

NISSAN SHATAI CO., LTD.

FY 2020 First Quarter Financial Results

(Fiscal year ended March 31, 2021)



July 2020

Earnings Results Highlights

Production volume, Net sales and Operating income and Profit Attributable to Owners Parent both down year-on-year is down significantly because of COVID-19.

Vehicle sales volume Decreased 51.5% year-on-year to 18 thousand units primarily because of the big decline in overall demand for new cars.

Net sales Decreased 60.9% year-on-year to 37.8 billion yen due to lower vehicle sales volume

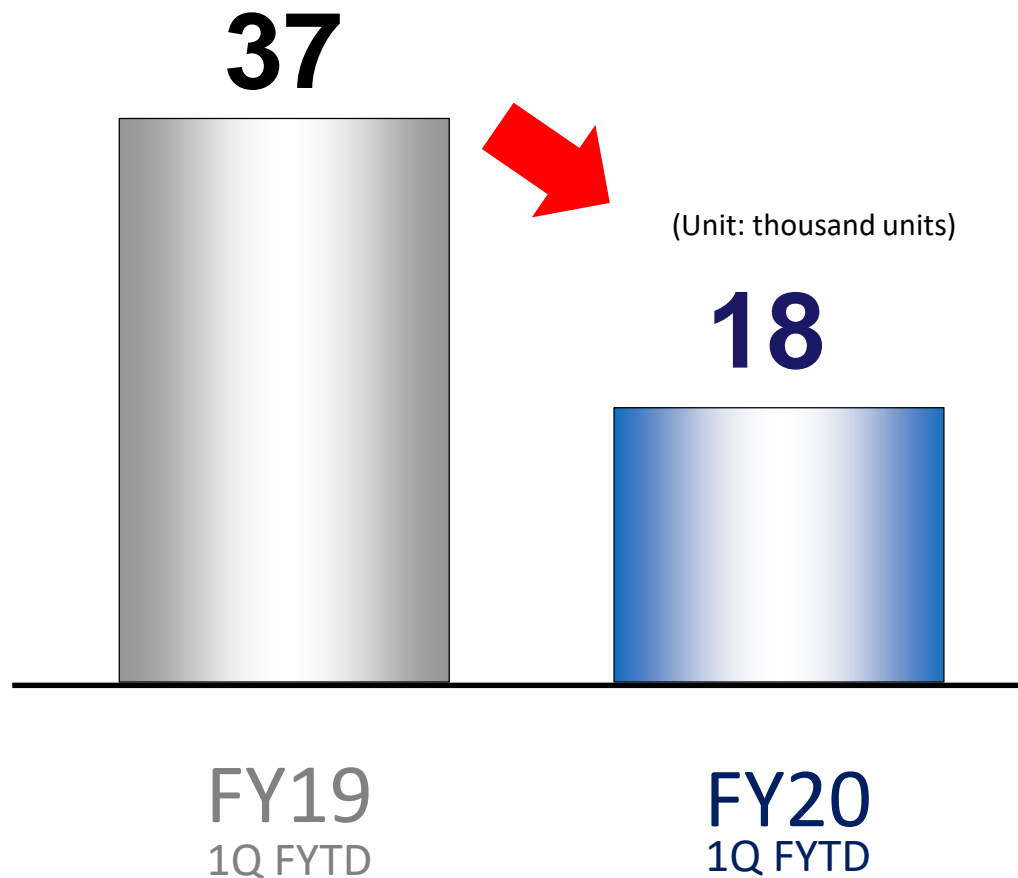
Operating Loss Increased 5.0 billion yen year-on-year to 6.0 billion yen due to mainly by a large decline in gross profit caused by the smaller number of vehicles sold and a more unfavorable mixture of vehicle models.

Loss attributable to owners of parent Increased 3.3 billion yen year-on-year to 3.9 billion yen due to decrease in ordinary profit

FY 2020 First Quarter (Fiscal Year-to-Date)

Vehicle Sales Volume

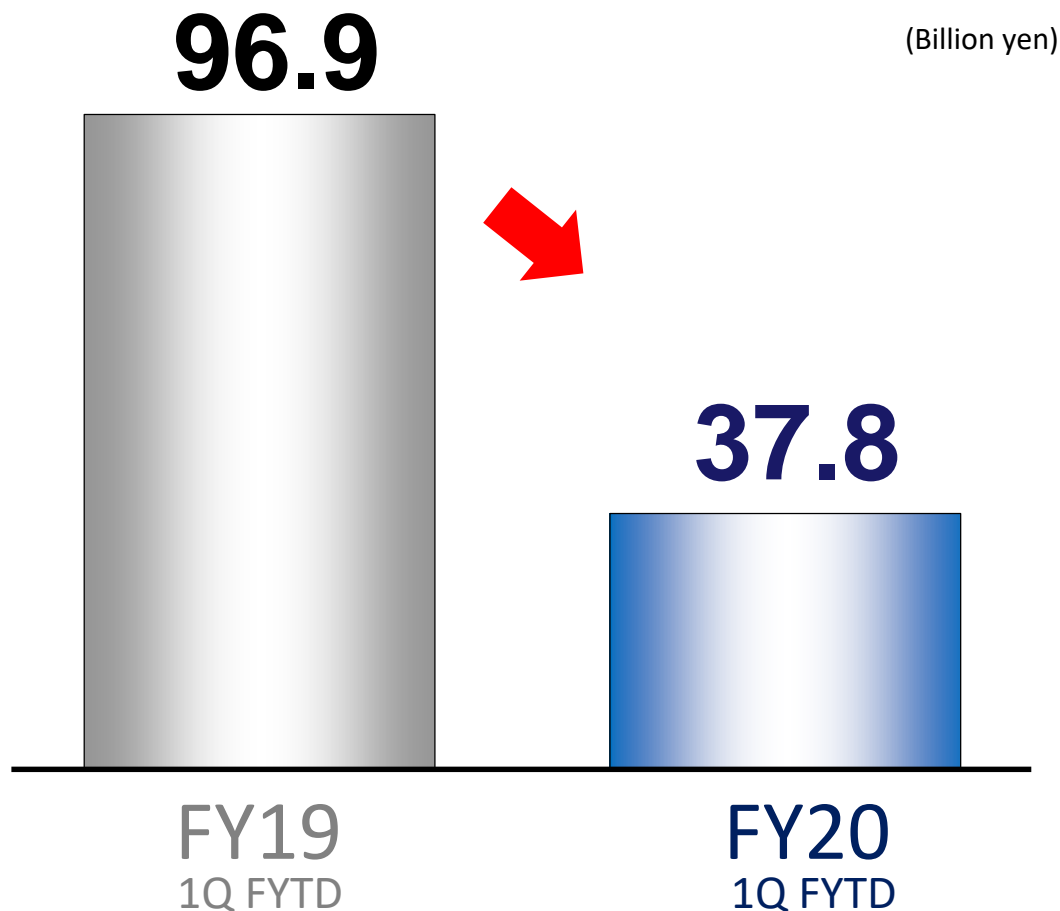
The number of vehicles sold decreased by 51.5% to the 18 thousand units.



FY 2020 First Quarter (Fiscal Year-to-Date)

Net Sales

Net sales down 60.9% year-on-year to 37.8 billion yen

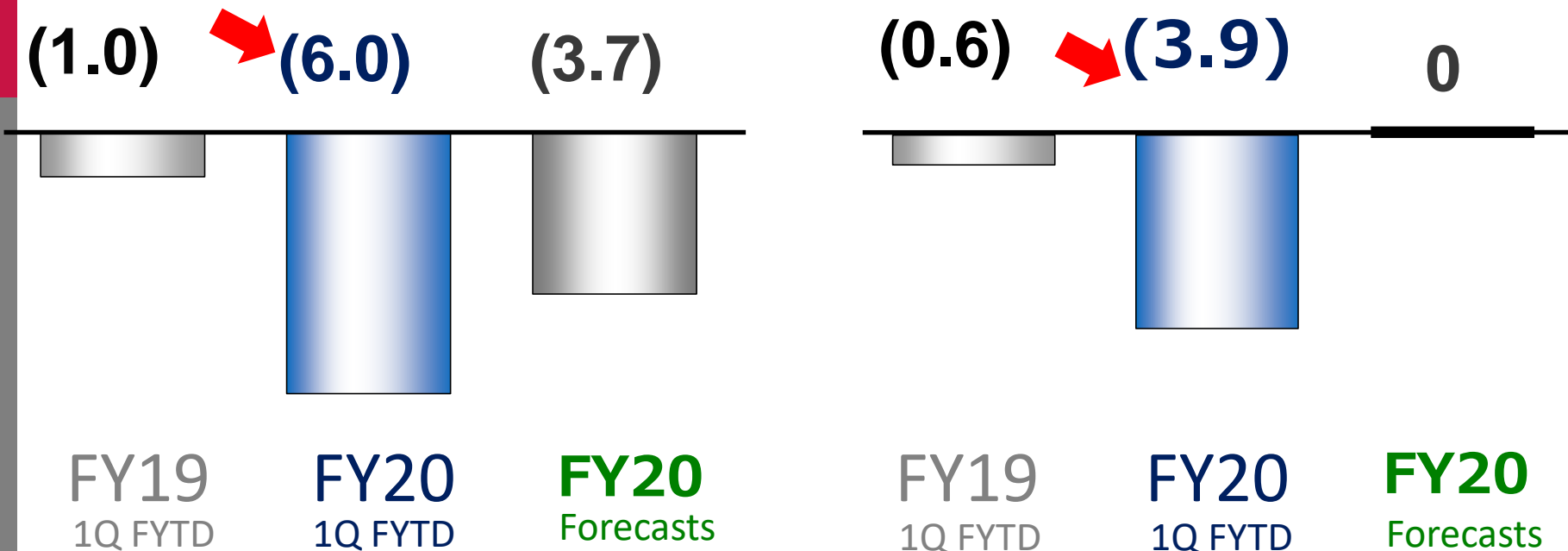


FY 2020 First Quarter (Fiscal Year-to-Date)

Profit Attributable to Owners Parent (Billion yen)

Operating Income (Billion yen)

Operating income and Profit Attributable to Owners Parent both down year-on-year

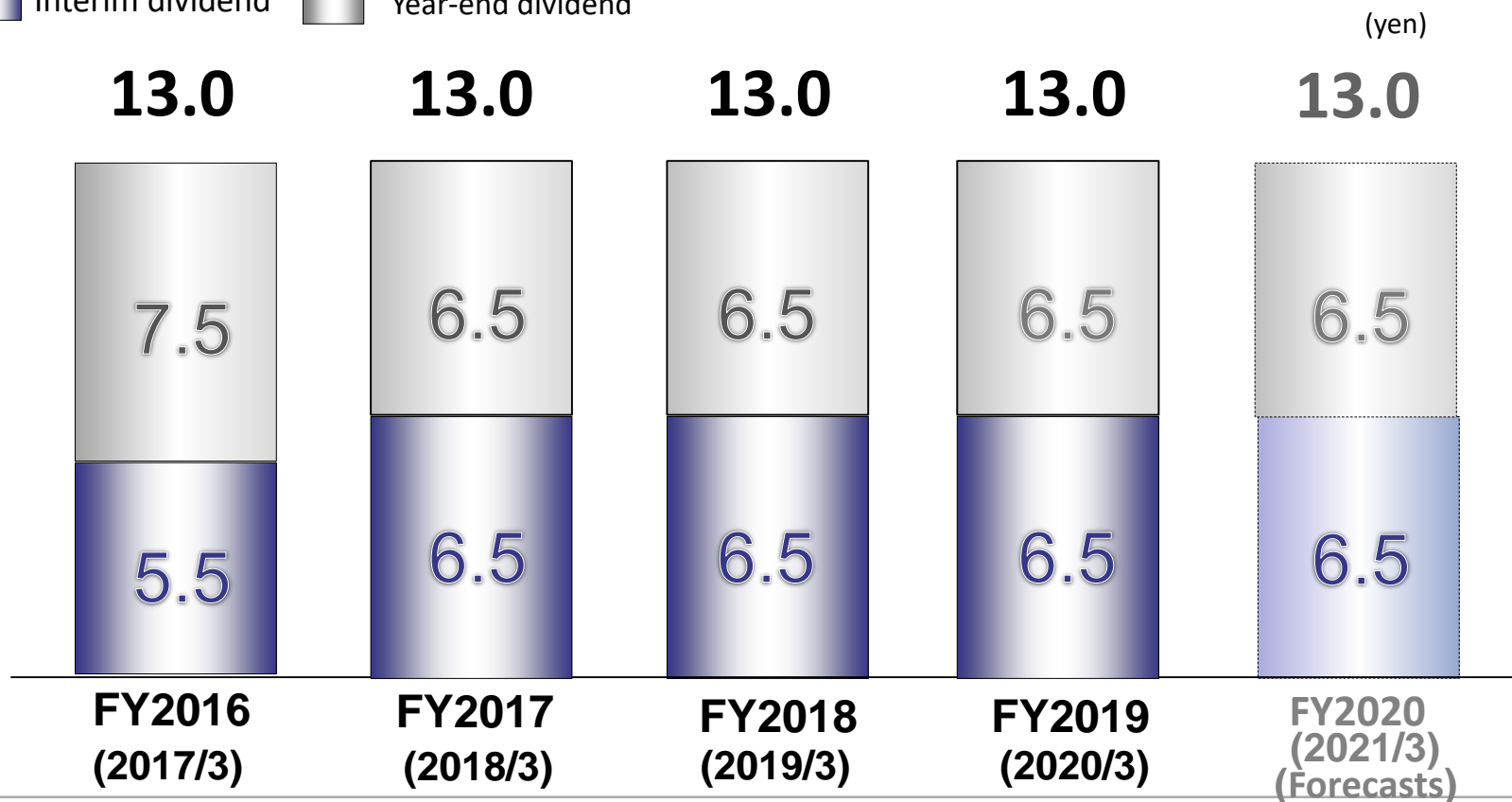


Return to Shareholders

Dividends

Steady dividend with a view to sustainable growth

■ Interim dividend ■ Year-end dividend



Topics

ARMADA ranked top for quality Large Premium SUV Category in the J.D.Power Initial Quality Survey for North America



ARMADA

Maintain top level in Nissan Group Japanese Market Initial Quality Assessments



	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19
No.1								
No.2					NOTE			
No.3	ATLAS		CUBE	NOTE	CUBE	ATLAS	NOTE	NOTE

Support Activities Related to COVID-19 (1)

Produced "Gowns" for medical staff and health care workers



Support Activities Related to COVID-19 (2)

Provided NV350 equipped for transport of mildly-ill people



NISSAN SHATAI CO., LTD.

Office Measures to Prevent the Spread of COVID-19 (1)

Self-sufficient Mask Production



Office Measures to Prevent the Spread of COVID-19 (2)

Installation of droplet infection prevention partitions



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