

Nissan Shatai Co., Ltd.

Latest Web Earnings Results Briefing for Investors (June 2017)

Outline of Questions

<Respondent>

President Shohei Kimura

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Q. New Medium-term Management Plan mention in issues and outlook for the year ahead

A. The new medium-term management plan starting in this term, looking at the six years up to 2022, will aim to build a powerful and long-lasting foundation for success with three competitiveness, that is, vehicles, plants and technologies and skills.

More competitive vehicles aims to “use highly appealing vehicles to increase production and sales.” Our target state is continuous full production at Nissan Shatai Kyushu and an expansion of vehicle production at the Shonan Plant by provide vehicles that captures the LCV and conversion market.

Our second pillar is to “Operate plants with the best quality that can earn the trust of customers.” In this Medium-term Management Plan, by unifying Kyushu and Shonan, we will share our individual strengths and best practices and work to establish our unique Nissan Shatai strengths.

“More competitiveness technology and skills” is our third pillar. We will seek to establish the technologies that allow us to reliably respond to the next generation of car production.

In addition to the initiatives we have taken thus far under the slogan of “I want to entrust LCVs to Nissan Shatai,” we have added frame vehicle development and production technology, which is positioned to become even more critical going forward. By 2022 we seek to become the “LCV and frame vehicle global manufacturing technological base in Renault and Nissan.”

Q. Interest expense recorded on the Consolidated Statement of Income

A. Interest on finance lease, interest on employees deposits and so on.

The End