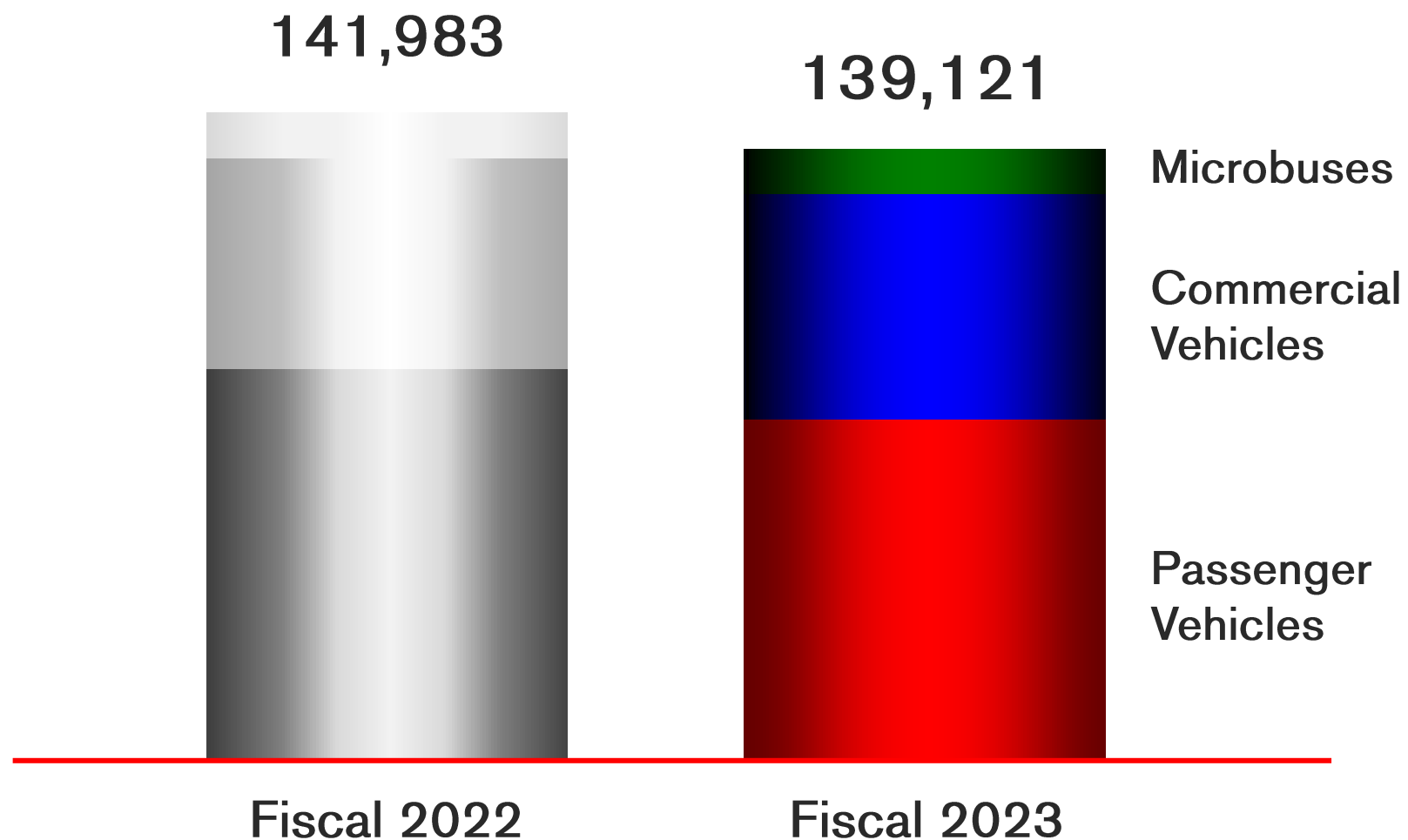
PATROL (Y61)



PATROL PICKUP (UY61)

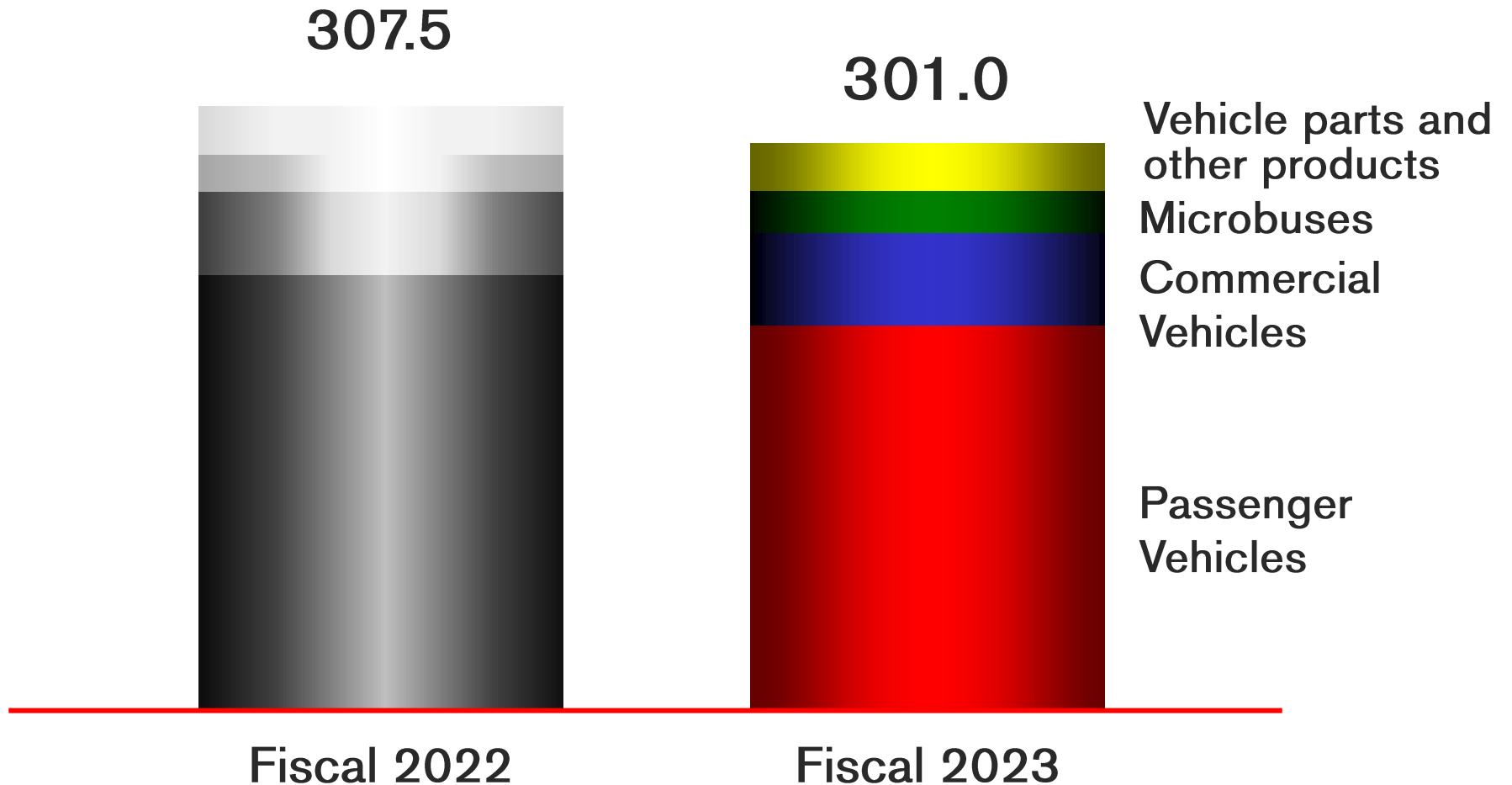
Vehicle Sales Volume

(Units)



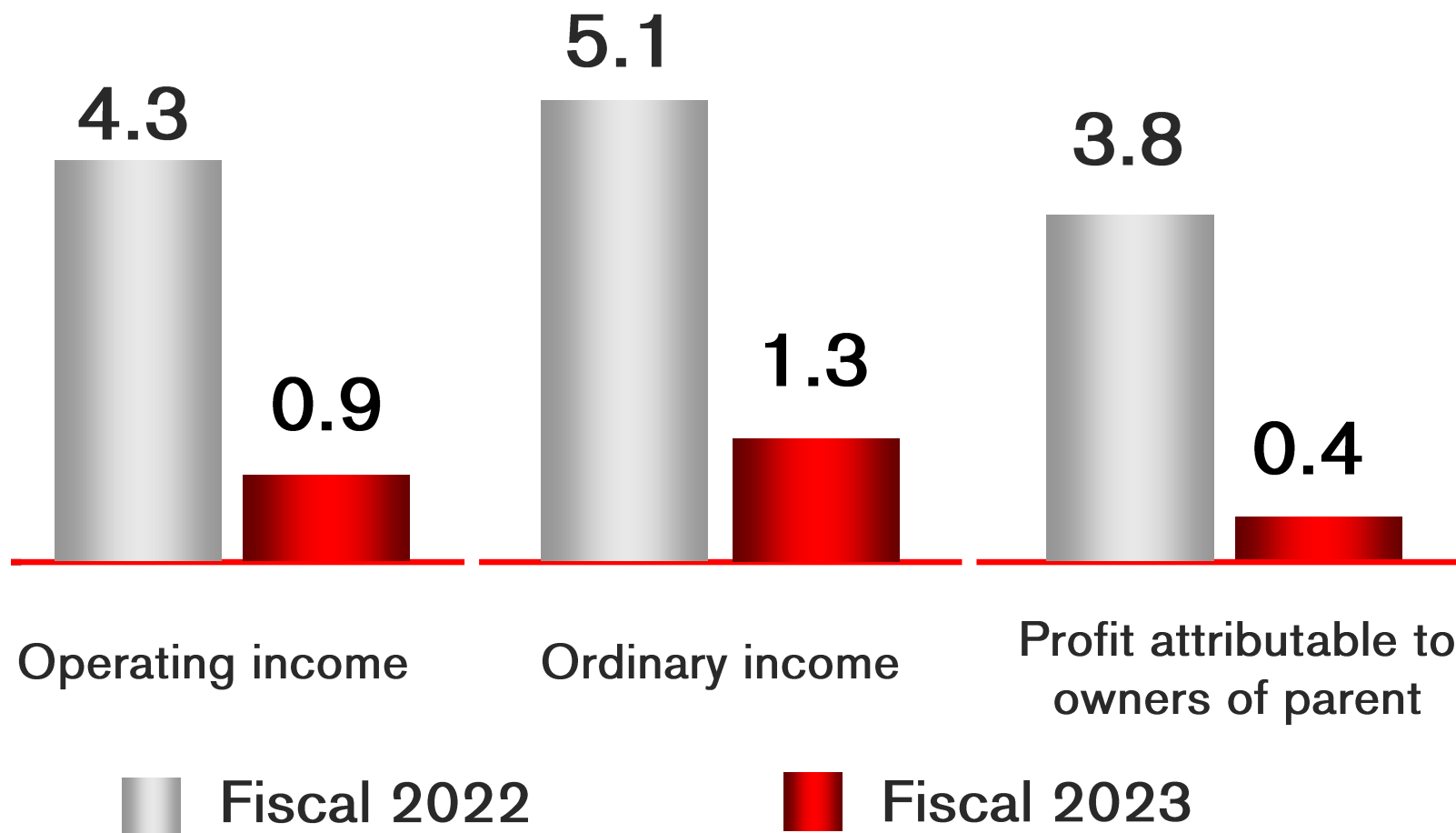
Net Sales (Consolidated)

(billion yen)



Comparison of Income/Loss (Consolidated)

(billion yen)



Funding Activities

Capital Expenditures

Total of Approximately ¥37.1 billion
yen

- New vehicles, boosting our vehicles' appeal through minor changes
- Streamlining and enhancing various corporate equipment and facilities

Development of Systems to Ensure Proper Conduct of Business (Internal Control)

**Please refer to pages 27-33 of the
reference materials appended to the
Notice of Convocation.**

Consolidated Financial Statements

Please refer to pages 34 - 47 of the
reference materials appended to the
Notice of Convocation.

Consolidated Balance Sheet

As of March 31, 2024

Consolidated Balance Sheet (Summary)

(billion yen)

Item	Amount	YoY Difference	Item	Amount	YoY Difference
Assets	258.3	+9.2	Liabilities	84.0	+7.9
Current assets	140.0		Current liabilities	68.3	
Fixed assets	118.3		Fixed liabilities	15.6	
Tangible fixed assets	80.6		Net assets	174.3	+1.4
Intangible fixed assets	2.2		Shareholder's equity	168.0	
Investments and other assets	35.4		Common stock	7.9	
			Capital surplus	8.3	
			Retained earnings	151.8	
			Treasury stock	-0.0	
			Other accumulated comprehensive income	6.2	
Total	258.3		Total	258.3	

*Please refer to page 34 of the reference materials appended to the Notice of Convocation for details.

*The amounts shown are rounded down to the nearest 0.1 billion yen.

Consolidated Statement of Income

From April 1, 2023
To March 31, 2024

Consolidated Statement of Income (Summary)

(billion yen)

Item	Amount
Net sales	301.0
Cost of sales	292.6
Gross profit	8.4
Selling, general and administrative expenses	7.4
Operating income	0.9
Non-operating income	0.6
Non-operating expenses	0.2
Ordinary income	1.3
Special gains	0.1
Special losses	0.8
Total income taxes	0.3
Profit attributable to owners of parent	0.4

*Please refer to page 35 of the reference materials appended to the Notice of Convocation for details.

*The amounts shown are rounded down to the nearest 0.1 billion yen.

Consolidated Statement of Changes in Shareholders' Equity, etc.

**From April 1, 2023
To March 31, 2024**

**Please refer to page 36 of the reference
materials appended to the Notice of
Convocation.**

Financial Statements

**Please refer to pages 48 - 59 of the
reference materials appended to the
Notice of Convocation.**

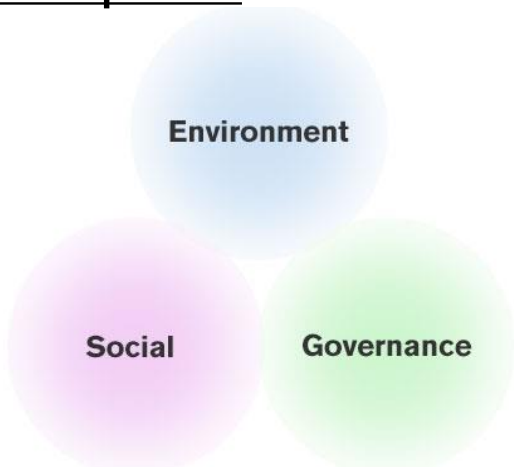
Initiatives to Address Challenges

Changes in the surrounding environment, future forecasts

The necessity of a response to climate change

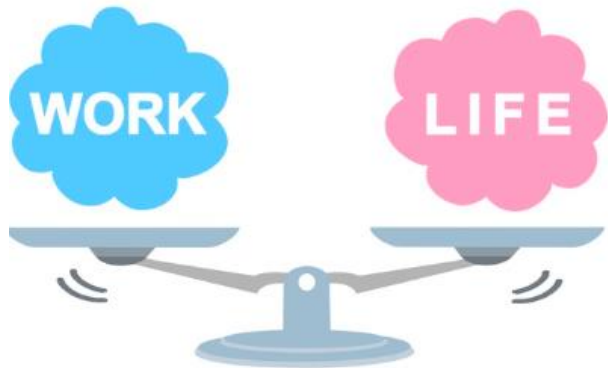
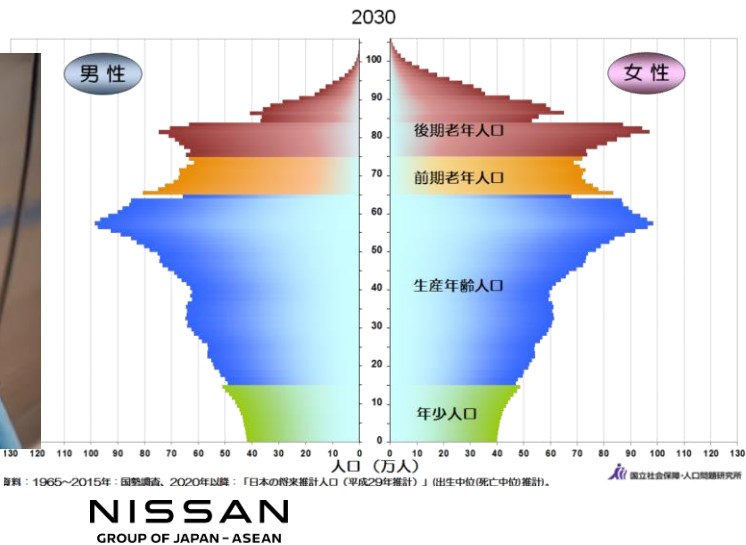


Increase in the societal responsibilities required of companies



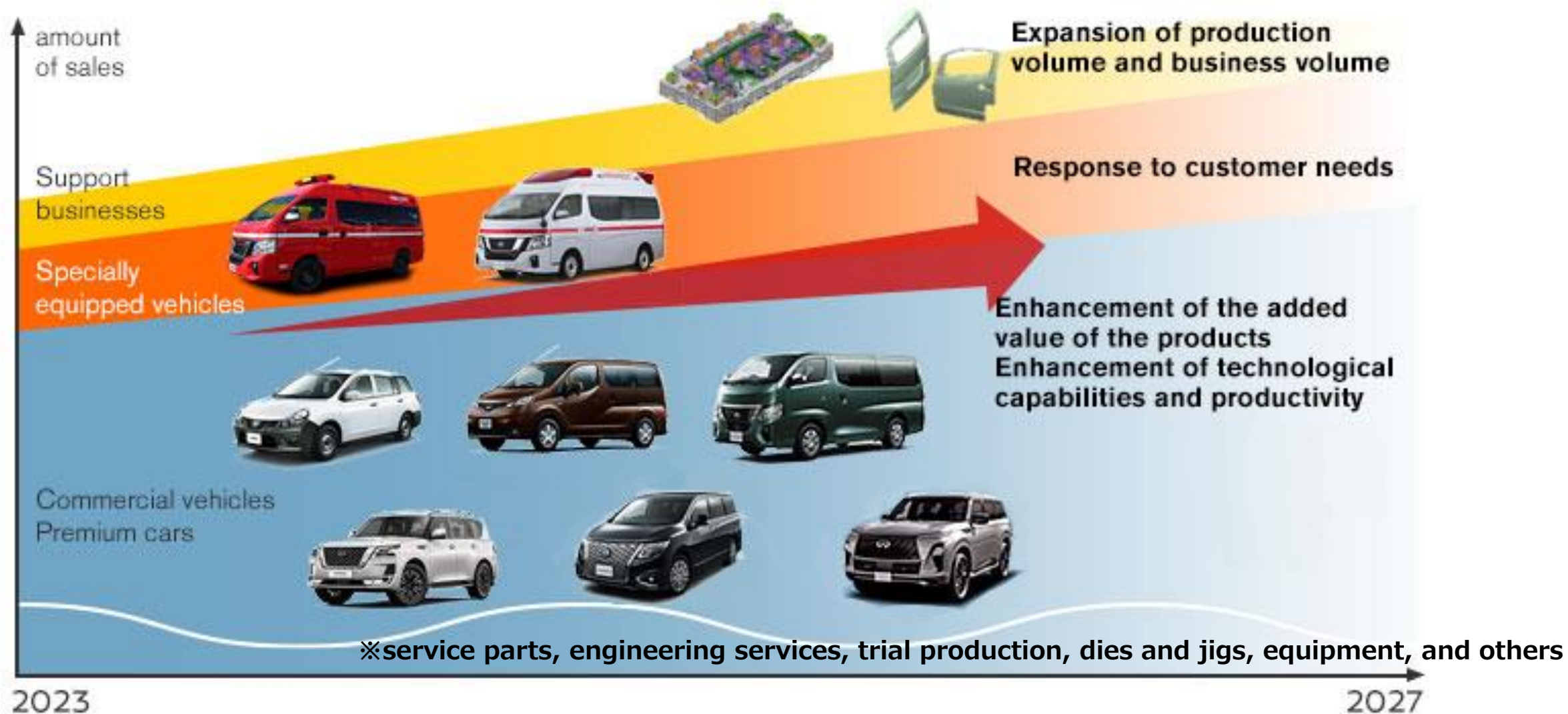
Changes in the working population and the awareness of employees

Changes in the needs of the market



Vision for the Future of Nissan Shatai

Contribute to society through our commercial vehicles, premium cars, specially equipped vehicles, and support businesses and become the one and only presence trusted by our customers.

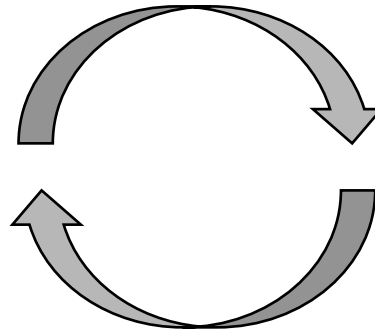


FY2023-2027 Medium-term Management Plan



Sustainability initiatives

ESG initiatives required of companies



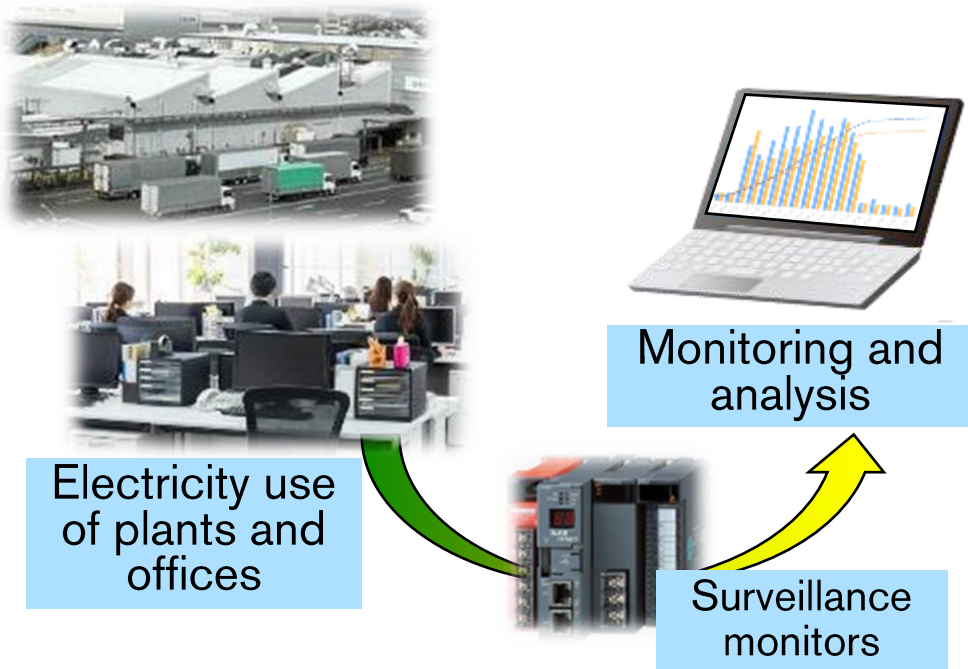
Sustainable corporate foundation

Carbon neutral initiatives

[2030 goals]

CO₂ emissions per unit: **Reduce by 52% compared to fiscal 2018**

Visualization of our electricity use



Conversion of lights to LEDs Introduction of renewable energy



Sustainable corporate foundation

DE&I initiatives

Diversity, equity & inclusion

Raising understanding and awareness of a diverse society

Promotion of the active participation of women

Initiatives for acquiring Eruboshi certification



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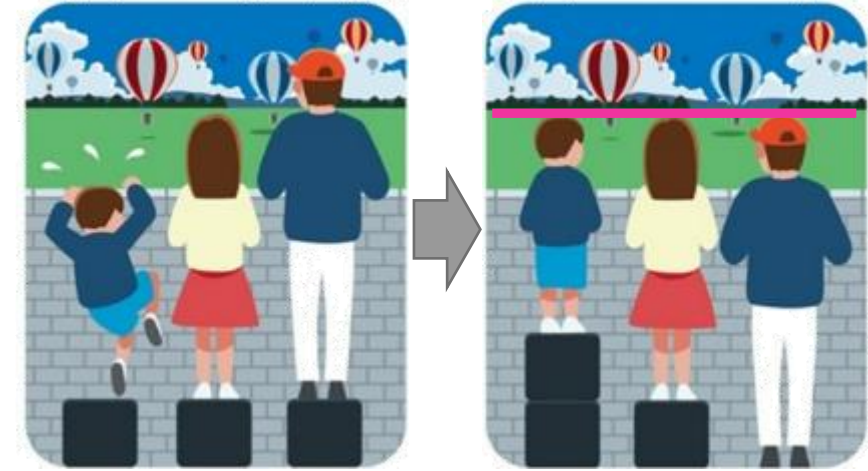


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Understanding of diversity



From "equality" to "equity"



Sustainable corporate foundation



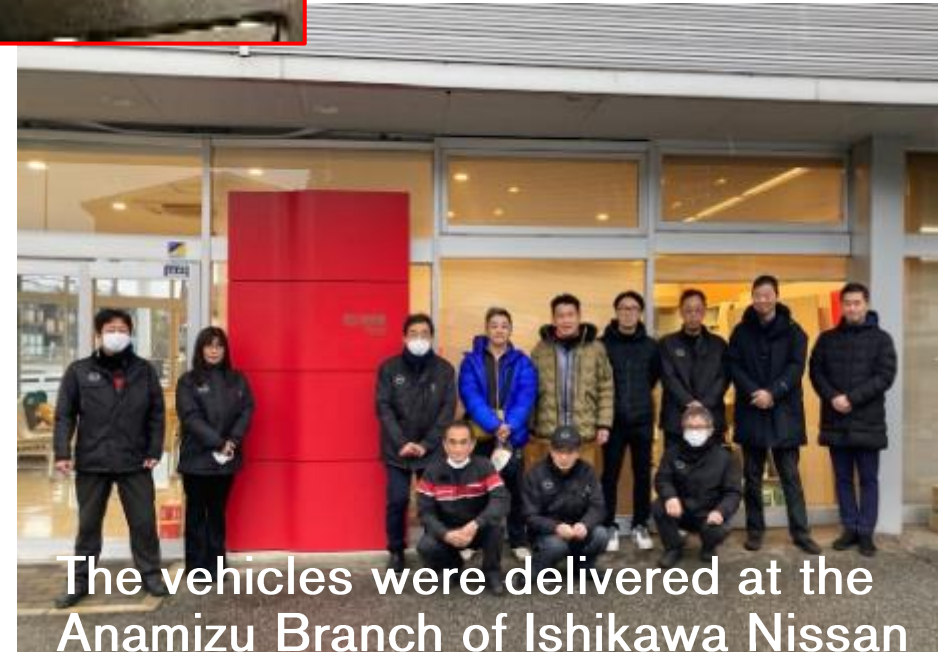
Contributions to the region and society ~ provision of vehicles to the victims of the Noto Peninsula



We provided two Caravans to the afflicted area

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The vehicles were delivered at the
Anamizu Branch of Ishikawa Nissan

Sustainable corporate foundation

Contributions to the region and society

Plant tours
(approximately 18,000 people)



Resumed plant visiting tours
(8,200 people)



Online plant tours (9,800 people)

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Tsunami evacuation drills with
neighborhood associations



On the rooftop of the Head Office

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Corporate festivals
(Yu-topia and Niihama-sai)



Creation of appealing products

Commenced production of the new model INFINITI QX80



Newly-developed frame
Air suspension



Invisible Hood View

When drivers open the door



Flush Handle



Creation of appealing products

Commemoration of the 50th anniversary of the Caravan



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Minor changes to current models



- Emergency Assist for Pedal Misapplication
- Blind Spot Warning



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Creation of appealing products



Expansion of specially equipped vehicle sales

~ Launch of the Caravan MYROOM ~



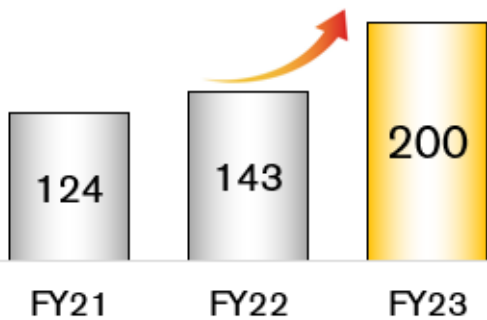
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Creation of appealing products

Expansion of specially equipped vehicle sales

~ PARAMEDIC gains the highest number of orders ever ~



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Sales company workshops



Fire department and sales company product explanation events

Creation of appealing products

Initial quality evaluation: maintaining top level quality in the Nissan Group

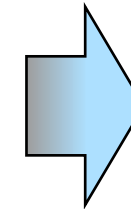
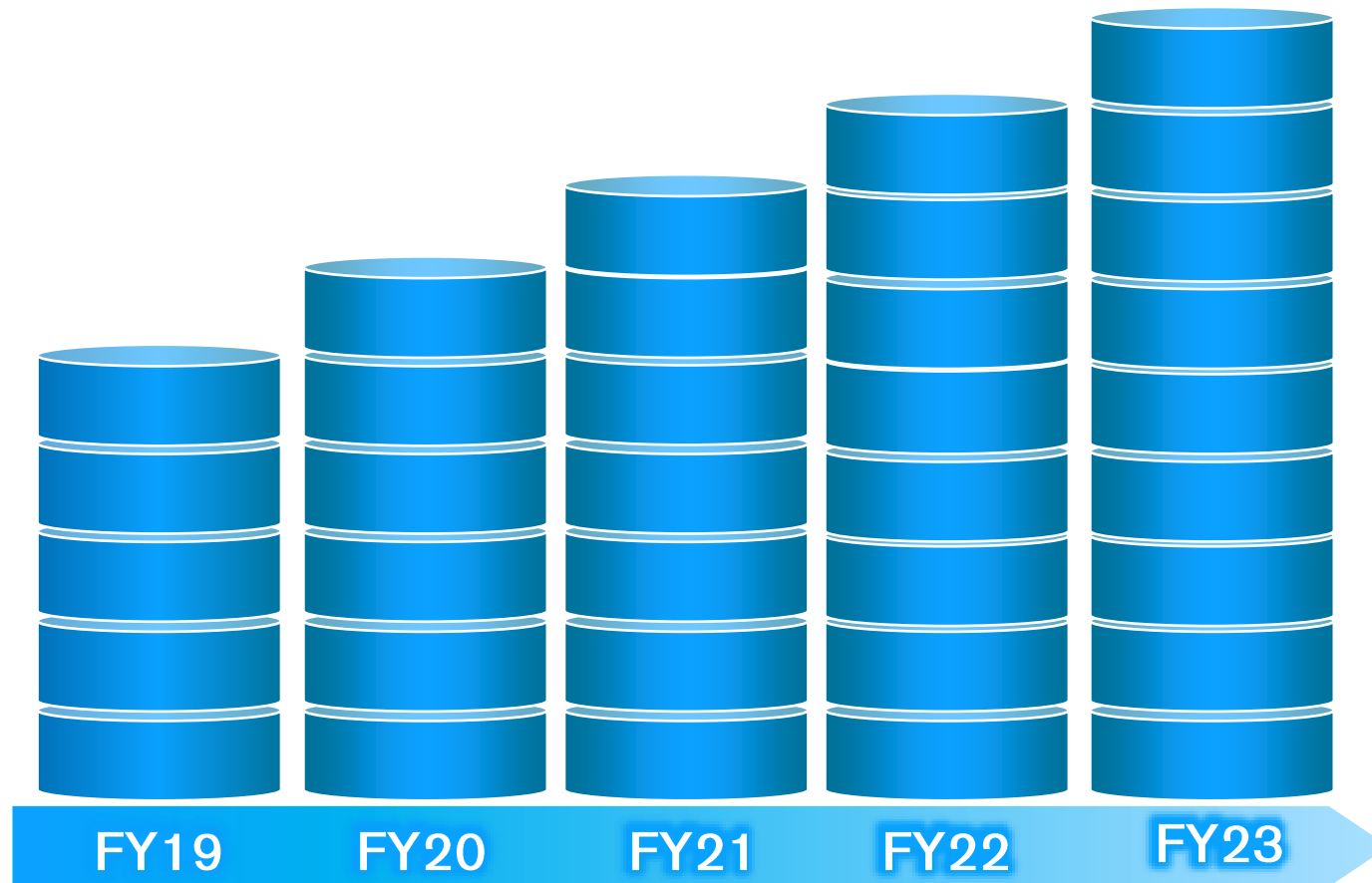
	FY19	FY20	FY21	FY22	FY23
					
		March			
	 Note				Leaf

Evolution and deepening of uniqueness

Promotion of technology development

We have completed the technology development for the new model frames and commenced their mass production

- ✓ Technologies needed for LCV product capabilities enhancement, next model vehicles, and CASE
- ✓ Technology development for efficient production of service parts



Commercial vehicles (LCV)



Premium cars



Specially equipped vehicles

Fiscal 2023 Nissan Group basic skill competition results

Parts quality certification basic skill competition (September)

Silver medal T.T

Vehicle quality certification skill competition (September)

Gold medal H.Y

Vehicle assembly basic skill competition (September)

Women's representatives: silver medal I.K

Teen representatives: bronze medal S.K

20s representatives: silver medal M.H

30s representatives: bronze medal O.R

40s representatives: gold medal A.N

50s representatives: silver medal A.E



Frame basic skill competition (October)

Bronze medal: I.Y

Painting and resin basic skill competition (November)

Painting and sealing category, gold medal: T.Y

Painting and sealing category, silver medal: K.Y

Maintenance: foundational and basic skill competition (November)

Machinery category, 2nd: N.R

Electrical category, 3rd: A.K

Company-wide sheet metal competition & safety skills competition (November)

Highly skilled sheet metal category, silver medal: K.Y

Highly skilled sheet metal category, bronze medal: A.K

Plant bending sheet metal category, bronze medal: H.Y

Safety skills category, silver medal: S.H



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Evolution and deepening of uniqueness

Opening of the “Nissan Shatai Training Center”



Frame Mastery Dojo



Painting Mastery Dojo



Assembly Mastery Dojo



Hands-on Safety Dojo



Skill Competitions

Manufacturing Department,
Assembly Section

In charge of the front doors
on the trim line, mainly the
reliefs of the door hub
assembly



R&D Administration
Department

In charge of a wide range
of operations, such as ES
enhancement activities,
human resources
development, office
renovation activities, etc.



Quality Administration Department,
Quality Assurance Kyushu Section
General Foreman

In charge of solving all kinds of
problems related to plant quality
assurance, such as market
defects, plant process audits, etc.



Production Administration
Department
Engineering Administration Group

Been involved in all of the
departments in the Production
Division and in charge of a wide
range of Engineering administration
work, in particular budget
management



Nissha-ism

We will express Nissan Shatai style in our vehicle manufacturing.

Manufacturing Department,
Paint Section Foreman

Belonging to the Painting Section
ever since joining the company.
Been active as one of the highly
skilled people who can do a wide
range of things



- Consider our customers and colleagues and produce wisdom
- Think about what we can do ourselves and act on it
- Take advantage of our mobility to continue taking on challenges as a team

NS-K Manufacturing
Department, Paint Section

Transferred from the Resin and
Painting Section, which was in
Shonan Plant Area#1, to
current department, when NS-K
was launched



Human Resources Department
Senior Manager

Belonging to the Human Resources
Department ever since I joined the
company. Currently in charge of the
Evaluation, Remuneration, and
Human Resources Planning Group



Quality Administration
Department, Quality
Assurance Shonan Section
Senior Manager

Worked in the Production
Section, the Quality Assurance
Section, and the Prototype
Section, and then last year
came back to the Quality
Assurance Section



Vehicle Evaluation & Test
Department Deputy
General Manager

From joining the company
until now, belonging to the
Vehicle Evaluation & Test
Department (Hadano Office)
while been appointed to the
position of V-Expert in fiscal
2022



Team
Leader

Evaluation & Test Department
Manager, Vehicle Test

In charge of fuel economy, engine
performance, and durability tests at
the Tochigi Office



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NISSAN SHATAI CO., LTD.

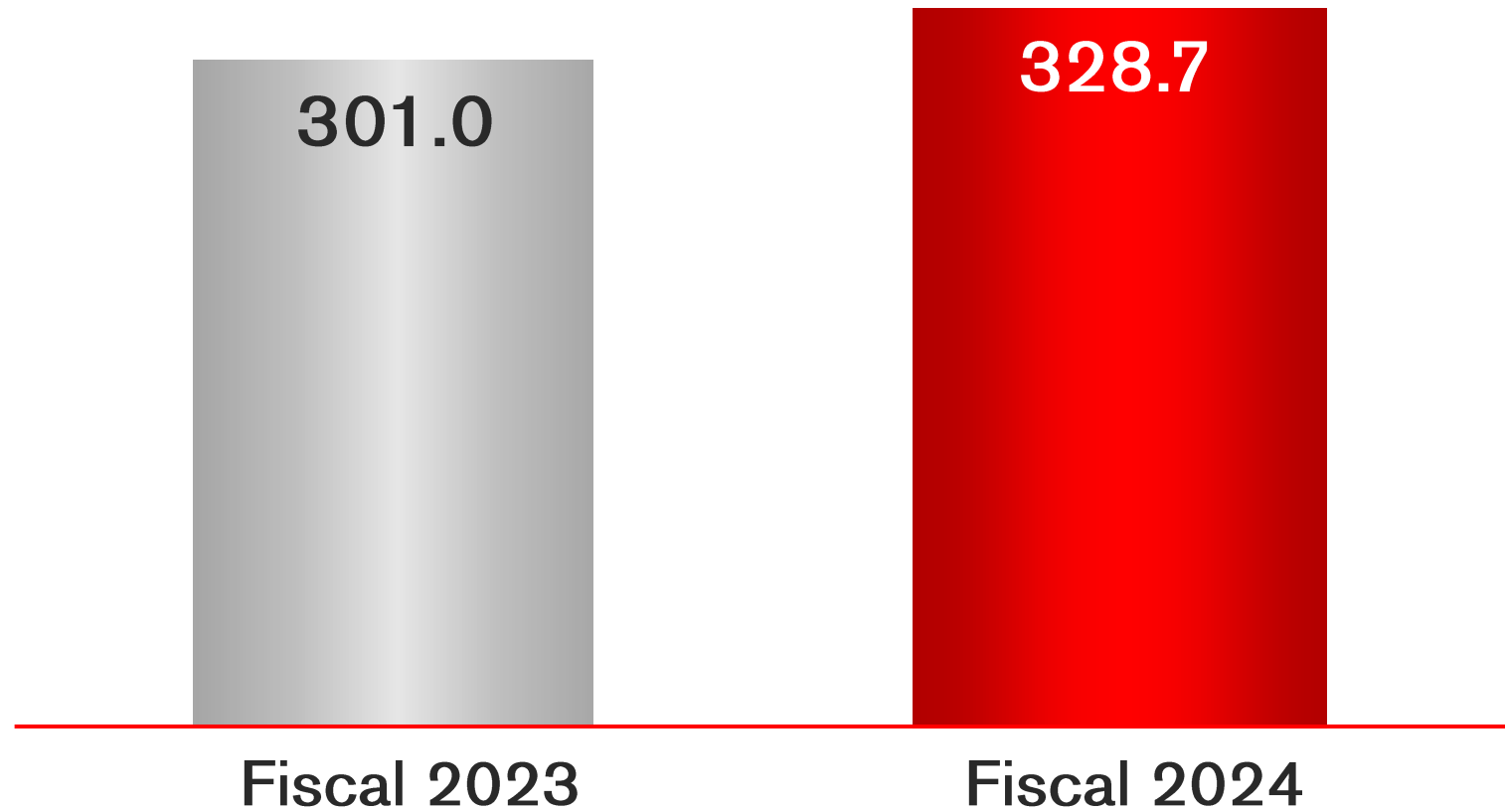
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Business Outlook for Fiscal 2024

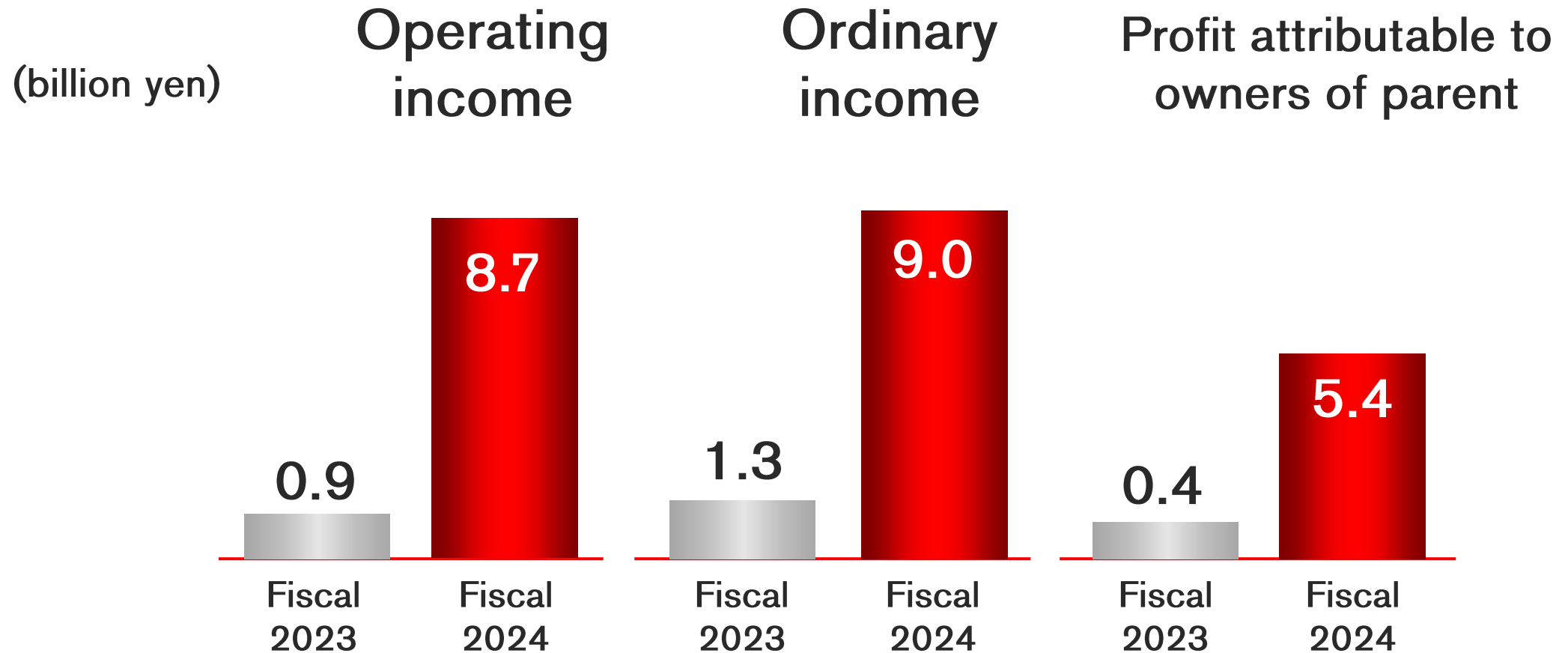
(Consolidated)

(billion yen)

Total net sales

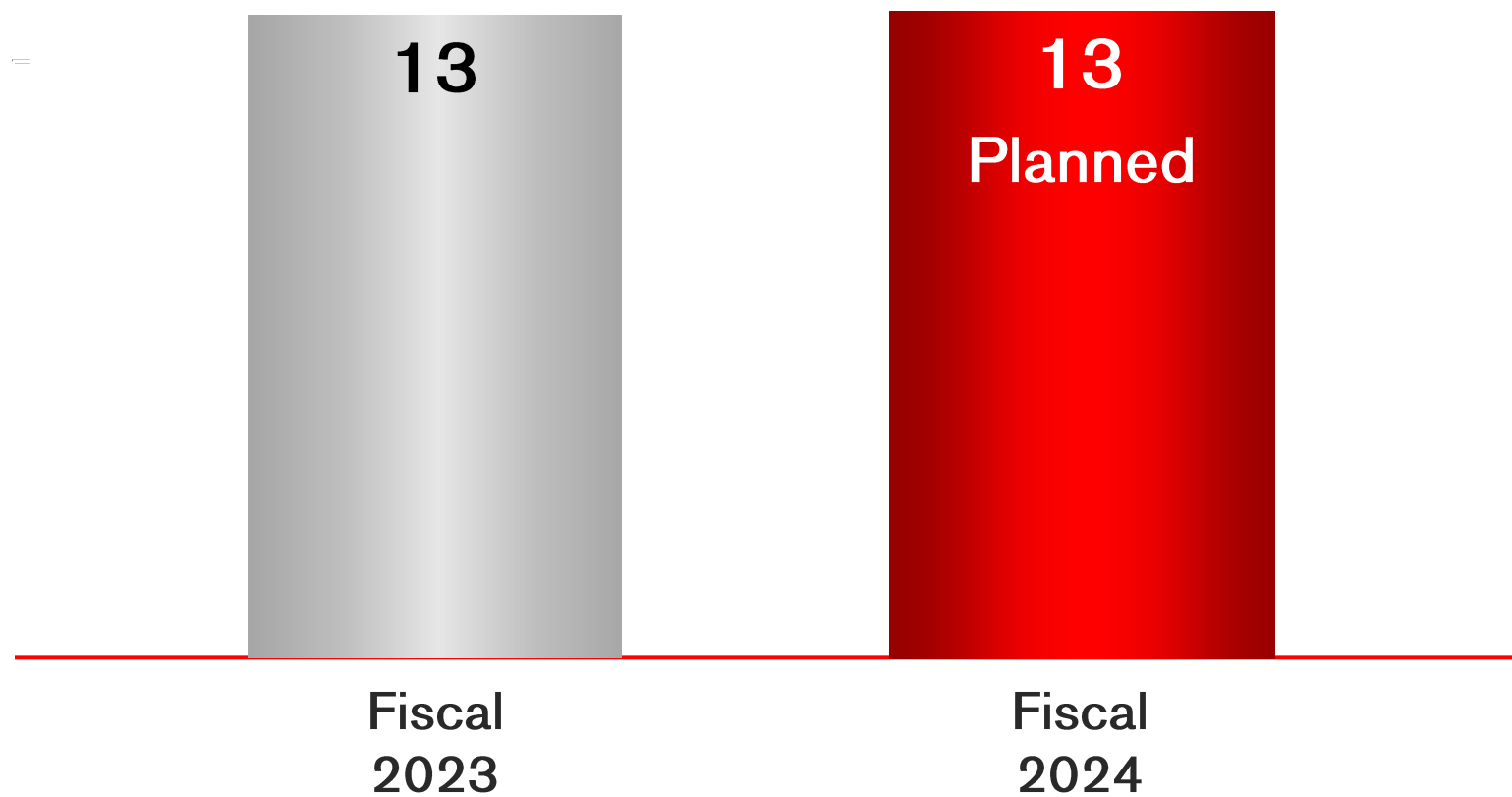


(Consolidated)



Annual Dividend Per Share

(Yen)



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