

NISSAN SHATAI
NISSAN SHATAI KYUSHU

Corporate Report 2023



We at Nissan Shatai, as a trusted company, Nissan Shatai Group responding to provide unique and delivering attractive, high-quality vehicles and services to our customers in timely manner.

Nissan Shatai began as a car body manufacturer for train cars and automobiles in 1949. In 1951, it became a member of the Nissan Group and has since then expanded steadily in the Shonan area in Kanagawa, as well as Uji City in Kyoto. In 2000, the company consolidated the production of its mass-produced vehicles in the Shonan area. Following that, it established Nissan Shatai Kyushu as a new company in 2007 with the aim of establishing a business foundation that can be sustained into the future. The new plant in Kyushu commenced operations in January 2010.

Nissan Shatai has two production bases - Shonan Plant and Nissan Shatai Kyushu. Shonan Plant produces four models including light commercial vehicles (LCV) such as the AD and the NV200 Vanette as well as the frame vehicle Patrol Y61, etc. while Nissan Shatai Kyushu produces five models including the Elgrand minivan, the Armada full-size SUV (Sport Utility Vehicle) and the Caravan LCV, etc. Nissan Shatai owns proprietary expertise in the development and production of LCV and frame-vehicles and is responsible for their development and production within the Nissan Group.

Our three major businesses are as follows.
The first business is "commercial vehicles and premium cars."

Through the evolution and deepening of uniqueness, we will work toward the enhancement of manufacturing technological capabilities and productivity, and raise the added value of the products to expand profits and the number of units sold.

The second business is "specially equipped vehicles." In the specially equipped vehicle business, in which future growth potential and high profitability can be expected, we will work toward business expansion by responding rapidly to the diversifying needs of our customers.

The third business is "support businesses." We will work toward expansion of production volume and business volume in our full range of support businesses, including service parts, engineering consignments, prototyping, molds and tools, and facilities.

We aim to expand these three major businesses through Medium-term Management Plan which starts fiscal 2023. We have defined our Vision for our Future as "Contribute to society through our commercial vehicles, premium cars, specially equipped vehicles, and support businesses and become the one and only presence trusted by our customers" and it also stipulated three pillars for realizing the vision.

We aim to expand these three major businesses through Medium-term Management Plan which starts fiscal 2023.

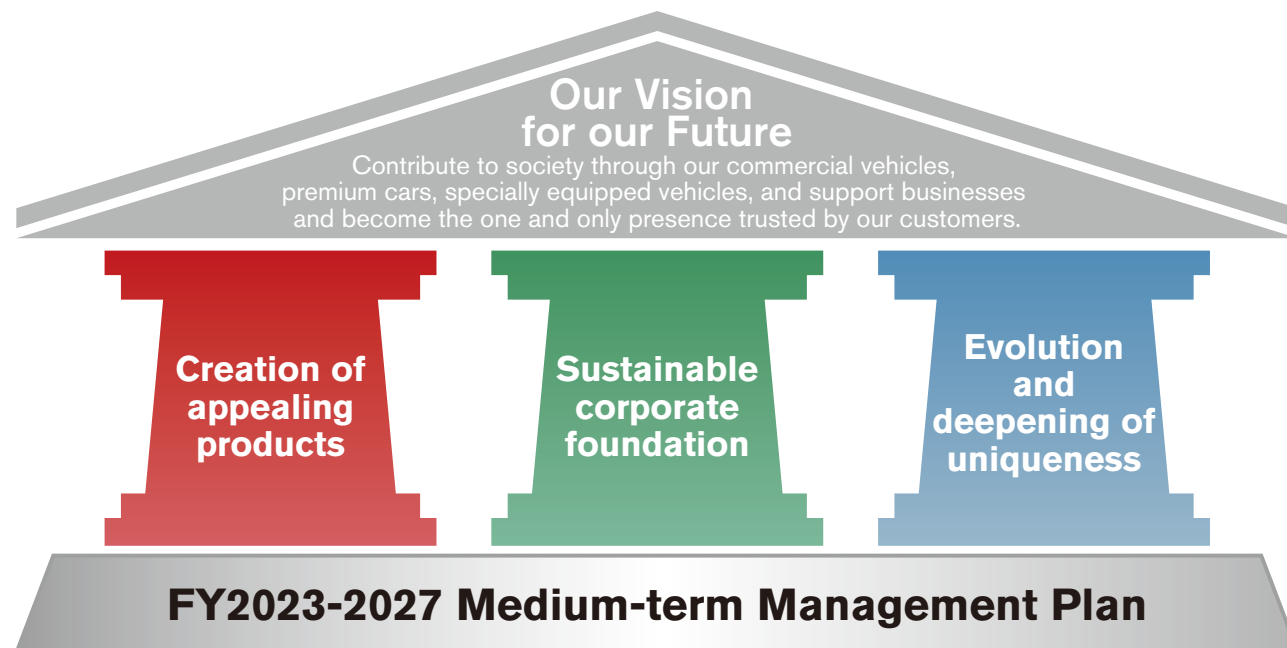
The first pillar is "Sustainable corporate foundation." The "Sustainable corporate foundation" aims to realize carbon neutral by 2050. And through the efforts of all of our employees we will realize a company climate in which anyone can work with motivation and peace of mind. The second pillar is "Creation of appealing products." In "Creation of appealing products," Nissan Shatai will meet the diversifying needs of our customers in a timely manner and create products and value which excite our customers. The third pillar is "Evolution and deepening of uniqueness." In "Evolution and deepening of uniqueness," Nissan Shatai will continue to explore innovation, efficiency and flexibility through technologies and ideas brimming with uniqueness.

In the first fiscal year of the new Medium-term Management Plan, Nissan Shatai wants to further enhance trust from stakeholders by bolstering integrated manufacturing operations that extend from development to production, which is our strength, and working to improve legal compliance and corporate governance.

June 2023



President



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Medium to Long-term Value Creation

Nissan Shatai aims to “Contribute to society through our commercial vehicles, premium cars, specially equipped vehicles, and support businesses and become the one and only presence trusted by our customers” based on the three pillars of “Sustainable corporate foundation,” “Creation of appealing products” and “Evolution and deepening of uniqueness.”

Corporate Purpose · Mission, etc.



Corporate Purpose

Driving innovation to enrich people's lives.

Mission

As a trusted company, Nissan Shatai Group responding to provide unique and delivering attractive, high-quality vehicles and services to our customers in timely manner.

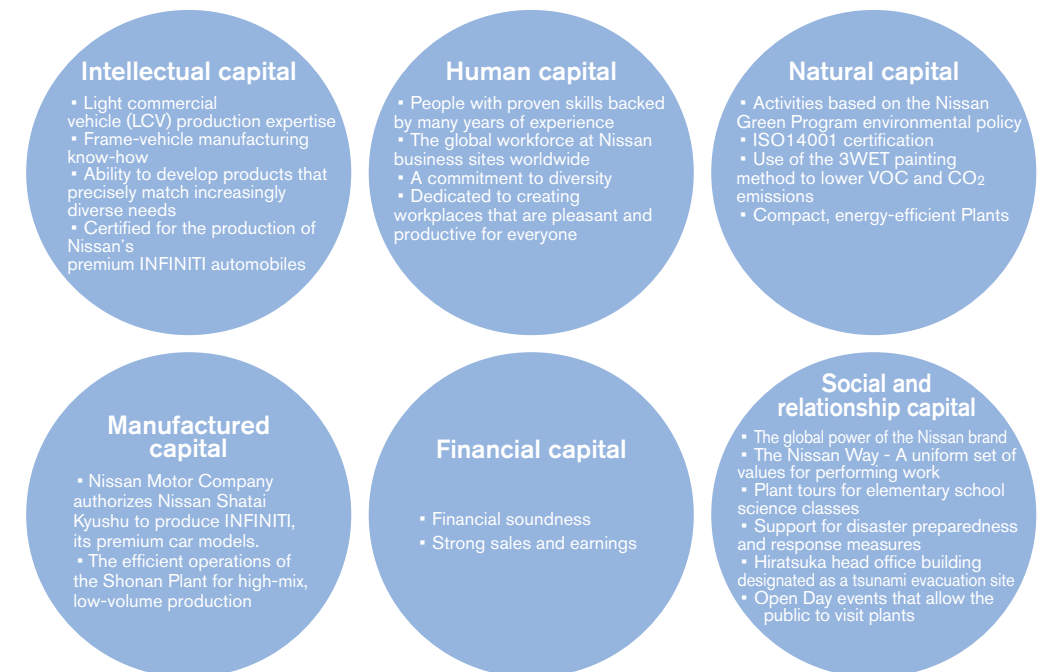
Medium-term Management Plan

FY2023-2027 Medium-term Management Plan
We have defined our Vision for our Future as “Contribute to society through our commercial vehicles, premium cars, specially equipped vehicles, and support businesses and become the one and only presence trusted by our customers”. And we will tackle the three issues of “Sustainable corporate foundation,” “Creation of appealing products,” and “Evolution and deepening of uniqueness.”

DNA

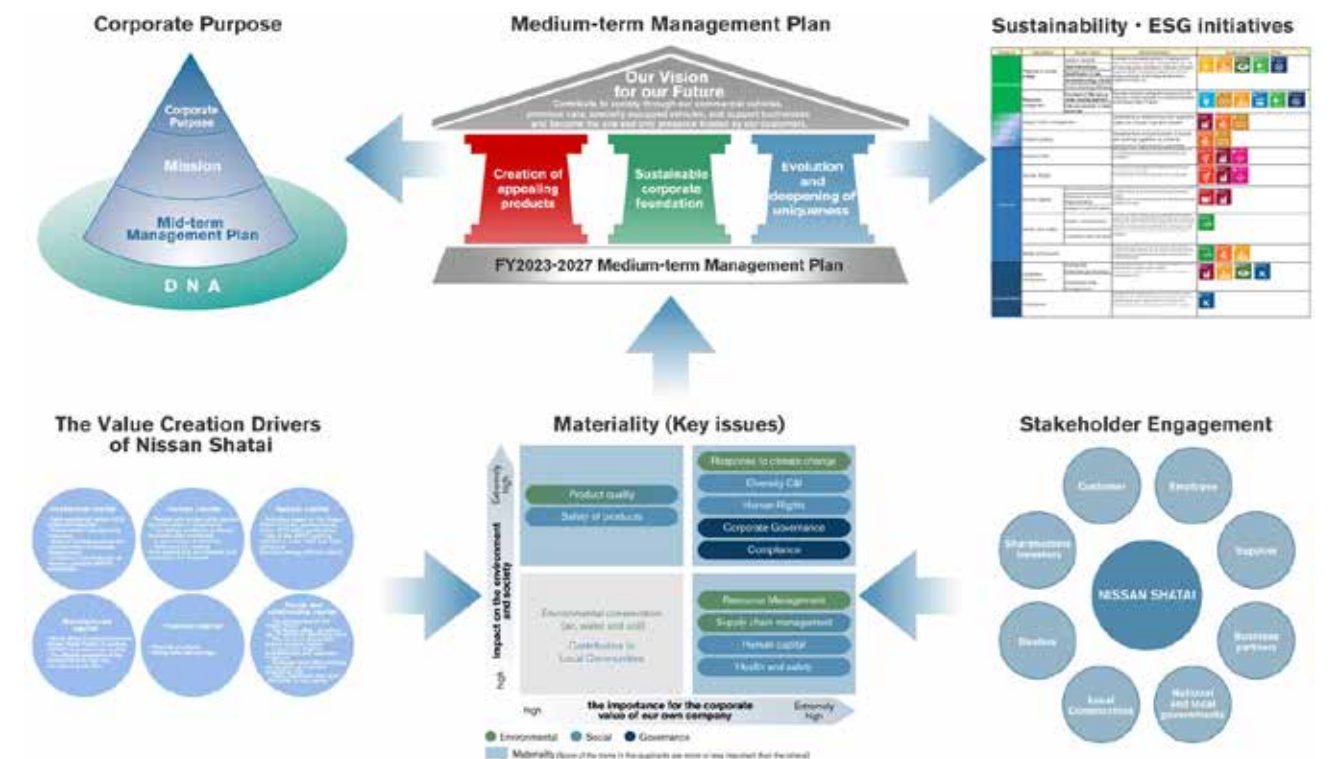
Do what others don't dare to do
passionate innovative challenger agile

The Value Creation Drivers of Nissan Shatai



Medium to Long-term Value Creation Process

Based on the expectations of our stakeholders and social demands, we have identified materiality(Key issues) items that we put highest priority and integrated them into our 2023-2027 Medium-term Management Plan. We will promote initiatives for sustainability and ESG. This will enable us to realize our Mission and Corporate Purpose.



Major businesses

Nissan Shatai is a vehicles manufacturer which has manufacturing functions from development to assembly

Nissan Shatai is a vehicle manufacturer that is engaged in the processes from development to production upon consignment from Nissan Motor Co., Ltd.

When producing a new car, based on the concept and design for the car, it carries out processes from development including design, prototyping, and testing, to preparations for production such as plant assembly line design and introduction of assembly facilities, pressing, welding of car body, painting, vehicle assembly, and quality assurance.

■ Development

Through technologies such as virtual analysis, and over repeated cycles of checks for high productivity before mass production and testing on the test courses, we carry out efficient design work aiming to "zero design changes".

■ Production preparation

Based on the concept of the Renault-Nissan Alliance Production Way,¹ we have established highly productive, quality plants through the introduction of cutting-edge technology and facilities.

■ Production

At our two production bases, the Shonan Plant and Nissan Shatai Kyushu, we are improving production efficiency and producing quality cars while remaining environmentally friendly.

■ Specially equipped vehicles

Nissan Shatai is also injecting effort into built-to-order manufacturing for specially equipped vehicles, which serve different purposes from one vehicle to the next. Specially equipped vehicles are produced by a group company, Auto Works Kyoto, which delivers specially equipped vehicles that meet the needs of customers through an integrated system from development to production.

■ Development and production support that leverages the know-how we have cultivated

Nissan Shatai is not only carrying out vehicle manufacturing processes at our domestic bases but also providing support for the development of LCVs and the production of new vehicle models at global Nissan plants and for the preparation and establishment of new plants and production lines.

¹ Alliance Production Way

Alliance Production Way = APW. A production system which allows us to efficiently produce high-quality cars and deliver them to our customers with short delivery times

amount of sales



Nissan Shatai will work toward expansion of the following major businesses in the Medium-term Management Plan starting from FY2023.

1. Commercial vehicles and premium cars

Through the evolution and deepening of uniqueness, we will work toward the enhancement of manufacturing technological capabilities and productivity, and raise the added value of the products to expand profits and the number of units sold.

2. Specially equipped vehicles

In the specially equipped vehicle business, in which future growth potential and high profitability can be expected, we will work toward business expansion by responding rapidly to the diversifying needs of our customers.

3. Support businesses

We will work toward expansion of production volume and business volume in our full range of support businesses^{*2}, including service parts production, engineering services, and vehicle electrification support.

^{*2} Support businesses service parts, engineering services, trial production, dies and jigs, equipment, and others

2023

2027

Sustainable corporate foundation



Water-based 3WET painting which reduces our environmental impact. This is a production method which consecutively paints on three layers, the middle coat and topcoat color base and the clear coat, and then bakes them all on at once. This results in a great reduction in CO₂ and in addition the adoption of water-based paint reduces VOC emissions as well.

Nissan Shatai will realize carbon neutral by 2050. Through the efforts of all of our employees we will realize a company climate in which anyone can work with motivation and peace of mind.

Whilst pursuing growth in earnings, Nissan Shatai, as a member of the Nissan Group, also aims to be a company that can co-exist harmoniously with society, nature and the environment. Regarding our environmental response, we have stipulated an Environmental Policy in accordance with Nissan Shatai's Environmental Principle based on the Environmental Principle of the Nissan Group and are endeavoring to promote initiatives from all perspectives. In particular, we actively advance the manufacturing of environmentally responsible vehicles as a vital mission of the automobile industry, and going forward we will continue to work on the utilization of renewable energy, the electrification of equipment, and energy-saving. Furthermore, for the coexistence of diverse values and the building of workplaces in which anyone can work comfortably, we will promote activities for diversity, equity & inclusion, workplace environment development, safety, and health. Moreover, we think of our employees as "human resources" rather than "personnel," consider the training of our employees to be one of our important management strategies, and will actively work on the development of our human resources. In addition, we will work toward harmonious coexistence with local communities through a variety of initiatives by the company. We will continue to actively interact with communities and conduct community welfare activities and volunteer activities for disaster recovery, as well as learning support activities for elementary school students.



We are promoting a variety of initiatives to realize carbon neutral by 2050



We are working on diversity, equity & inclusion for the building of workplaces in which anyone can work comfortably



Training to master painting skills which uses a large screen instead of an actual vehicle. We are introducing education and training which are adapted to the current era

We are engaged in community contribution activities as an open company.



Plant Tours for elementary school students



Company festivals



Participation in community beautification activities



Tsunami evacuation site -Head office building-

Nissan Shatai interacts with communities in many ways. Every year, the Shonan Plant welcomes more than 20,000 students from nearby elementary schools for tours in conjunction with social studies lessons. The Shonan Plant also has a festival that is open to the public and the plant supports and participates in various community events.



We are promoting working style reforms that recognize the needs of our people. We have received Platinum Kurumin¹ certification and have been recognized and honored as a White 500 Company² as well.

^{※1} : Certification based on Article 13 of the Act on Advancement of Measures to Support Raising Next-Generation Children
^{※2} : Certification under the Certified Health and Productivity Management Organization Recognition Program promoted jointly by Japan's Ministry of Economy, Trade and Industry and Nippon Kenko Kaigi

Creation of appealing products



This is the 70th anniversary model of the Patrol (limited version for the Gulf region), a very popular model in the Middle East. This model offers a luxurious design, top-class comfort, advanced technology that improves safety and enjoyment, and Patrol-style power and premium quality.

Nissan Shatai will meet the diversifying needs of our customers in a timely manner and create products and value which excite our customers.

As commercial vehicle and premium car professionals, Nissan Shatai will provide products which are praised by our customers. We will enhance our specially equipped vehicles and propose new products which meet diversifying needs in a timely manner to our customers.

Our Caravans feature a wide variety of variations. Since their introduction, we've continued to strengthen the line's appeal through adding leading-edge features, improving fuel efficiency, and increasing designs/grades etc. This has led to a line of vehicles that have an excellent reputation in both the domestic and overseas markets.

Sales of our Patrol: Y61, Y62 and Patrol Pickups continue to increase in the Middle East gulf countries, Africa, and in ASEAN nations. Through directly communicating with local customers and sales companies, we are continuing to discover new needs.

Our premium brand INFINITI QX80 and our North American Armada SUV, evidenced high praise through the results of our global market surveys and comments from local vehicle journalist associations. In addition, the creation of the NV200 Vanette 4WD model for regions with low temperatures and high snowfall. This has led to a definite increase in sales numbers.

Going forward, we will continue to aim for rapid vehicle planning based upon market surveys, swift vehicle commercialization and pro-active sales support, production of service parts and also aim to expand the CASE* businesses including electrification, and we will further strengthen the unique initiatives of our companies that allow us to meet a wide variety of customer needs.

*CASE : Connected, Autonomous, Shared & Services, Electric



The inside of the Caravan MYROOM CONCEPT, a concept car offering in-car accommodation. We launched it in FY2023 as Caravan MYROOM



The MOOW is a mobile office car based on the NV200 Vanette. Telework can be performed comfortably in the back seat space

The Caravan specially equipped vehicles which ensure that our customers' needs have been met swiftly and accurately



The specially equipped Caravan has many variations of the Caravan all feature leading-edge safety, functionality, and convenience, while ensuring that our customers' needs have been met swiftly and accurately. The customization of these vans is performed by Auto Works Kyoto, a Nissan Shatai group company. The lineup includes a high-spec ambulance "NISSAN PARAMEDIC", emergency / medical vehicles, fire-fighting vehicles, and kindergarten buses (with abandonment prevention devices installed).



The INFINITI QX80 produced by Nissan Shatai Kyushu. Only plants which have met strict quality standards are permitted to produce this vehicle



The two-tone version of the NV200 Vanette Multi-Bed Wagon. Due to its approachable appearance, it was very popular at the Tokyo Motor Show

Evolution and deepening of uniqueness



This is the assembly line at Nissan Shatai Kyushu which efficiently produces five models, including the Elgrand minivan, the Patrol (Y62) frame-vehicle, and the Caravan LCV (light commercial vehicle)

Nissan Shatai will continue to explore innovation, efficiency and flexibility through technologies and ideas brimming with uniqueness.

Nissan Shatai has two production locations including our Shonan Plant and Nissan Shatai Kyushu. The two plants have incorporated the Alliance Production Way (APW) and are carrying out high-mix, low-volume production, where vehicles with structural differences are produced on the same line.¹ Our plants are supported by one of the strengths of our company: integrated manufacturing. Nissan Shatai has development divisions that focus on design and production of test vehicles, as well as tool & machinery engineering divisions that focus on designing and producing equipment for production facilities. There are also test facilities to check every aspect of our vehicles, with development, production and quality control all being part of the same integrated process. Both the Shonan Plant and Nissan Shatai Kyushu are leveraging this integrated manufacturing system to pursue an efficient production system in line with the number of units produced. Moreover, they build the optimal production technologies and methods for high-mix low-volume products.

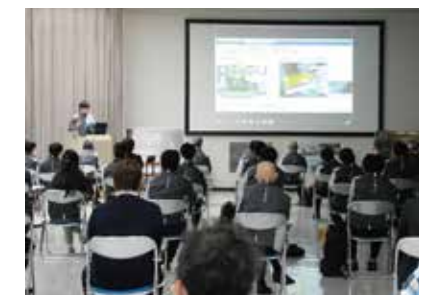
Nissan Shatai has a central role amongst global Nissan in terms of commercial vehicles, premium cars and specially equipped vehicles manufacturing. Based around next generation frame-vehicles, the development divisions are working to strengthen manufacturing technologies and make use of ITS² techniques. The production divisions are aiming to create "Production lines that are kind to humans" and are moving forward in a planned fashion by placing focus on the company's unique production processes.

Nissan Shatai will further improve the specific technologies it has cultivated to date with the aim of becoming a trusted presence in the manufacturing of commercial vehicles, premium cars, and specially equipped vehicles.

※1 Producing multiple vehicle models on the same line, such as monocoque vehicles (a production method for passenger vehicles and commercial vans where the framework and body are produced as one part) and Frame-vehicles (vehicles where the body is installed on a strong frame such as SUVs, trucks etc.)
 ※2 Intelligent Transport Systems.



The characteristic of the Shonan Plant is flexible manufacturing on a compact line. It continues to pursue the optimal methods for high-mix low-volume production



A meeting to present QFD (Quality Function Deployment) technologies in which the attendees learn the ideas essential for technology development. Not only the development divisions but also the production and management divisions participate

Inspiring the joy of creating things in our employees and motivating them to engage in technology development! New Products and New Technologies Expo & Ideas Contest



New Products and New Technologies Expo



Ideas Contest

Attempting to inspire the joy of creating things in our employees and connect this joy to the motivation to engage in technology development, Nissan Shatai holds a New Products and New Technologies Expo & an Ideas Contest inside the company once a year. The New Products and New Technologies Expo is an event which is essential as a forum for sharing information about the technologies which have been developed. All Nissan Shatai Group employees may apply to the Ideas Contest, and many employees from all of the divisions and of all ages participate. Sometimes their ideas are adopted in actual vehicles.



A CAE analysis image used to consider frame designs. We will further deepen the manufacturing technologies unique to Nissan Shatai, such as next generation frame-vehicles, etc.



A seat equipped with spinal support in the Caravan which enables the driver to avoid tiredness even on a long drive. It was adopted for the first time in commercial vehicles

Sustainability

View of sustainability

Nissan Shatai and Nissan Shatai Kyushu approach the environment, society, employees, and respect for human rights as management issues from the standpoint of sustainability, and one of the pillars of our 2023-2027 Medium-term Management Plan advocates establishment of a “sustainable corporate foundation.” The “sustainable corporate foundation” mainly involves promotion of initiatives aimed at realizing carbon neutrality in 2050 and also company climate in which anyone can work with motivation and peace of mind.

Materiality (Key issues)

Of the 13 items extracted with the purposes of the sustainable growth of the company and the realization of a sustainable society through ESG initiatives and contribution to the SDGs for global environmental and social issues, we specified 11 items Materiality (Key issues) which Nissan Shatai should give top priority to tackling. Based on the concept of double materiality, we organized a matrix on the two axes of “the impact on the environment and society” and “the importance for the corporate value of our own company.”

The process for determining Materiality (Key issues)

Nissan Shatai’s Commitment to Sustainable Development Goals

Values and activities like this at the Nissan Shatai Group are making a contribution to accomplishing the sustainable development goals.



Initiatives for Materiality (Key issues) and SDGs Goals

category	Materiality	Action items	Initiative Policy	Goals of contributing SDGs
E) Environmental	Response to climate change	Carbon neutral	In addition to the steady execution of existing items, such as renewals to energy-saving facilities, etc., we will promote various activities for realization of carbon neutral by 2050, including the deployment of clean energy, promotion of technology development to respond to CASE, etc.	7, 11, 13, 15, 17
		Clean exhaust gas		
E) Environmental	Resources management	Electrification of cars	Promotion of vehicle development based on the 3Rs. Reduction of water utilization for manufacturing based on the Nissan Green Program	6, 12, 14, 15, 17
		Renewable energy utilization		
E) Environmental / S) Social	Supply chain management	Pursuit of energy efficiency	Developing a relationship with suppliers based on mutual trust and benefit	8, 12, 13, 17
		Effective utilization of water resources		
S) Social	Product quality	Product quality	Development and production divisions are working together in order to construct a “high quality guarantee process.”	9, 12
		Safety of products		
S) Social	Diversity · Equity & Inclusion	Diversity · Equity & Inclusion	With a basic policy of “being a company where all workers can fully utilize their talent,” we promote diversity, fairness, and acceptability	5, 8, 10
		Human Rights		We respect the human rights of all stakeholders and do not condone any discrimination. We prevent forced labor and child labor in the supply chain
S) Social	Human capital	Human Resource Development	We have developed a personnel evaluation system and training operations aimed at our employees and company growing together	4, 8
		Workplace environment improvements		
S) Social	Health and safety	Promotion of work-life balance	Promotion of health maintenance and enhancement activities based on the corporate policy that “Only people with sound mind and body are able to work with vigor, peace of mind, and integrity” Promotion of improvement of both hard and soft aspects of the workplace environment aimed at a “safe and people-friendly workplace”	3
		Health management		
G) Governance	Safety of products	Occupational Safety and Health	Safety enhancement of commercial vehicles, premium cars, specially equipped vehicles, and the support business through the application of cutting-edge technologies and responses to social requirements	3, 9, 11
		Safety of products		
G) Governance	Corporate Governance	Strengthen corporate governance	Effective implementation of the Corporate Governance Code and establishment of internal control systems Enhancement of security measures based on the business continuity plan (BCP)	8, 11, 13, 16
		Strengthen Risk Management		
G) Governance	Compliance	Compliance	Development and dissemination of a Code of Conduct, quick identification and rectification of problems using an internal and external hotline system, determination of solutions in the Compliance Committee and implementation of the solutions	16

Sustainability

Environmental

In environment-related initiatives, based on recommendations by the Task Force on Climate-Related Financial Disclosures (TCFD), we intend to build governance and risk management that address climate change and review risks and opportunities as well as responses in accordance with the climate change scenario. We plan to advance responses recognized risks and opportunities and promote initiatives to realize a "sustainable corporate foundation."

Nissan Shatai & Nissan Shatai Kyushu Environmental Policy

Each and every one of our employees must have environmental awareness and work toward improvements aimed at achieving carbon neutral by 2050

1. We must comply with all environmental requirements, including prefectural and local government ordinances as well as national laws and regulations.
2. To protect the environment, we must commit to the following:
 - 1) Efficient use of energy in production facilities and offices with the objective of reducing CO₂ emissions
 - 2) Appropriate management and reduction of waste materials and increase in the recycling of resources
 - 3) Prevention of events that could lead to environmental pollution
3. In designing and developing vehicles, we must consider their environmental impact in terms of factors including fuel consumption, emissions, and recycling.
4. As well as nurturing a corporate climate that values harmonious community relations, we must strive to communicate effectively with local residents by proactively sharing information.

5. To achieve even higher levels of environmental performance, we must continually improve our environmental management systems.



Nissan Shatai Co., Ltd. ISO14001 accreditation registration certificate

Social

Human capital

Employees are the source of our corporate growth and advancements. Nissan Shatai Group hence sees employees as "human resources" rather than "personnel." We believe the employees working at our company are the most vital assets and strive to cultivate and education human resources with the aim of being a company that can co-exist with society, the environment, and nature.

Vibrant utilization of people with a wide range of values makes it possible to leverage corporate capabilities to the fullest extent and maintain sustainable growth. Nissan Shatai Group discusses important points related to human capital in a meeting comprised of the President and Senior Vice Presidents and reaches decisions on proposals that should be submitted to the

Executive Officers Council Committee. We set KPI related to diversity, active participation of women, long-hour labor, and leave usage, confirm progress, and report to the Board of Directors as appropriate. Regarding risk and responses related to impact of resource shortages on work, the Risk Management Committee discusses these topics and reports the results to the Board of Directors.

Human Rights Respect

Nissan Shatai and Nissan Shatai Kyushu considers the strict adherence to corporate rules and applicable laws and practices fundamental to its business activity. The human rights of all stakeholders must be respected and all Nissan Shatai and Nissan Shatai Kyushu employees must act while upholding the highest ethical standards.

We do not condone discrimination on the basis of race, nationality, gender, religion, disability, age, place of origin, gender identity, sexual orientation or any other characteristic nor infringement on human rights in the supply chain, such as forced labor and child labor.

Value Chain Management

Respectable Procurement-Purchasing Way

Nissan Shatai aim to achieve sustainable, profitable growth by developing a relationship with suppliers based on mutual trust and benefit. Through a productive dialogue and capitalization on ideas and recommendations identified with suppliers on a level-playing field, we are able to integrate industry best practice and endeavor to stay ahead of the fierce competition within the automobile sector.

Quality Management-Quality Guarantee Approach and Initiatives

The demands of our customers with respect to the quality of the cars have grown markedly in recent years. Nissan Shatai puts our customers first and the development and production divisions are working together on activities aimed at clarifying issues concerning quality from the perspectives of the customers in order to construct a "high quality guarantee process."

Community

Nissan Shatai's social contribution activities include disaster recovery support such as donations and

volunteer activities, conducting social studies plant tours for elementary school students, and facility open days. We also participate in and sponsor organizations and events with the aim of culture preservation and promotion.



Creating a workplace where people with a wide range of values are vibrantly utilized

Governance

To continually enhance corporate value, we believe it is vital for management to be clearly accountable, to disclose information to shareholders and other stakeholders in a timely and appropriate manner, and further, to maintain transparency and proper execution

of business operations by establishing internal control systems.

Nissan Shatai will further enhance our corporate governance in line with the principles of the Corporate Governance Code.

Compliance

Nissan Shatai is constantly working on reinforcing compliance because of its direct link to the ability of the company to achieve sustained growth and higher corporate value over the long term. One step was the establishment of an internal and external hotline system for submitting information about suspected compliance problems. This allows us to quickly identify and rectify problems. If a matter that may violate the Code of Conduct is reported, a solution is immediately determined by the Nissan Shatai Compliance Committee or a group company Compliance Committee and implemented. The Compliance Committee provides monthly reports to the Executive Committee on its activities.

Risk Management

Nissan Shatai and its group companies prevent the occurrence of risks that could hinder business continuity or threaten stakeholder safety or security and, if they occur, mitigate the magnitude of losses and prevent recurrence by sensing such risks as early as possible and implementing appropriate countermeasures. The Risk Management Committee chaired by Nissan Shatai's president is responsible for the management of Nissan Shatai and its group companies' risk, which implements necessary measures and monitor the progress of such measures. Separate committees have been established for environmental, quality and safety issues, which are the key risk factors for Nissan Shatai and its group companies. Committee meetings and other risk management meetings take place on a regular basis. In addition, there are risk management regulations, standards, manuals and other guidelines as well as training programs and other activities to ensure that everyone understands the importance of risk management.

Outline of NISSAN SHATAI

Highly advanced facilities and technologies

Nissan Shatai has three main operational bases that consistently implement the operations of development, production and quality assurance. These bases are: Headquarters and Shonan Plant located in Tsutsumicho,

Hiratsuka City, Kanagawa Prefecture; the Techno Center located in Ookami, Hiratsuka City; as well as the Development Divisions that are mainly located at the Hadano Office in Hadano City.



Headquarters and Shonan Plant

This operation is Nissan Shatai's largest, with a Production Division that comprises our Headquarters as well as a distribution base and a plant that engages in car welding, painting, and assembly work.



Techno Center

The Techno Center is the base for our Development Division, which is responsible for designing and building prototypes. It also acts as the base for the Tool & Machinery Engineering Division that designs and manufactures production facilities.



Hadano Office

The Hadano Office in Hadano City comes with a test course and other testing facilities, and carries out a batter of strict tests to check on all aspects of cars, including car body strength and endurance.

Company Profile

Corporate name: NISSAN SHATAI CO., LTD.
 Date of establishment: 1 July 1941
 Date of incorporation: 1 April 1949
 Capital: 7,904 million yen
 Number of employees: 1,698 (As of March 31, 2023)
 Business areas: From development to quality assurance of various vehicles
 URL: <https://www.nissan-shatai.co.jp>

Office

- **Headquarters and Shonan Plant**
 2-1 Tsutsumicho, Hiratsuka, Kanagawa, 254-8610
 Tel: 81-463-21-8001
- **Techno Center (Development Division)**
 3-6-1, Ookami, Hiratsuka, Kanagawa, 254-0012
 Tel: 81-463-21-8305
- **Hadano Office**
 233, Horiyamashita, Hadano, Kanagawa, 259-1304
 Tel: 81-463-87-2972

Executives

Directors

President	Haruhiko Yoshimura
Director	Shin Kotaki
Director	Masayuki Yabe
Director	Takuya Nakamura
Director (Independent, Outside)	Yasuyuki Ohira
Director (Independent, Outside)	Hideaki Shinada

Statutory Auditors

Statutory Auditor (Full-time)	Kiyoshi Aoji
Statutory Auditor (Independent, Outside)	Tomonori Ito
Statutory Auditor (Independent, Outside)	Nobutaka Kanaji

Corporate Officers

President	Haruhiko Yoshimura
Senior Vice President	Shin Kotaki
Senior Vice President	Masayuki Yabe
Senior Vice President	Takuya Nakamura
Corporate Vice President	Hiroyuki Nakanishi
Corporate Vice President	Masaya Watanabe
Corporate Vice President	Wataru Suzuki
Corporate Vice President	Yosuke Sato

Vice Presidents

Vice President	Futoshi Kudo
Vice President	Hideo Endo
Vice President	Takuya Suzuki
Vice President	Wataru Takayama
Vice President	Hiroyuki Ueno
Vice President	Yuji Ichikawa

Company Compliance Officer

Company Compliance Officer (CCO)	Masaaki Ushigome
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Outline of NISSAN SHATAI KYUSHU

Nissan Shatai Kyushu that is allowed to produce INFINITI branded vehicles by Nissan Motor Co., Ltd.

Nissan Shatai Kyushu, which commenced full-scale operations in January 2010, is allowed to produce INFINITI branded vehicles by Nissan Motor Co., Ltd. It is located in the Kita Kyushu region, where many automobile and parts manufacturers have established themselves, and which offers major distribution advantages to the Asian region that is experiencing dizzying progress and development. Nissan Shatai Kyushu is located in Nissan Motor's Kyushu Plant. It is composed of a Body Shop, Paint Shop, Assembly

Shop, and an Office Building functioning as the headquarters of Nissan Shatai Kyushu. This plant has adopted the Renault-Nissan Alliance Production Way (APW) to deliver the quality required for the INFINITI brand and other luxury models, while realizing thorough efficiency and significantly shortened production lead-times that are the pride of the industry. The plant also boasts production lines capable of the mixed production of multiple models, ranging from compact cars to large high-grade minivans. It is also a plant that is both people and environmentally friendly.



Automatic assembly of doors with the aid of robots (Body Shop)



Quality checks on the painted surfaces by robots (Painting Shop)



Assembly of heavy parts using assisting devices (Assembly Shop)



4 wheel shaking machine during the final inspection process



Body Shop

The introduction of the roller hemming line and other equipment enables the production of high-precision car body frameworks. The Body Shop is also characterized by its flexible and compact production line that includes automatic assembly of heavy parts such as hoods and doors by robots, and transportation of car body and parts by unmanned AGV transportation vehicles.



Painting Shop

We have introduced the new 3WET painting technology to realize painting quality that is environmentally friendly and ideal for luxury car models. In addition, we have adopted anti-pollution technology and automatic exterior testing devices to achieve high-quality paint jobs.



Assembly Shop

We have created an evolved car assembly line that enables the mixed production of frame body and monocoque body vehicles. During the final assembly process, all vehicles undergo vibration tests and other tests to ensure that they meet the highest quality levels that are compatible with luxury car models. We have also introduced assisting devices to lighten the work load for operators and create a workerfriendlyworking environment.

Company Profile

Corporate name: NISSAN SHATAI KYUSHU CO., LTD.
 Date of incorporation: 10 May 2007
 Capital: 10 million yen
 (Nissan Shatai holds 100% of the shares)
 Number of employees: 1,104 (As of March 31, 2023)
 Business areas: Manufacture and sales of vehicles and partly-finished car parts
 URL: <https://www.nissan-shatai.co.jp/nissan-shatai-kyushu>

Center of Operation

Head Office

1-3 Shinhama-cho, Kanda-machi, Miyako-gun,
 Fukuoka, 800-0321
 Tel: 81-93-434-9645

Executives




Directors

President	Haruhiko Yoshimura
Senior Managing Director	Takuya Nakamura
Director, Plant Director	Hideo Endo
Director	Hiroyuki Ueno
Director	Wataru Takayama
Director	Toshiaki Higashi

Statutory Auditors

Statutory Auditor	Yosuke Sato
Statutory Auditor	Kiyoshi Aoji

Company History

2022	Dec.	<p>Receives the excellence award in Daiwa Investor Relations' "Internet IR Awards," and was ranked the best website in the "Website Quality Ranking for All Listed Companies" presented by Nikko Investor Relations.</p> <p>Received double awards for 12 consecutive years.</p>	
2021	Jun.	End of vehicle production at Auto Works Kyoto Co., Ltd., which decided to specialize in vehicle conversion business	
2019	Jul.	Start of production of Patrol "Y62" 2020 model	
2018	Nov.	Paramedic "E26" debuts	
2016	Jun.	Start of production of the new "Armada" SUV for the North America market	
2015	Jun.	Start of mass production of Nissan's new-generation taxi, NV200 Taxi "M20"	
2014	Mar.	Completion ceremony for the new main building, and restructuring of the Shonan district completed	
2013	Jul.	Decision to transfer land from Zone 1 of Shonan Plant	
2012	Dec.	Completed consolidation of vehicle manufacturing at Zone 4 to Zone 2, and restructuring of the vehicle manufacturing system at the Shonan Plant	
	May	Start of production of Caravan "E26"	
	Feb.	End of vehicles production at Shonan Plant Area 1	
2011	May	Start of production of Patrol Pickup "UY61"	
	May	Nissan NV200 selected as New York city's "TAXI OF TOMORROW"	
	Mar.	Start of production of Atlas F24	
2010	Dec.	Launch of NV200 Vanette Taxi	
	Dec.	Start of production of Quest "RE52"	
	Nov.	New painting technology, "3WET," Nissan Shatai has developed and supplied to Nissan Shatai Kyushu receives "2010 Nikkei Global Environmental technology Awards"	
	Jul.	Start of production of Elgrand "E52"	
	Apr.	Start of production of INFINITI QX56 "Z62"(QX80)	
	Jan.	Start of production of Patrol "Y62"	
	Jan.	Begins operation at Nissan Shatai Kyushu Co., Ltd.	
2009	May	Start of production of NV200 "M20"	
	Apr.	Completes construction of Nissan Shatai Kyushu Co., Ltd.	
2008	May.	Changes corporate name of Sagami Maintenance Co., Ltd. to Nissan Shatai Engineering Co., Ltd.	
	Apr.	Establishes Nissan Shatai Manufacturing Co., Ltd.	
2007	Nov.	Receives Japan Quality Encouragement Prize and Quality Innovation Prize from the Union of Japanese Scientists and Engineers	
	Oct.	Achieves cumulative production vehicles of 15 million units	
	May	Establishes Nissan Shatai Kyushu Co., Ltd.	
2006	Dec.	Start of production of AD/AD Expert "VY12"	
	Jan.	Receives special judge Prize of PRTR outstanding performance Award from the Center of Environmental Information Science	
2005	Nov.	Start of production of Wingroad "Y12"	
	May	Start of production of Serena "C25"	
2004	Nov.	Receives an award from the Minister of Environment for activities preventing global warming	
	Apr.	Renews ISO9001:2000 certification at Shonan Plant, Hadano office and Kyoto branch office	
2002	Dec.	Start of production of INFINITI FX35/45 "S50" for North American market	
	May	Start of production of Elgrand "E51"	
2001	Apr.	Start of production of Caravan "E25"	
	Apr.	Establishes Auto Works Kyoto Co., Ltd. to where manufacturing of microbus is transferred	
1999	Dec.	Product Planning Department acquires ISO14001 certificate	
	Oct.	Completes setting up of a 5800-ton transfer pressing machine at the Hadano Office	
	May	Start of production of Wingroad "Y11"	
	Apr.	Nissan Shatai celebrates the 50th anniversary of its founding	
	Feb.	Start of production of Civilian "W41"	
1998	Nov.	Start of production of Prairie Liberty "M12"	
	Aug.	Start of production of Avenir "W11"	
	Jan.	Shonan Plant and Kyoto Plant acquire ISO14001 certificates	
1997	Oct.	Start of production of Safari "Y61"	
	May	Start of production of Elgrand "E50"	
	Jan.	Start of production of Datsun Truck "D22"	
1996	Aug.	Launches the 3D-CAD system	
1995	Apr.	Shonan Plant and Kyoto Plant acquire ISO9002 certificates	
1993	Jul.	Start of production of Crew "K30"	
1992	Jun.	Achieves cumulative production vehicles of 10 million units	
1991	Jun.	Start of production of Cedric Sedan "Y31"	
1990	Dec.	Increases capital to ¥7,904 million	
1989	Jul.	Start of production of Fairlady Z "Z32"	
	Jan.	Start of production of S-Cargo "G20"	
1985	Mar.	Achieves one million total export units of the Fairlady series	
1984	Feb.	Achieves one million total production units of Fairlady Z	
1983	Sep.	Start of production of Fairlady Z "Z31"	
1982	Aug.	Start of production of Prairie "M10"	
	Jul.	Start of production of Civilian "W40"	
1980	Aug.	Achieves cumulative production vehicles of five million units	
1978	Nov.	Opens Hadano Office	
	Aug.	Start of production of Fairlady Z "S130"	
	Mar.	Achieves 500,000 total production units of Fairlady Z	
1972	Dec.	Start of production of Caravan "E20"	
1971	Jun.	Changes corporate name to Nissan Shatai Co., Ltd.	
1970	Dec.	Increases capital to ¥4,800 million	
	Apr.	Achieves cumulative production vehicles of one million units	
1969	Oct.	Start of production of Fairlady Z "S30"	
	Mar.	Completes building of New Kyoto Plant	
1965	Jun.	Completes building of new plant at Hiratsuka Area 2	
1963	Sep.	Start of production of Fairlady "SP310"	
1962	Nov.	Increases capital successively up to ¥1,550 million	
	Jan.	Changes corporate name to Nissan Shatai Koki Co., Ltd.	
1961	Oct.	Lists on the first section of Tokyo and Osaka Stock Exchanges	
1960	Nov.	Start of production of Caball Microbus "GC140" at Kyoto Plant	
	Feb.	Begins operation of a 115m-long chassis conveyor	
1959	Oct.	Increases capital to ¥330 million	
1956	Apr.	Start of production of Datsun Pickup "U122" at Kyoto Plant	
1951	Sep.	Start of production of Nissan Patrol "4W60" at Hiratsuka Plant	
	Jun.	Ties up with Nissan Motor Co., Ltd.	
1949	Apr.	Establishes Shin Nikkoku Kogyo Co., Ltd. with a starting capital of ¥100 million, and takes over the business of manufacturing railroad cars and automobile bodies	
1947	Jul.	Builds Japan's first super-sized trailer bus "T11B25"	
	May	Produces the first production of a streetcar, the Type 6000, a restored war-damaged streetcar (at Hiratsuka Factory)	
1946	Nov.	Builds the first bus body	
	Feb.	Changes corporate name to Nikkoku Kogyo Co., Ltd. along with its business to manufacturing of railway cars and vehicles bodies	
1941	Jul.	Nippon Kouku Kogyo Co., Ltd. (established in May, 1937 with a capital of ¥3 million) and Kokusai Kogyo Co., Ltd. (established in November, 1939 with a capital of ¥3 million) are merged to form Nippon Kokusai Aircraft Co., Ltd. with a capital of ¥36 million	
1937	May	Nippon Kouku Kogyo Co., Ltd. is established with a capital of ¥3 million	

Financial Data

Consolidated data is marked with a *
(Rounded down to millions of yen)

	FY2021 March	FY2022 March	FY2023 March
Net Sales	362,869	215,359	307,521
Operating income (loss)	483	(3,538)	4,390
Ordinary income (loss)	1,973	(2,541)	5,118
Profit (loss) attributable to owners of parent	1,917	(2,217)	3,883

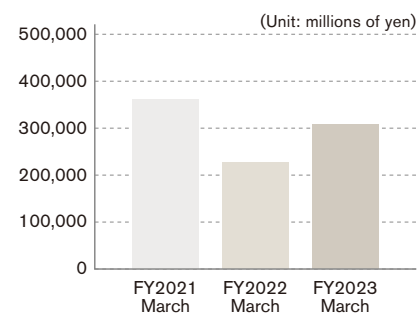
(Unit: millions of yen)

Vehicle Sales Volume

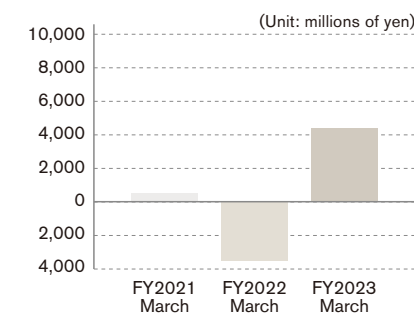
	FY2021 March	FY2022 March	FY2023 March
Passenger Vehicles	60,784	56,826	85,436
Light Commercial Vehicle	65,520	49,090	45,421
Microbuses	8,106	7,859	11,126
Total	134,410	113,775	141,983

(Unit: vehicles)

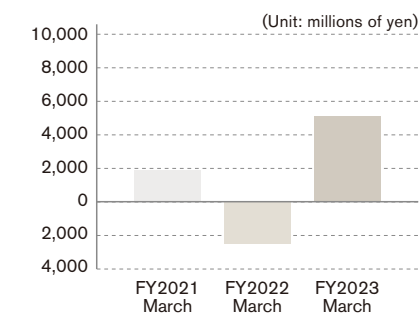
Net Sales (Unit: millions of yen)



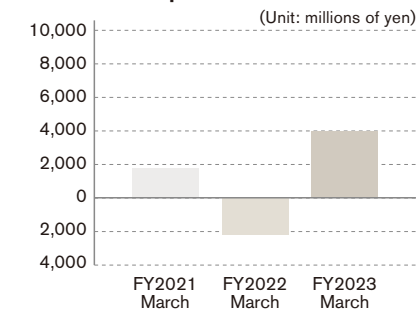
Operating Income (loss) (Unit: millions of yen)



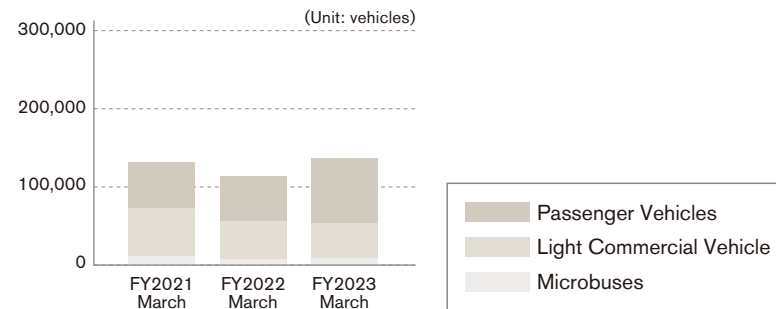
Ordinary Income (loss) (Unit: millions of yen)



Profit (loss) attributable to owners of parent (Unit: millions of yen)



Vehicle Sales Volume (Unit: vehicles)



* The listed numerical values include the six consolidated subsidiaries
(Nissan Shatai Kyushu, Nissan Shatai Manufacturing, Nissan Shatai Engineering, Auto Works Kyoto, Nissan Shatai Computer Service, Pro Staff)

Outline of Affiliates

NISSAN SHATAI MANUFACTURING CO., LTD.

Production of pressed parts for Nissan Shatai.

Corporate Name	NISSAN SHATAI MANUFACTURING CO., LTD.	Number of employees	219 (as of 31 March 2023)
URL	http://ns-m.jp	Business areas	Manufacture partly-finished car parts
Established in	October 31, 1956	Head office	2-15, Nagatoro, Hiratsuka, Kanagawa, 254-0021
Capital	432 million yen (Nissan Shatai holds 100% of the share)	Tel	81-463-21-8510
Representative	Ryo Kajii - President		

NISSAN SHATAI ENGINEERING CO., LTD.

Maintenance of equipment and distribution at Nissan Shatai and Nissan Shatai Kyushu.

Corporate Name	NISSAN SHATAI ENGINEERING CO., LTD.	Business areas	1. Planning, Design, Production and Construction of Production Facilities and Power Facilities 2. Maintenance and Management of Production and Power Facilities 3. Material Distribution Services inside Factories 4. Manufacturing and Sale of Logistics Equipment and Products Related to Lithium-Ion Batteries
URL	http://www.ns-eng.jp	Head office	4-4, Tsutsumicho, Hiratsuka, Kanagawa, 254-0027
Established in	August 1, 1986	Tel	81-463-20-5372
Capital	40 million yen (Nissan Shatai holds 100% of the shares)		
Representative	Haruhiko Takaishi - President		
Number of employees	306 (as of 31 March 2023)		

AUTO WORKS KYOTO CO., LTD.

Convert work-use vehicles.

Corporate Name	AUTO WORKS KYOTO CO., LTD.	Number of employees	201 (as of 31 March 2023)
URL	https://www.awk.co.jp	Business areas	Convert work-use vehicles
Established in	March 12, 2001	Head office	1-1, Nishi-no-hata, Okubo-cho, Uji, Kyoto, 611-0033
Capital	480 million yen (Nissan Shatai holds 100% of the shares)	Tel	81-774-46-7063
Representative	Yoshinori Utsumi - President		

NISSAN SHATAI COMPUTER SERVICE CO., LTD.

IT-related services, such as creating information systems and maintenance/operation of information systems.

Corporate Name	NISSAN SHATAI COMPUTER SERVICE CO., LTD.	Number of employees	241 (as of 31 March 2023)
URL	https://www.ncs-net.co.jp	Business areas	1. Application system development 2. Maintenance and operation of systems
Established in	January 1, 1987	Head office	2-20, Akashicho, Hiratsuka, Kanagawa, 254-0042
Capital	100 million yen (Nissan Shatai holds 100% of the shares)	Tel	81-463-22-7760
Representative	Takeshi Mori - President		

PRO STAFF CO., LTD.

From temporary staff placement, introduction of jobs and personnel, to various outsourcing business.

Corporate Name	PRO STAFF CO., LTD.	Number of employees	182 (as of 31 March 2023)
URL	http://www.pro-staff.co.jp	Business areas	1. General worker dispatch business 2. Fee-charging job introduction business 3. Outsourcing
Established in	August 1, 1987	Head office	9-10, amanuma, Hiratsuka, Kanagawa, 254-0031
Capital	90 million yen (Nissan Shatai holds 100% of the shares)	Tel	81-463-23-7750
Representative	Hirokazu Kobayashi - President		

Vehicles Production

Shonan Plant



NV200
VANETTE



AD



PATROL



PATROL PICKUP

Nissan Shatai Kyushu



QX80



PATROL



ARMADA



ELGRAND



CARAVAN

Auto Works Kyoto

※ Auto Works Kyoto is a Nissan Shatai Co., Ltd. group company that is engaged in converting vehicles to work-use vehicles such as a high-spec ambulance "NISSAN PARAMEDIC", emergency / medical vehicles, fire-fighting vehicles, kindergarten buses, emergency maintenance work vehicles.



emergency / medical
vehicles



fire-fighting
vehicles



kindergarten
buses



emergency maintenance
work vehicles