

Nissan Shatai Co., Ltd. Q&A Summary for Investors (FY2024 Third Quarter)

.....

**Q. Regarding the deficit in the first and second quarter of the fiscal year and the surplus in the third quarter**

A. While new models were launched in the first half of the year, there were production difficulties due to being equipped with high-performance IT devices, and the associated increase in personnel and production time resulted in a deficit. In the third quarter, we were able to make up for the production delays in the first half of the year and increase production numbers, resulting in surplus.

**Q. Regarding why revenue was lower in the fourth quarter than the third quarter**

A. The profits recorded in the third quarter also include recovered profits from the first half, so the fourth quarter will not generate as much profit as the third quarter.