

93rd Ordinary General Shareholders Meeting



Nissan Shatai Co., Ltd.

Report on the Number of Voting Rights

Report on the Number of Voting Rights

Total number of shareholders as at the end of the 93rd fiscal period	5,478
Total number of shares issued	157,239,691
Number of shareholders with voting rights	5,015
Number of voting rights owned	1,479,032

Audit Report by the Accounting Auditor and Board of Statutory Auditors

Please refer to pages 42 and 43 of the reference materials appended to the Notice of Convocation.

Items to be Reported

- 1. 93rd fiscal period (April 1, 2015 – March 31, 2016)**
Business Report and Consolidated Financial Statements

- 2. 93rd fiscal period (April 1, 2015 – March 31, 2016)**
Report on Financial Statements

Items Pertaining to the Current State of the Corporate Group

Passenger Vehicles



ELGRAND



QUEST



WINGROAD



Infiniti QX80



PATROL (Y62)



PATROL (Y61)



NV200
VANETTE

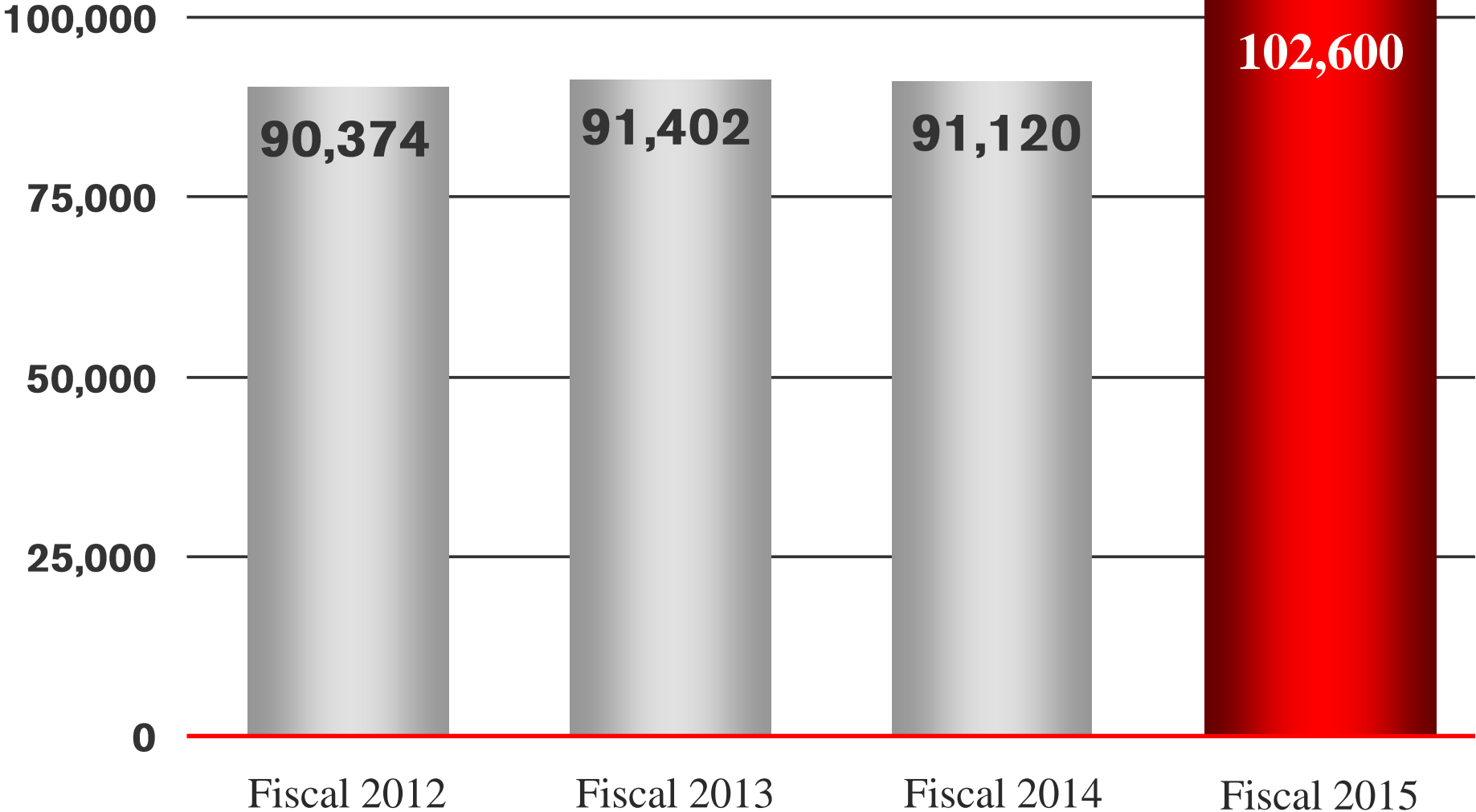


NV350
CARAVAN

Sales Volume for Passenger Vehicles

+12.6%

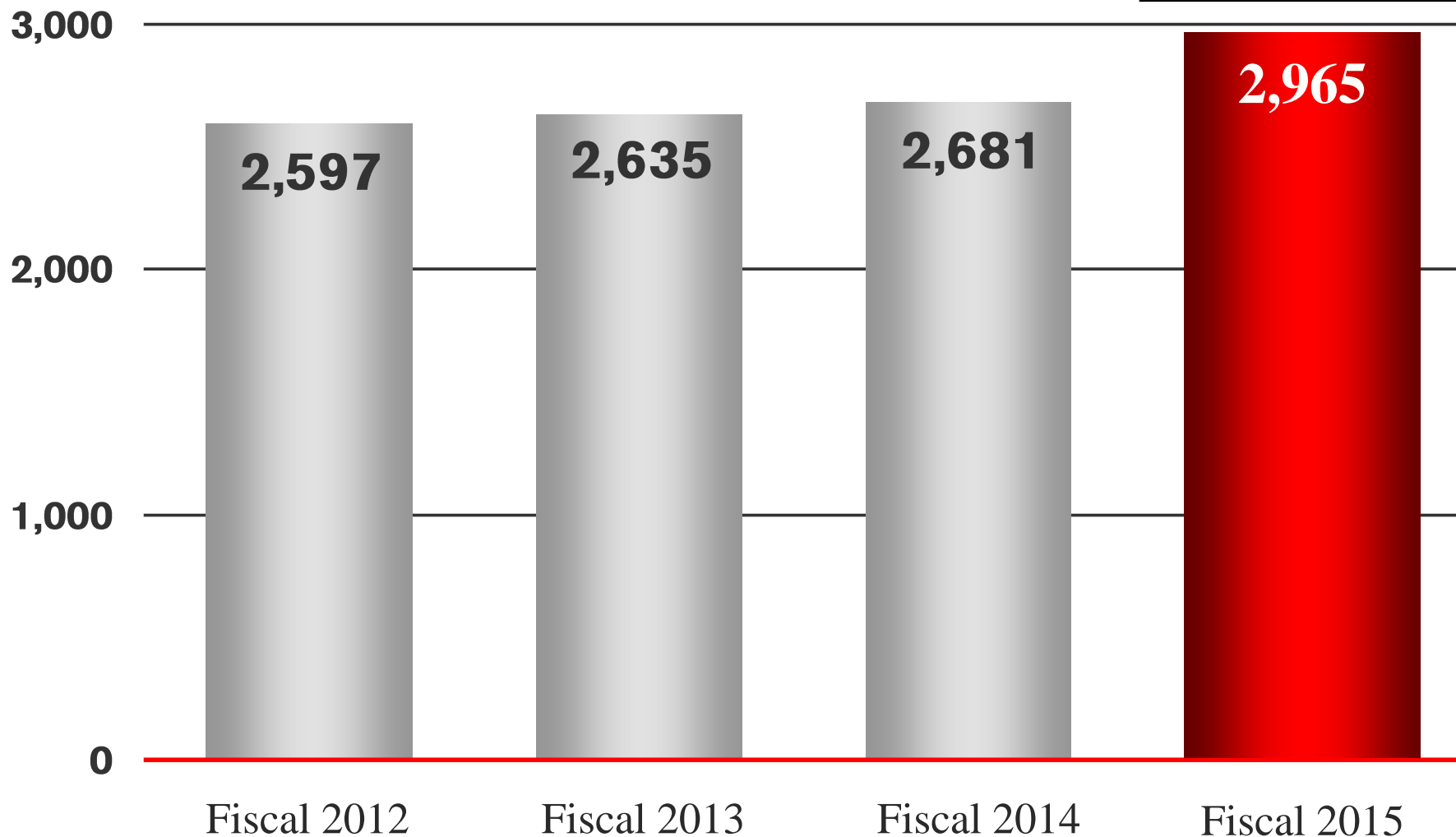
No. of units



Net Sales for Passenger Vehicles (Consolidated)

(100 million yen)

+10.6%



Commercial Vehicles



AD



AD EXPERT



**NV200
VANETTE**



**NV350
CARAVAN**



PATROL PICKUP

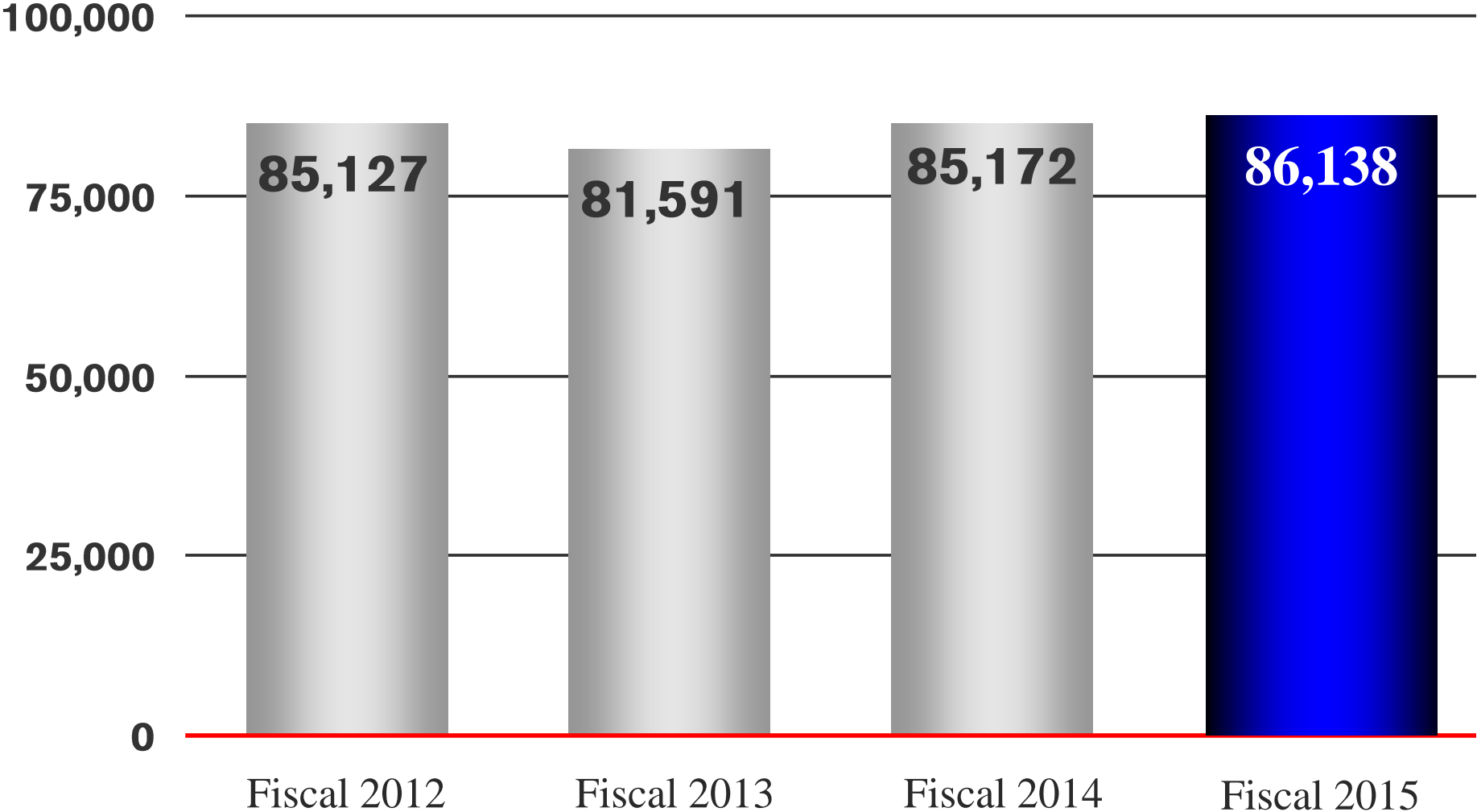


ATLAS F24

Sales Volume for Commercial Vehicles

(No. of units)

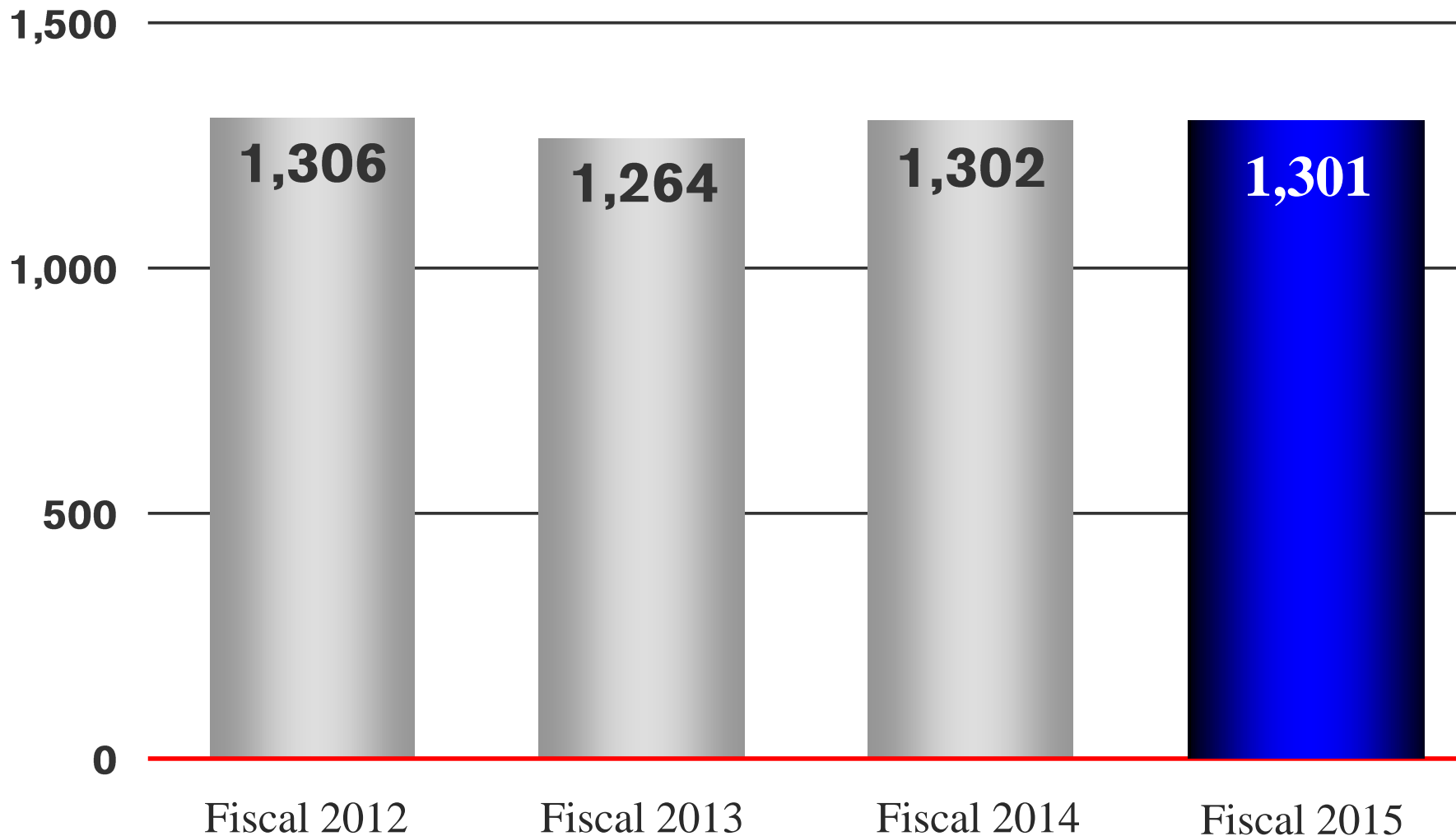
+1.1%



Net Sales for Commercial Vehicles (Consolidated)

(No. of units)

$\Delta 0.0\%$



Microbuses



NV350
CARAVAN

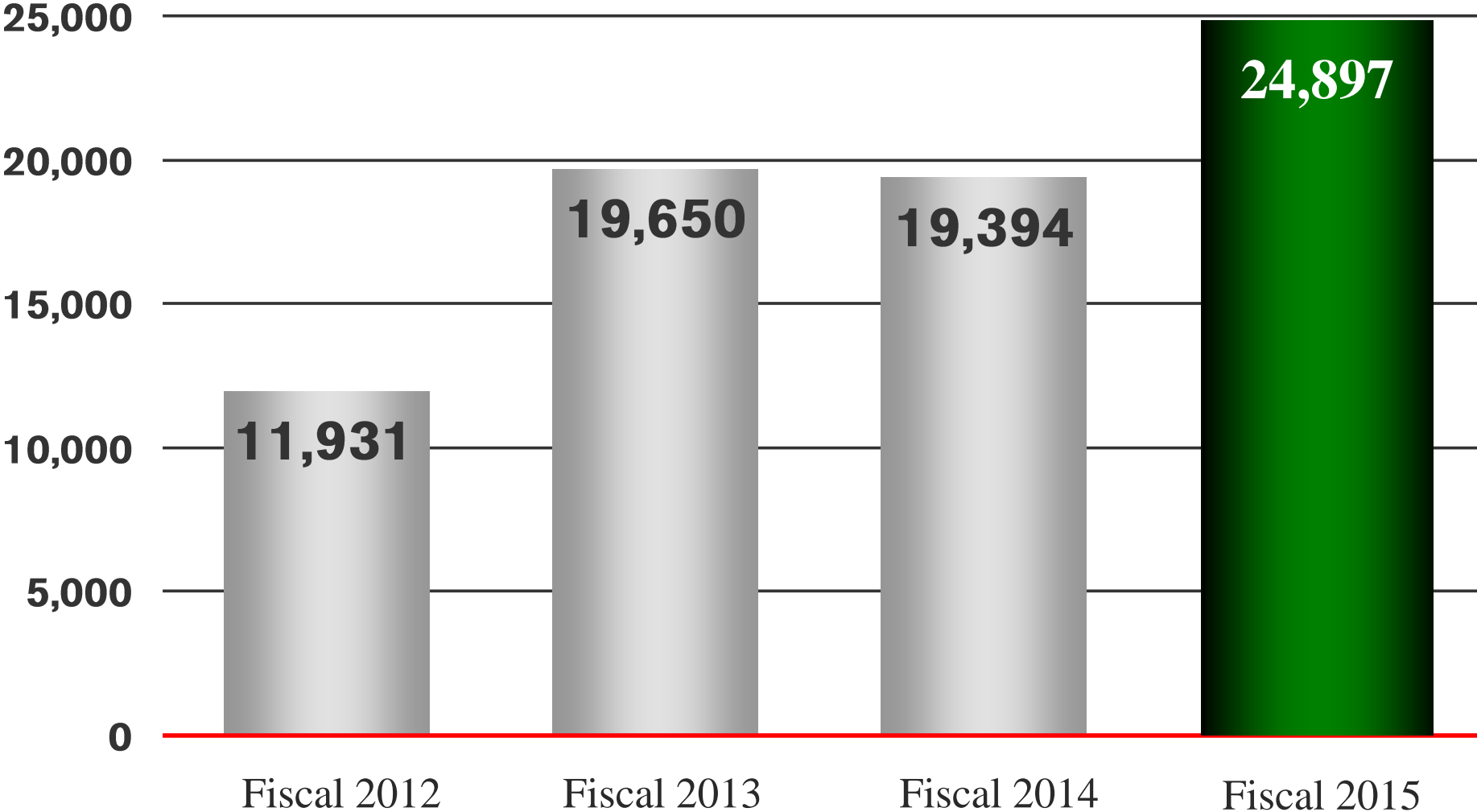


CIVILIAN

Sales Volume for Microbuses

(No. of units)

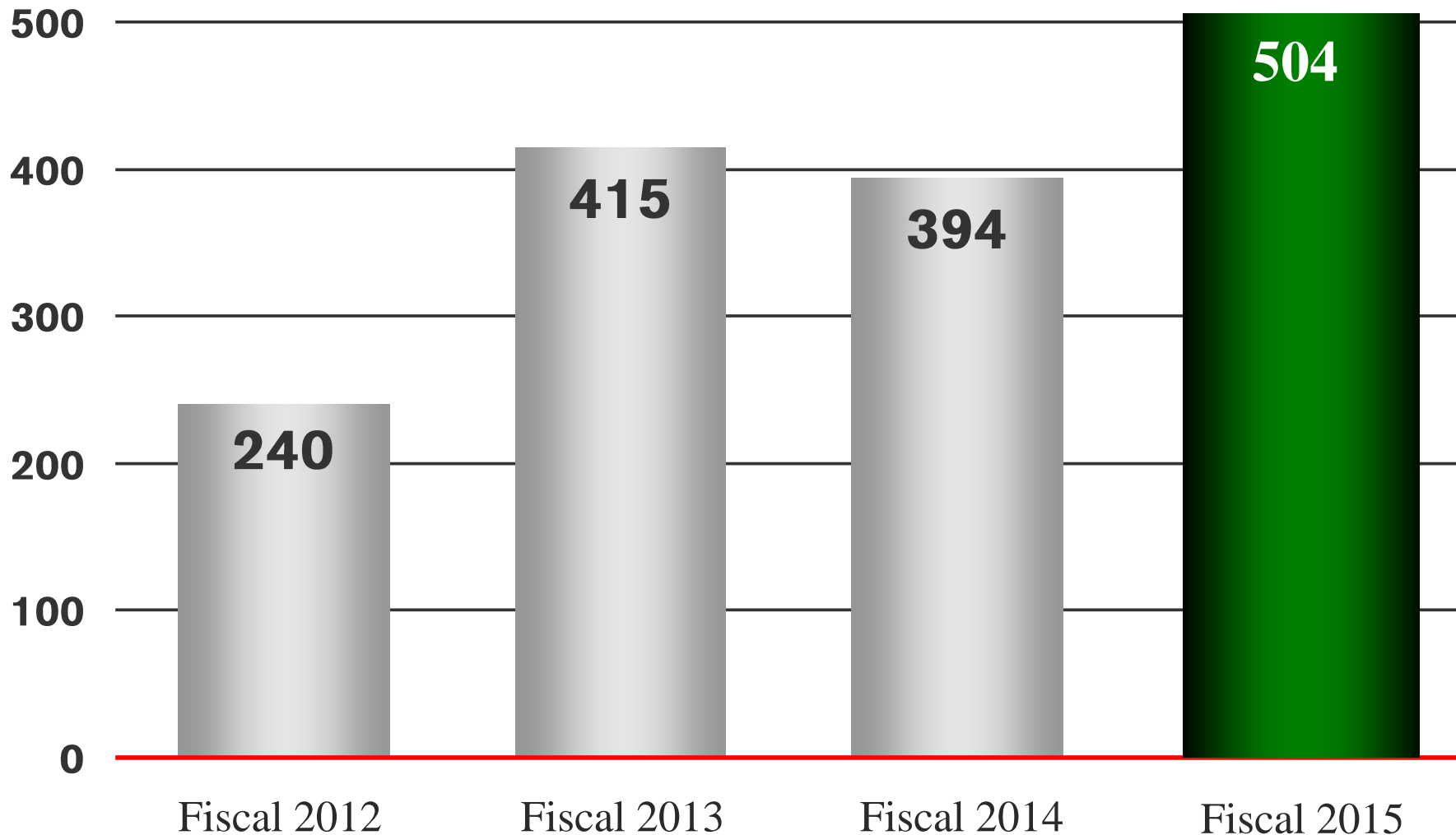
+28.4%



Net Sales for Microbuses (Consolidated)

(100 million yen)

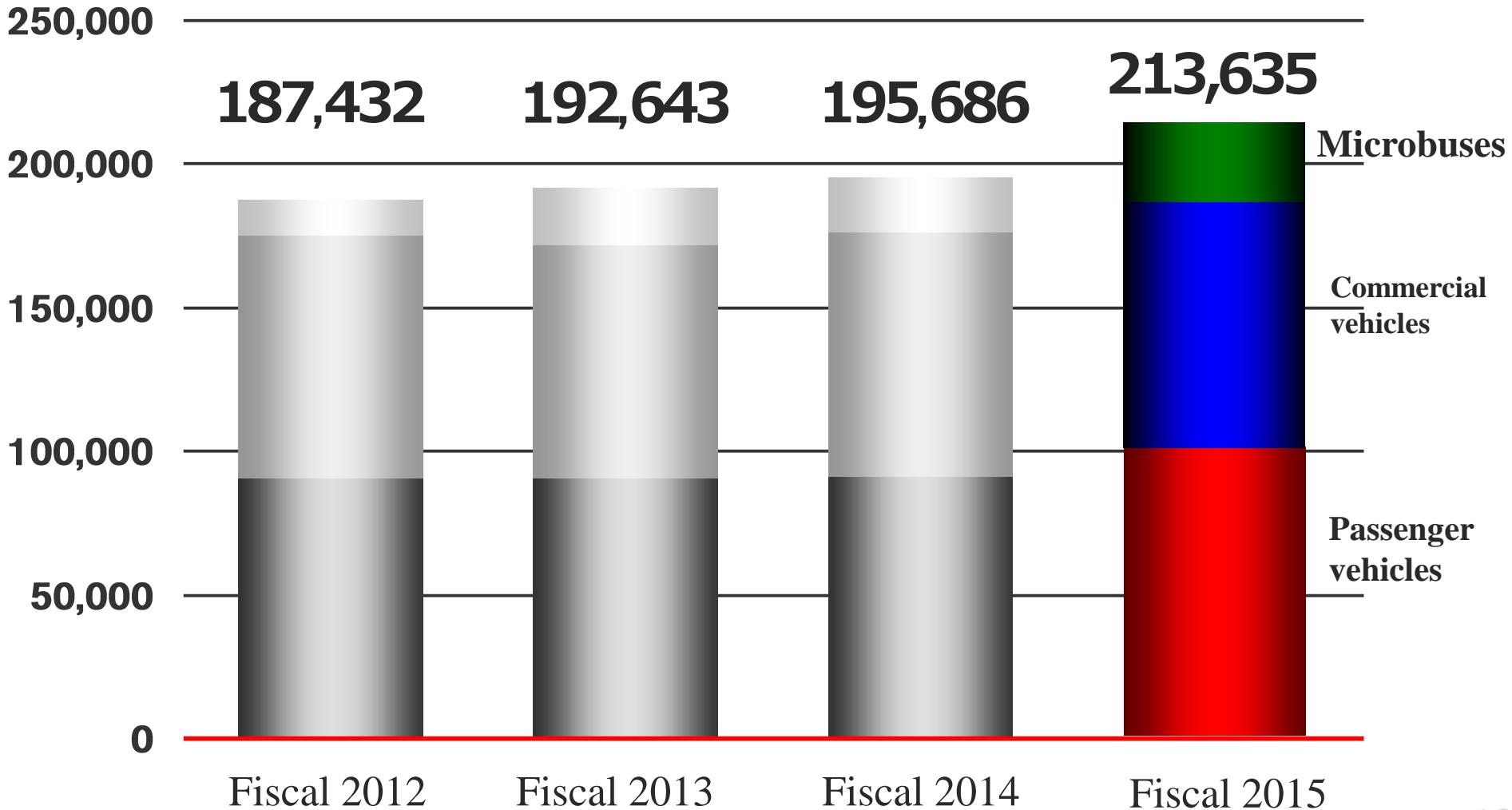
+27.8%



Total Sales Volume

(No. of units)

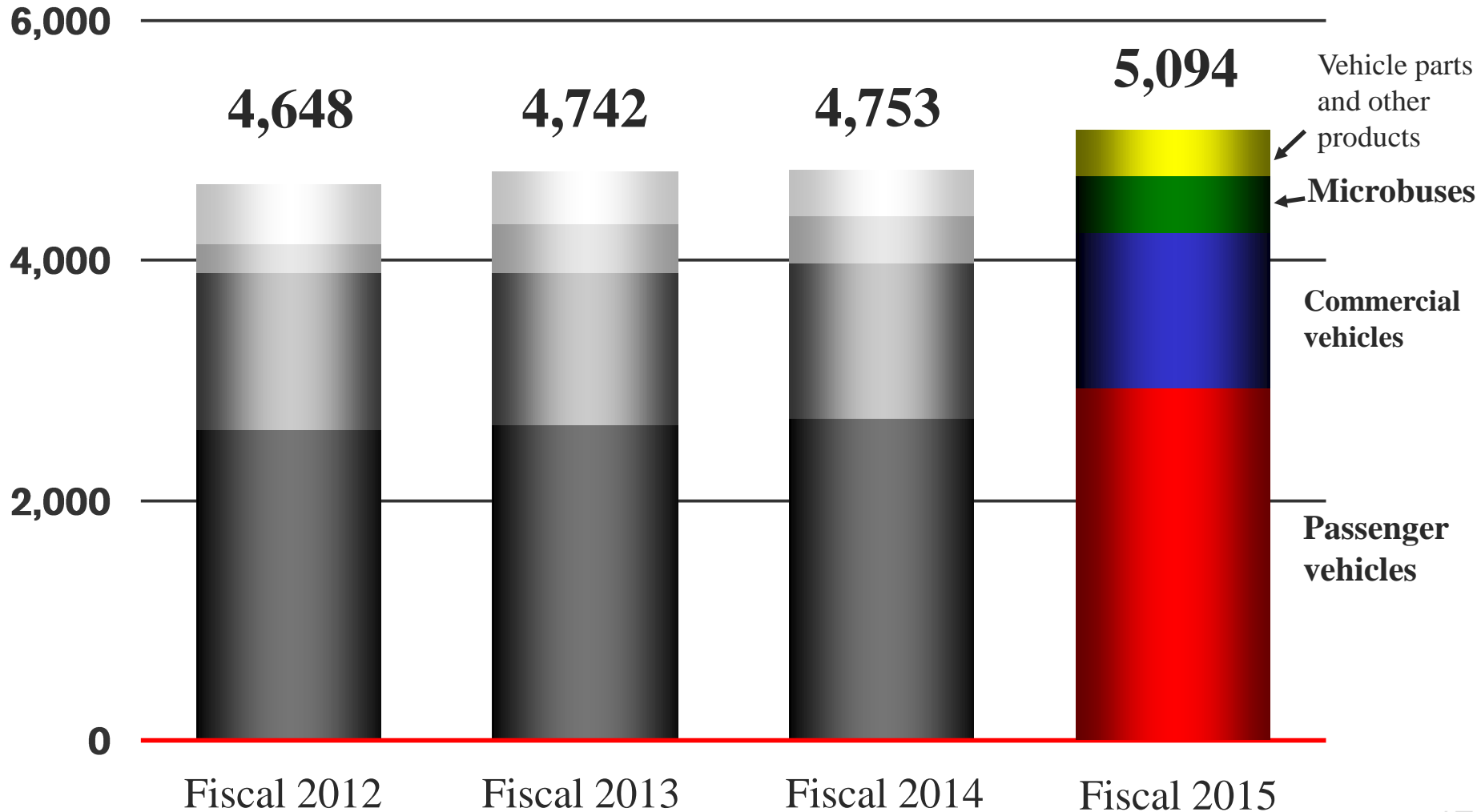
+9.2%



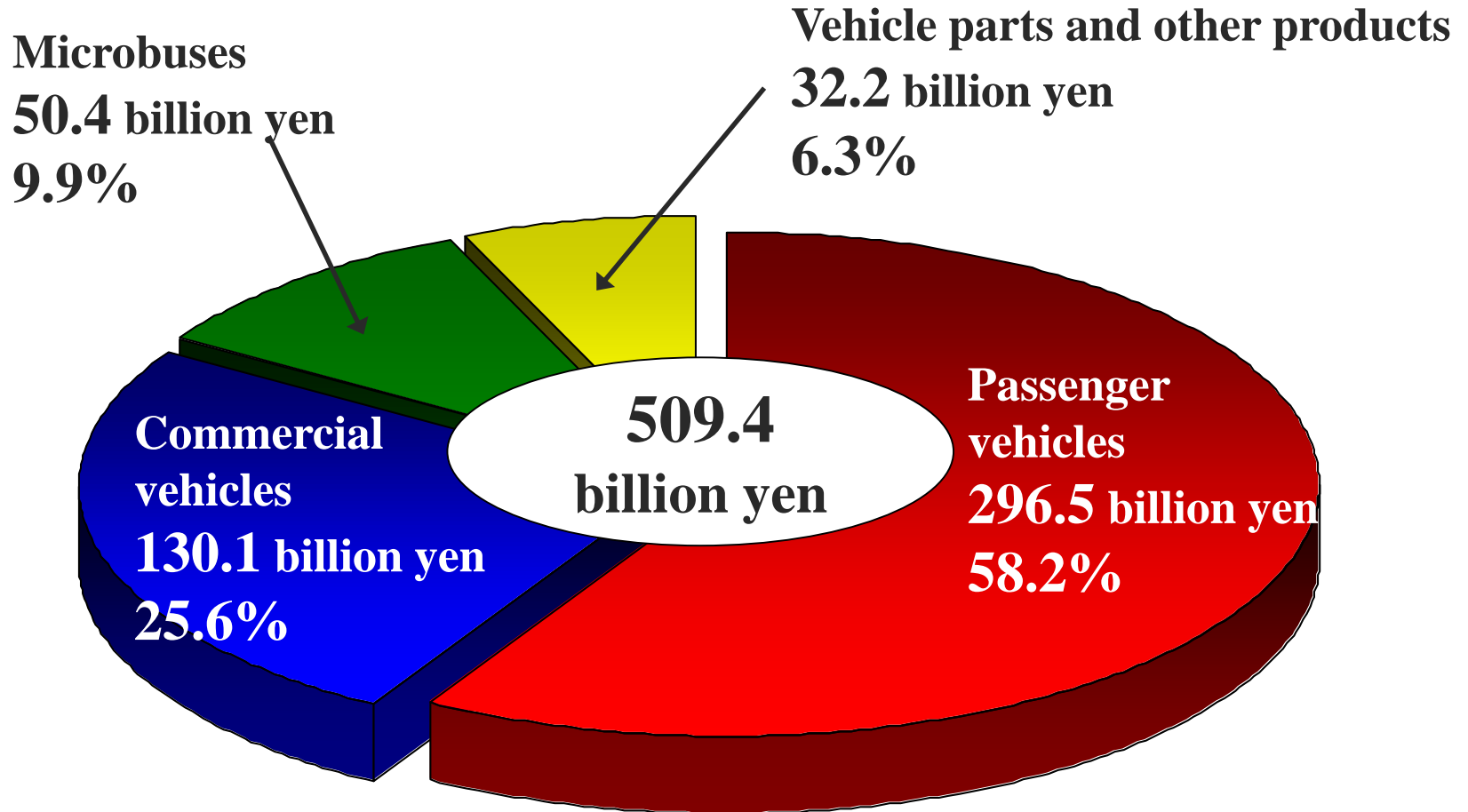
Total Net Sales (Consolidated)

(100 million yen)

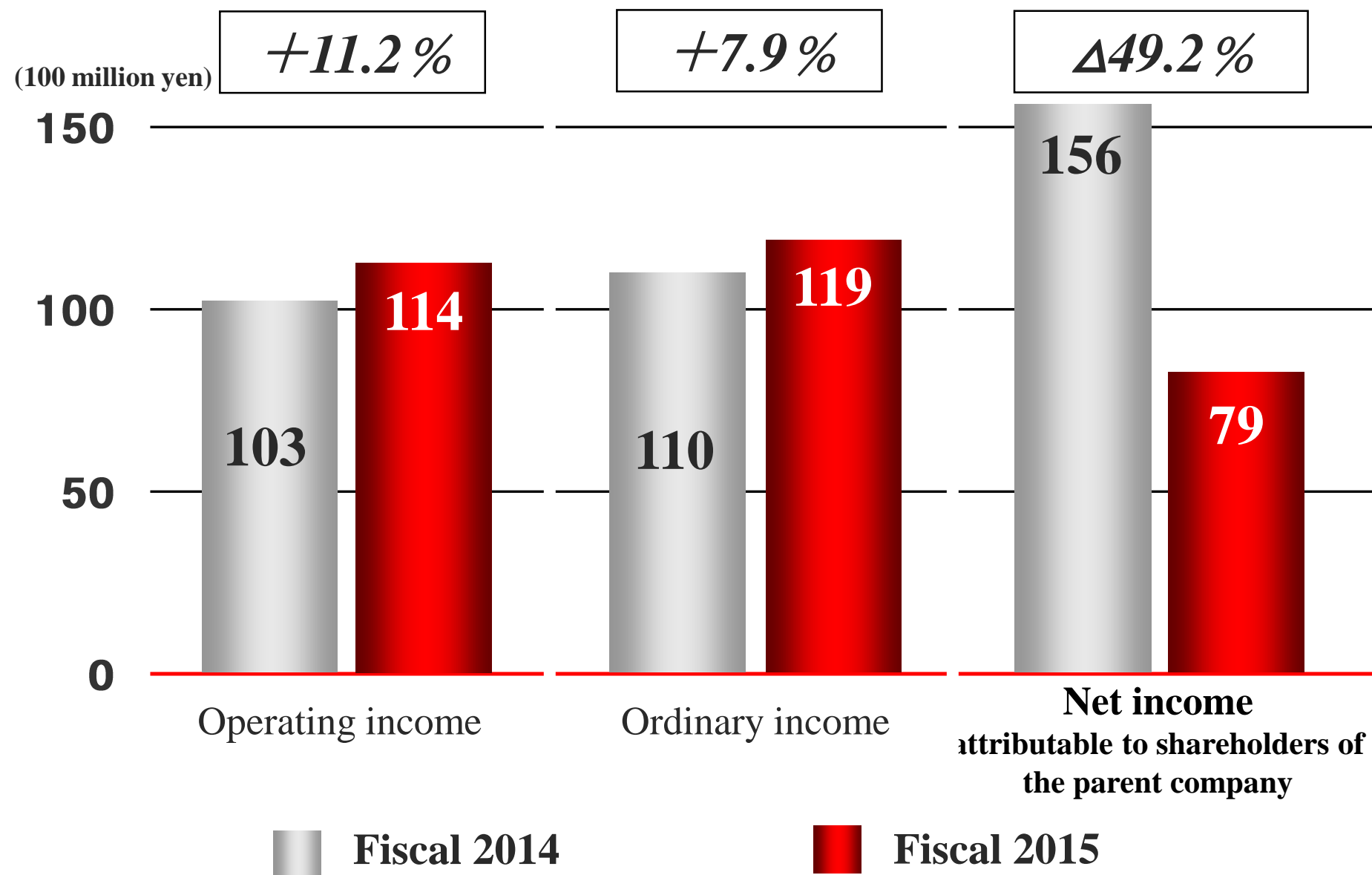
+7.2%



Proportion of Net Sales by Product Category (Consolidated)



Comparison of Income/Loss (Consolidated)



Funding Activities

Capital Expenditures

Total of approximately
6.4 billion yen

- **Enhancing product appeal through minor changes**
- **Streamlining and improving facilities**

Development of Systems to Ensure Proper Conduct of Business (Internal Control)

Please refer to pages 16 – 21 of the reference materials appended to the Notice of Convocation.

Consolidated Financial Statements

Please refer to pages 22 – 29 of the reference materials appended to the Notice of Convocation.

Consolidated Balance Sheet

As of March 31, 2016

Consolidated Balance Sheet (Summary)

(100 million yen)

Item	Amount	YoY difference	Item	Amount	YoY difference
Assets	2,625	△19	Liabilities	925	△46
Current assets	2,036		Current liabilities	748	
Fixed assets	588		Fixed liabilities	176	
Tangible fixed assets	532		Net assets	1,699	+26
Intangible fixed assets	9		Shareholders' equity	1,754	
Investments and other assets	45		Common stock	79	
			Capital surplus	85	
			Retained earnings	1,673	
			Treasury stock	△83	
			Other accumulated comprehensive income	△54	
Total	2,625		Total	2,625	

*For details, please refer to page 22 of the reference materials appended to the Notice of Convocation.

*The amounts shown are rounded down to the nearest 100 million yen.

Consolidated Statement of Income

**From April 1, 2015
To March 31, 2016**

Consolidated Statement of Income (Summary)_(100 million yen)

Item	Amount
Net sales	5,094
Cost of sales	4,914
Gross profit	179
Selling, general, and administrative expenses	64
Operating income	114
Non-operating income	6
Non-operating expenses	2
Ordinary income	119
Special gains	0
Special losses	4
Total income taxes	35
Net income attributable to shareholders of the parent company	79

*For details, please refer to page 23 of the reference materials appended to the Notice of Convocation.

*The amounts shown are rounded down to the nearest 100 million yen.

Consolidated Statement of Changes in Shareholders' Equity, etc.

From April 1, 2015

To March 31, 2016

**Please refer to pages 24 and 25 of the
reference materials appended to the Notice
of Convocation.**

Financial Statements

Please refer to pages 30 – 39 of the reference materials appended to the Notice of Convocation.

Initiatives to Address Major Challenges

Initiatives to Address Major Challenges

2011-2016 Medium-Term Management Plan

**Nissan Shatai
Kyushu**

Make this plant the global benchmark for overall capabilities in quality, cost, and time (QCT)

Strengthen global LCV business capability

Actively expand production and sales

Create flexible manufacturing facility for high-mix, low-volume production

Shonan Plant

Initiatives to Address Major Challenges

Nissan Shatai Kyushu



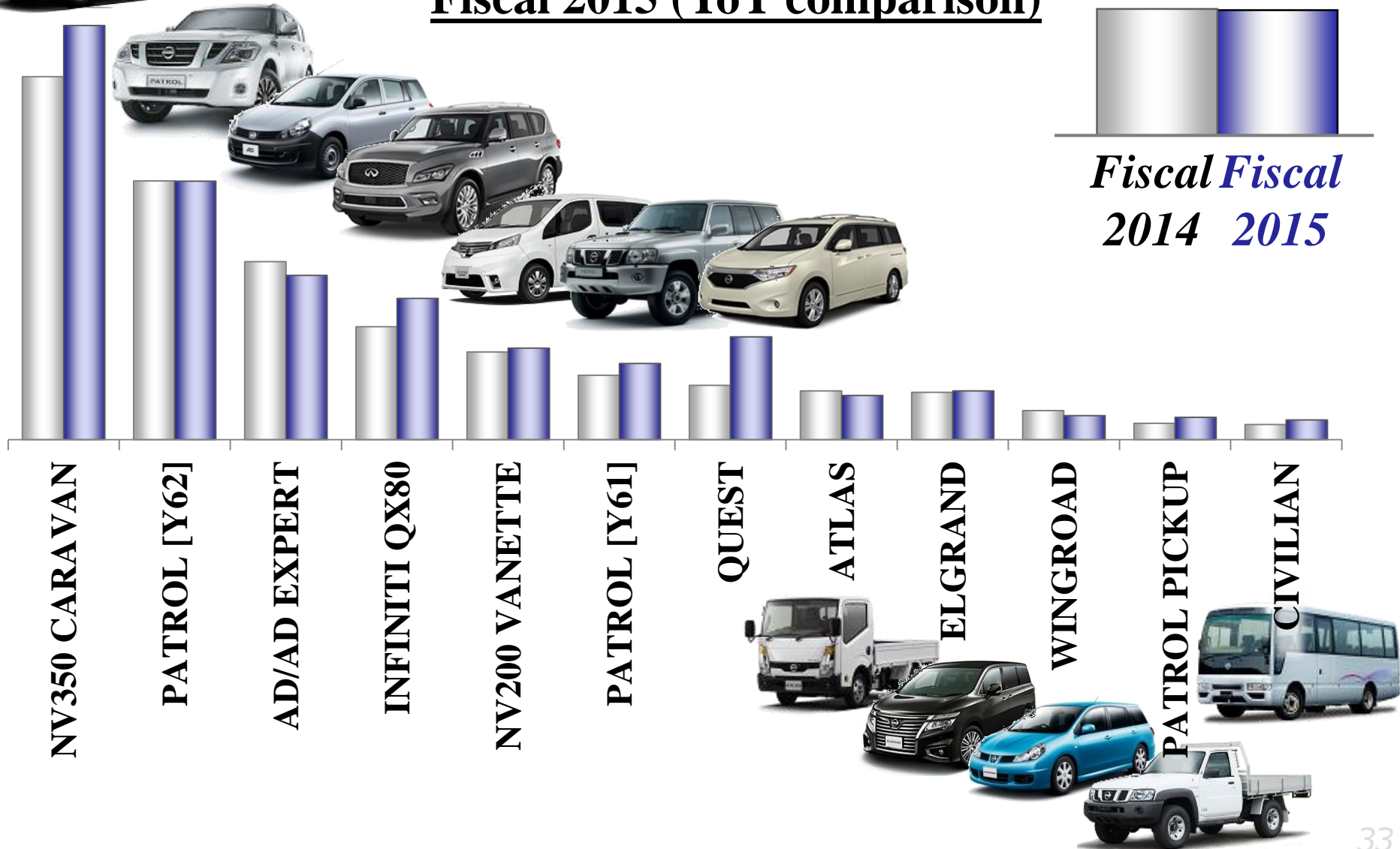
1. Initiatives toward increasing production volume



Shonan Plant

1. Initiatives toward increasing production volume

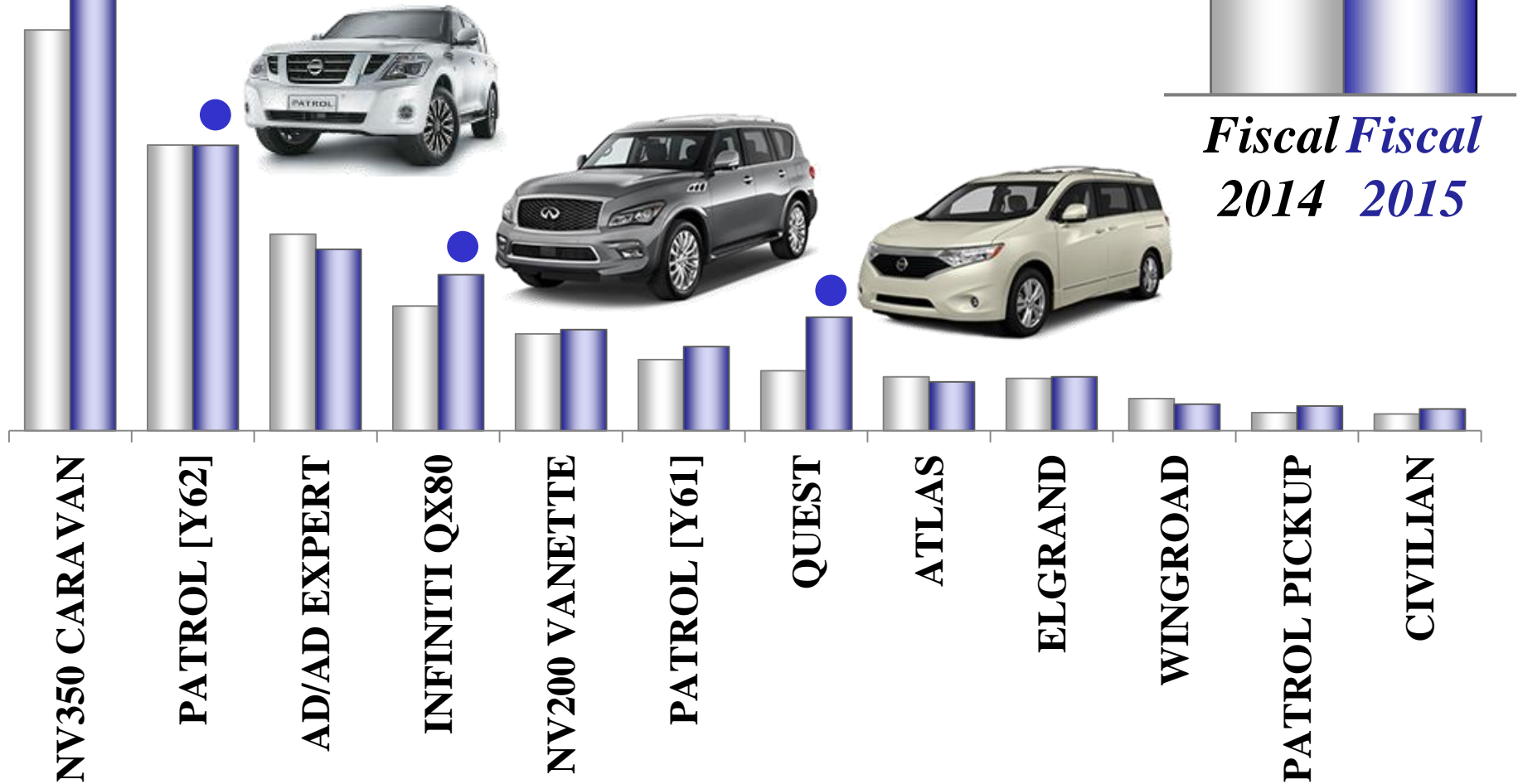
Breakdown of production volume for Fiscal 2015 (YoY comparison)



1. Initiatives toward increasing production volume

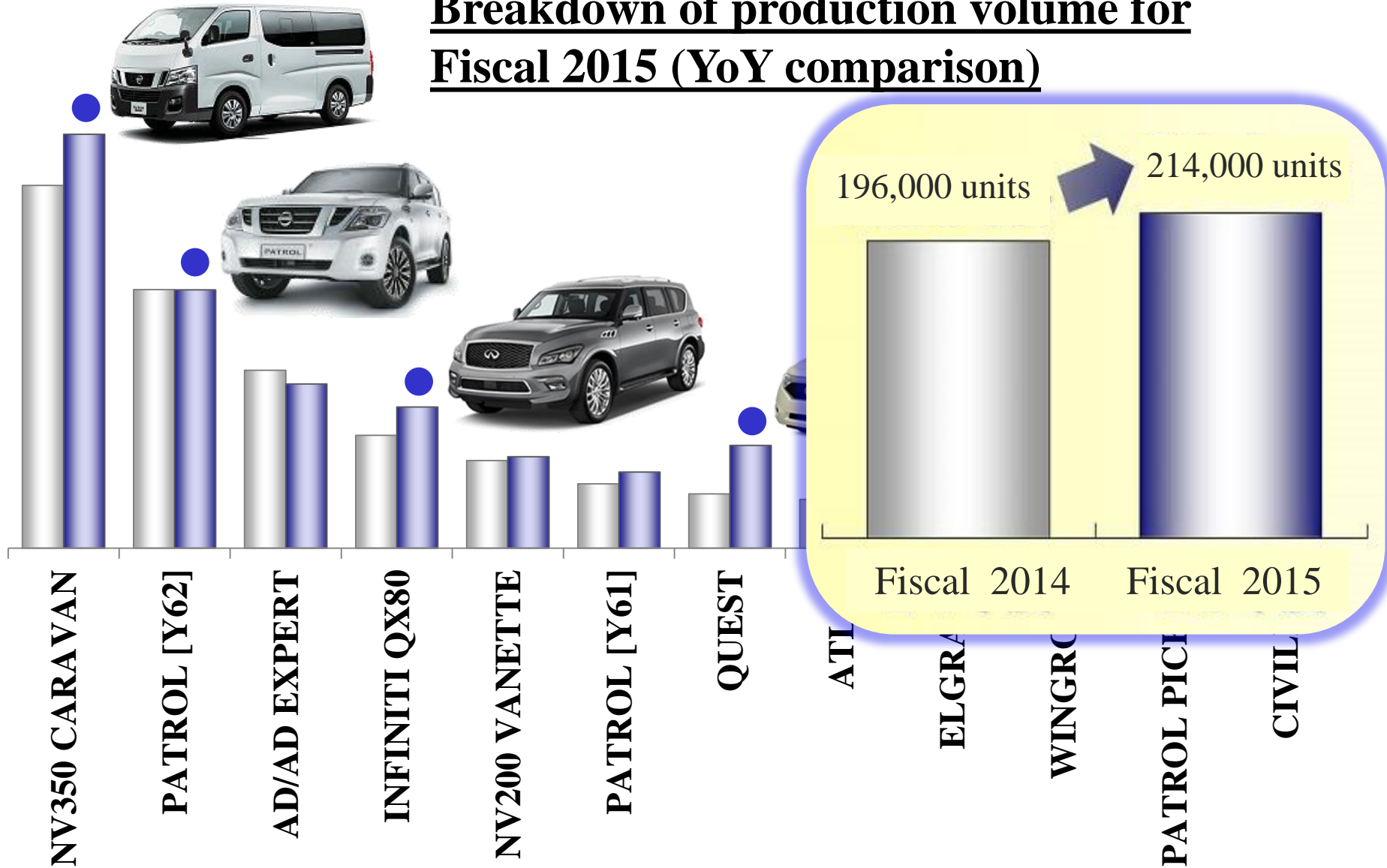


Breakdown of production volume for Fiscal 2015 (YoY comparison)



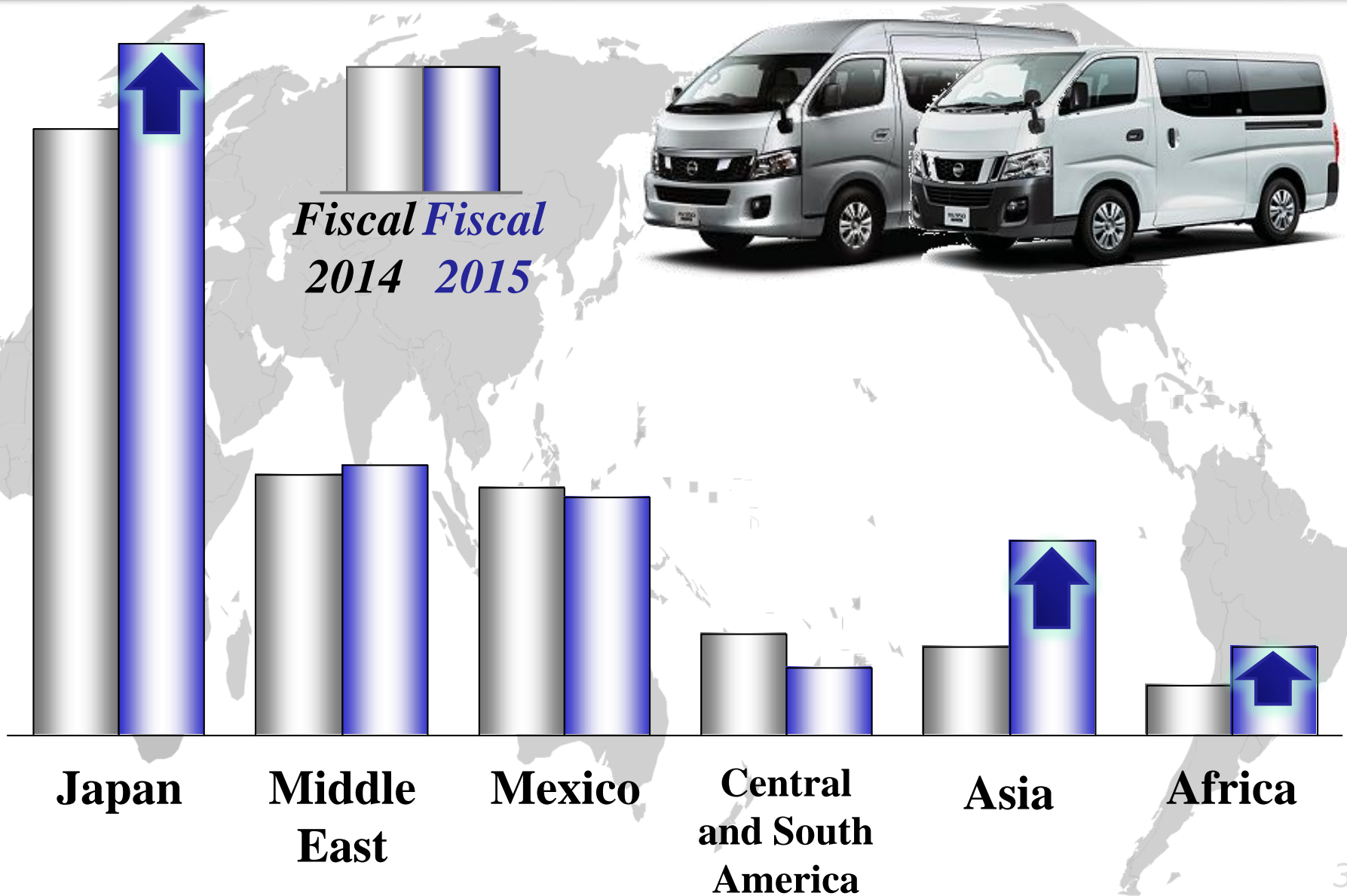
1. Initiatives toward increasing production volume

Breakdown of production volume for Fiscal 2015 (YoY comparison)



1. Initiatives toward increasing production volume

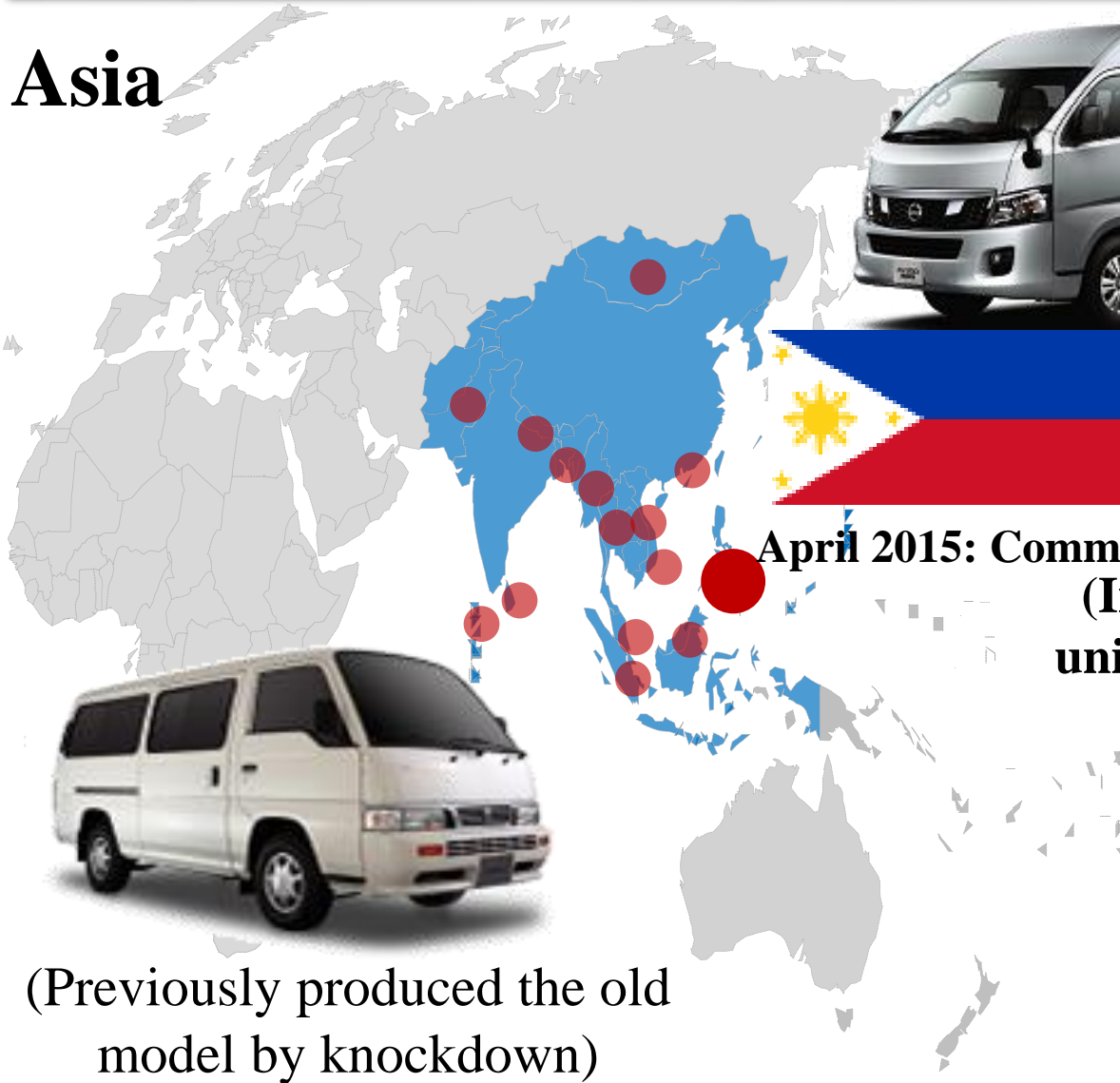
NV350 CARAVAN



1. Initiatives toward increasing production volume

NV350 CARAVAN

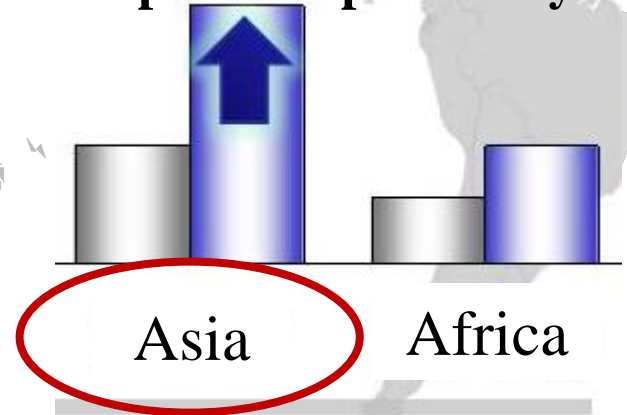
Asia



**April 2015: Commenced production for Philippines
(Increase in production of 4,300
units compared to previous year)**



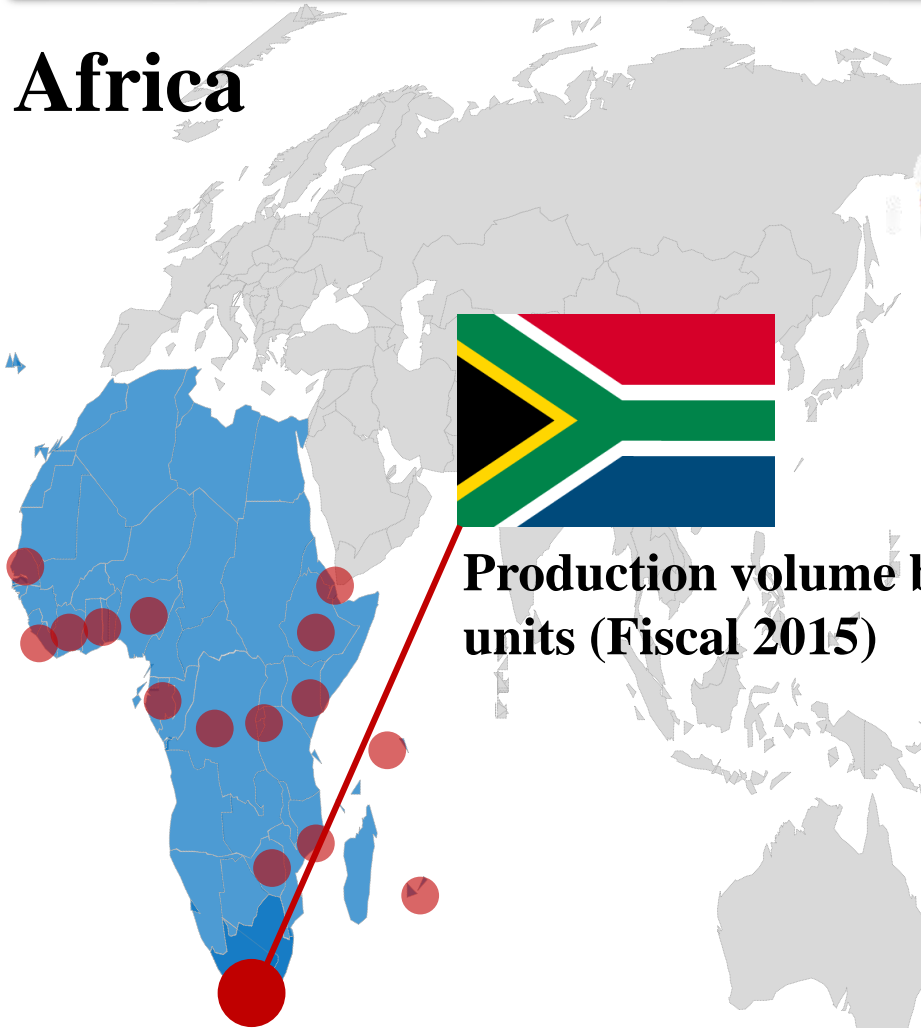
(Previously produced the old
model by knockdown)



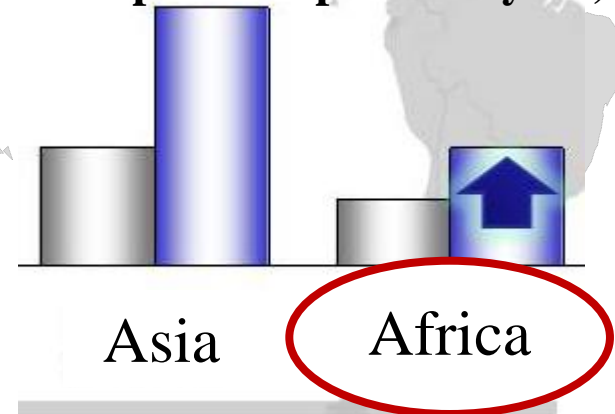
1. Initiatives toward increasing production volume

NV350 CARAVAN

Africa



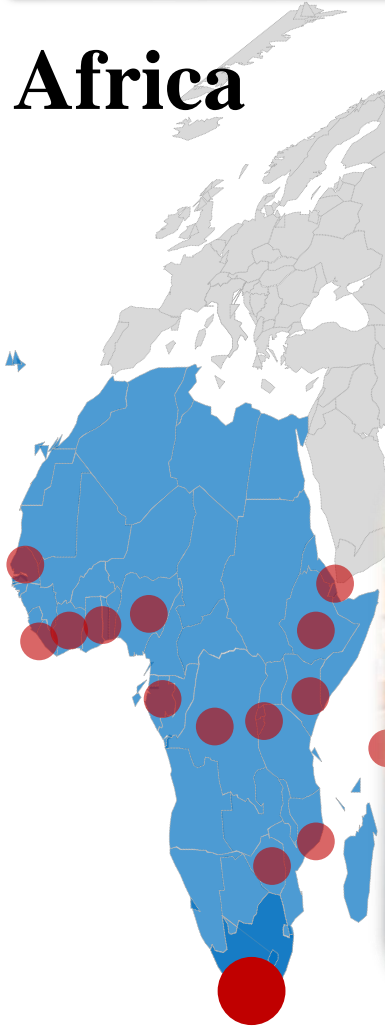
Production volume bound for South Africa: Approx. 3,200 units (Fiscal 2015)
(Increase in production of 1,600 units compared to previous year)



1. Initiatives toward increasing production volume

NV350 CARAVAN

Africa



Field survey on driving taxis from the heart of South Africa to the suburbs

1. Initiatives toward increasing production volume

NV350 CARAVAN

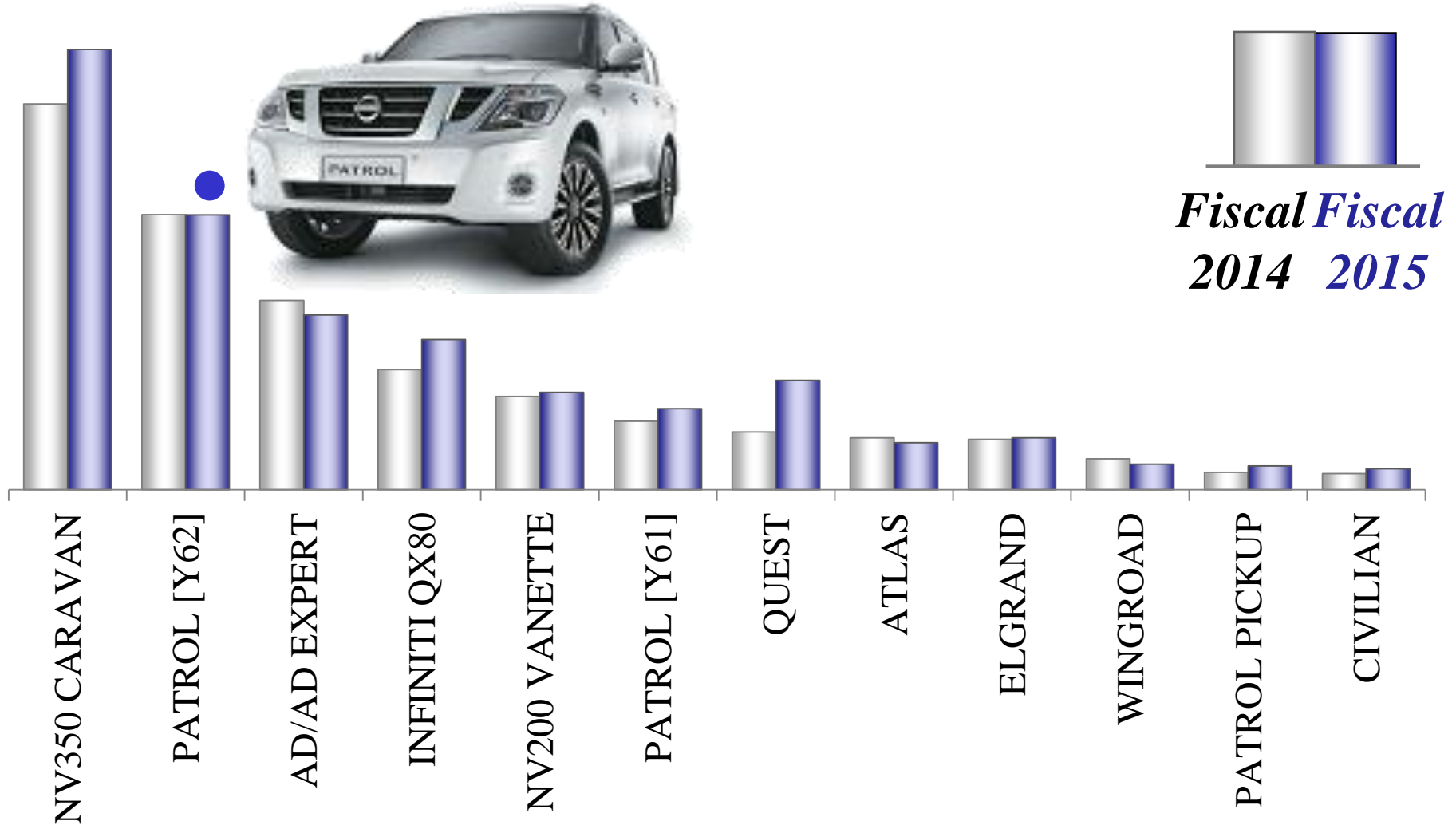
Japan



February 2016: Installed emergency braking system for the first time in Japanese light commercial van class

1. Initiatives toward increasing production volume

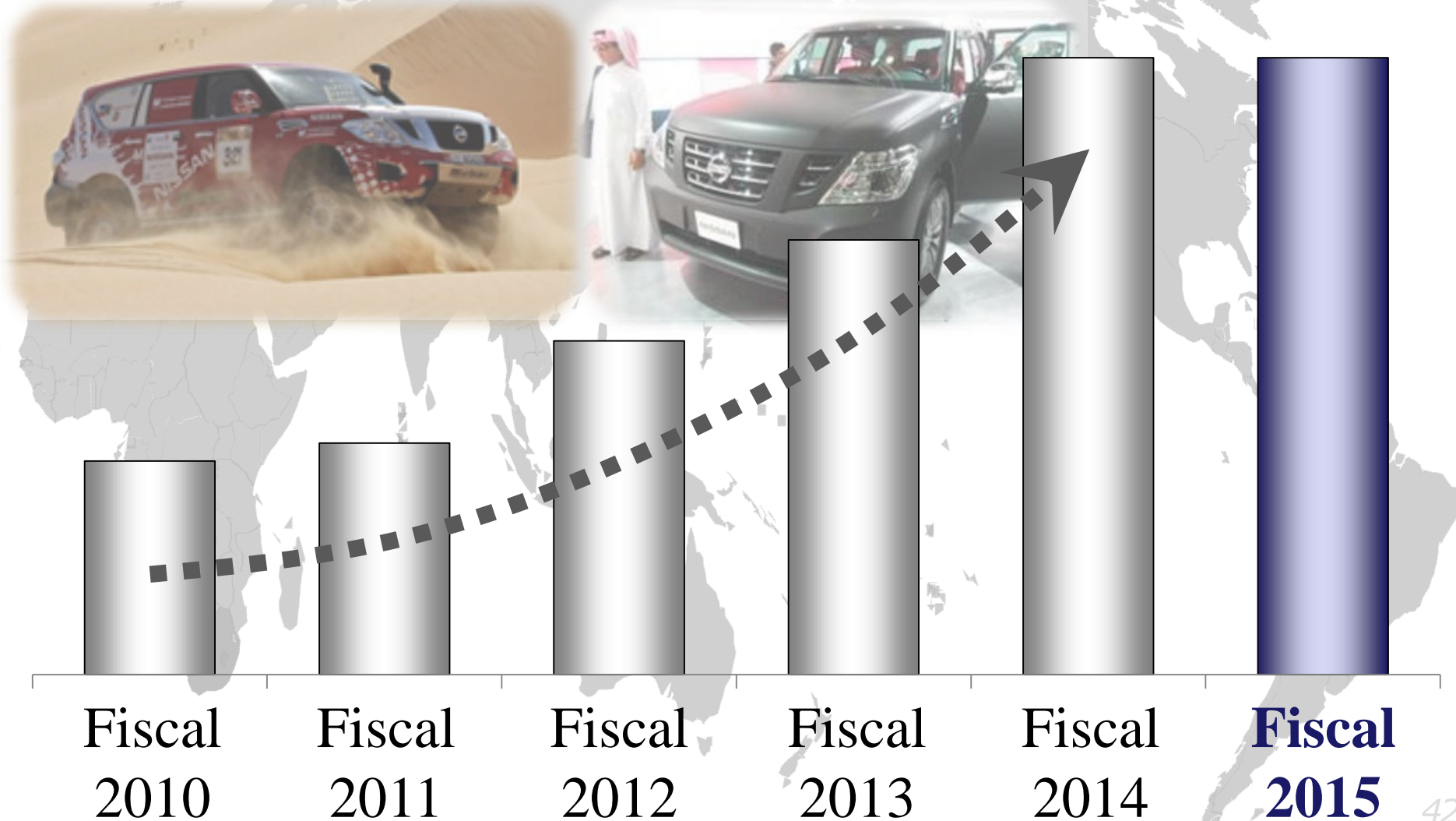
PATROL Series [Y62]



1. Initiatives toward increasing production volume

PATROL Series [Y62]

Changes in production volume



1. Initiatives toward increasing production volume

PATROL Series [Y62]

Start of production for PATROL NISMO (January 2016)



1. Initiatives toward increasing production volume

PATROL Series [Y62]

Y62 PATROL newly equipped with V6 engine (June 2016)



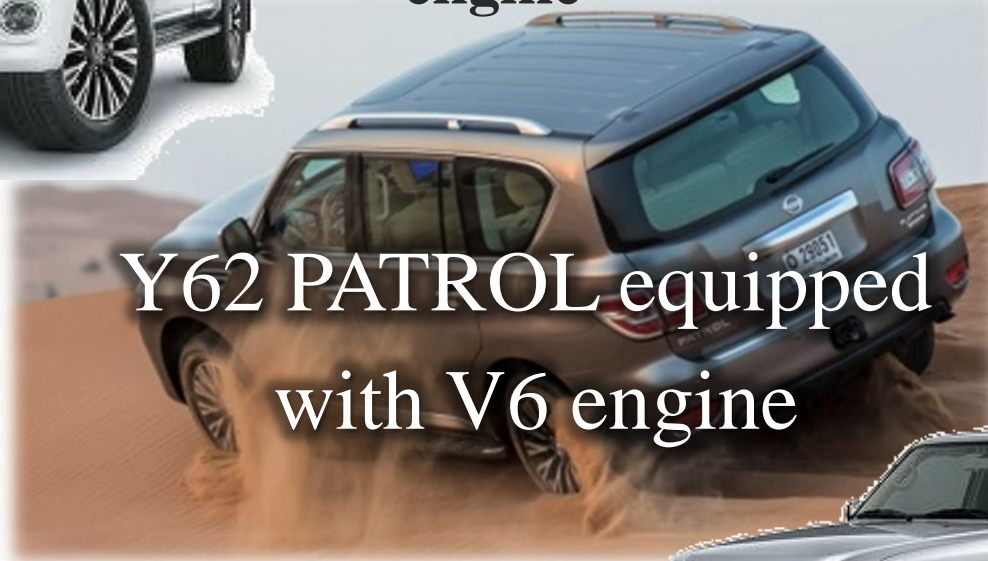
1. Initiatives toward increasing production volume

PATROL Series [Y62]



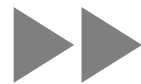
◀◀ **Y62 PATROL**

Luxury SUV equipped with V8 engine



Y62 PATROL equipped with V6 engine

Y61 PATROL

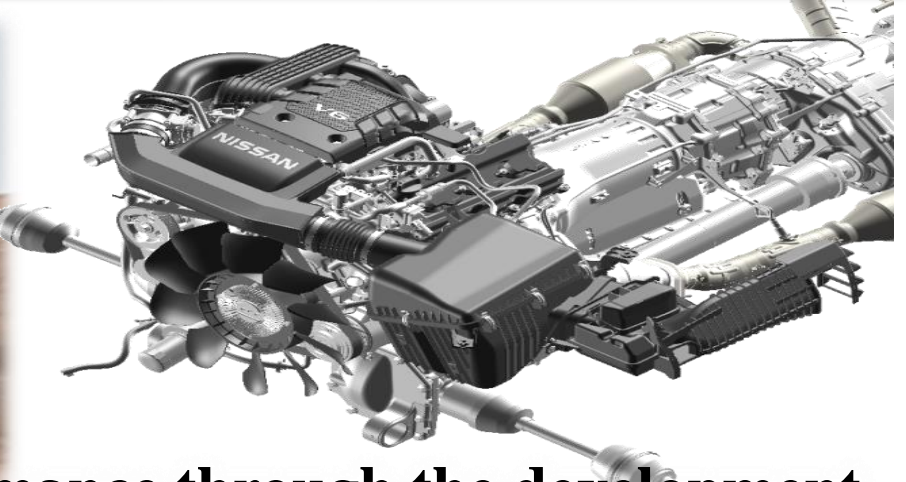


Meets various needs including governmental/commercial use



1. Initiatives toward increasing production volume

PATROL Series [Y62]



Light and nimble driving performance through the development of the dedicated V6 engine and 7-speed AT



Scene of new PATROL equipped with V6 engine briefing held in April

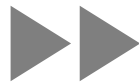
1. Initiatives toward increasing production volume

The all-new NISSAN ARMADA



New ARMADA for North America, launched at the Chicago Auto Show 2016

Current ARMADA



**Produced at the Canton Plant in
Mississippi from 2003**



1. Initiatives toward increasing production volume

The all-new NISSAN ARMADA



June 2016: Start of production at Nissan Shatai Kyushu

Initiatives to Address Major Challenges



2. Initiatives to Improve Quality




2. Initiatives to Improve Quality

Ranked top for quality in the J.D.Power Initial Quality Survey for North America

Large Premium SUV Category

Fiscal 2012	Fiscal 2013	Fiscal 2014	Fiscal 2015
Cadillac [Escalade]	Cadillac [Escalade]	Infiniti QX80 	Infiniti QX80 

Minivan Category

Fiscal 2012	Fiscal 2013	Fiscal 2014	Fiscal 2015
NISSAN Quest 	Chrysler [Town & Country]	Chrysler [Town & Country]	NISSAN Quest 

2. Initiatives to Improve Quality

Evaluated continuous top class in the initial quality assessment conducted by the Nissan Group



AD/AD Expert



NV200 VANETTE

2. Initiatives to Improve Quality

Quality improvement program through an integrated system from development to production



Promoting NS-Q1 Activities

2. Initiatives to Improve Quality

Quality improvement program through an integrated system from development to production



Promoting NS-Q1 Activities

Complete sharing of market quality information and difficulties faced at production plants

Prompt resolution of everyday challenges

2. Initiatives to Improve Quality

Example of NS-Q1 activity (1): Capturing accurate quality information

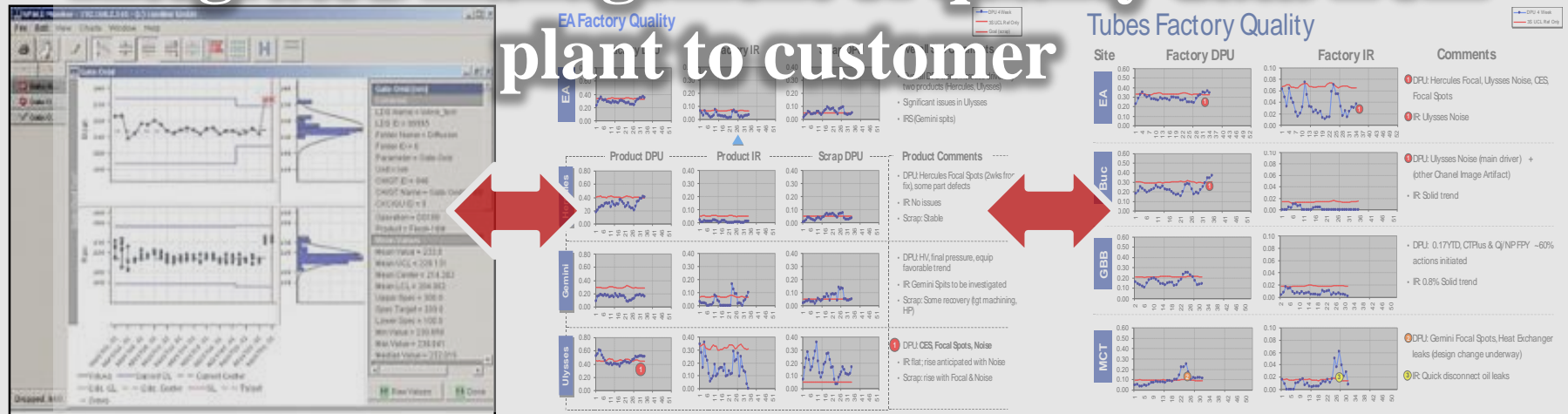


2. Initiatives to Improve Quality

Example of NS-Q1 activity (2): Improvements in quality data traceability



Integrated management of quality data from plant to customer



2. Initiatives to Improve Quality

Aim to establish top-class quality for the new ARMADA



Initiatives to Address Major Challenges

2011-2016 Medium-Term Management Plan

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Kyushu**

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Shonan Plant

Initiatives to Address Major Challenges

93rd Ordinary General Shareholders Meeting



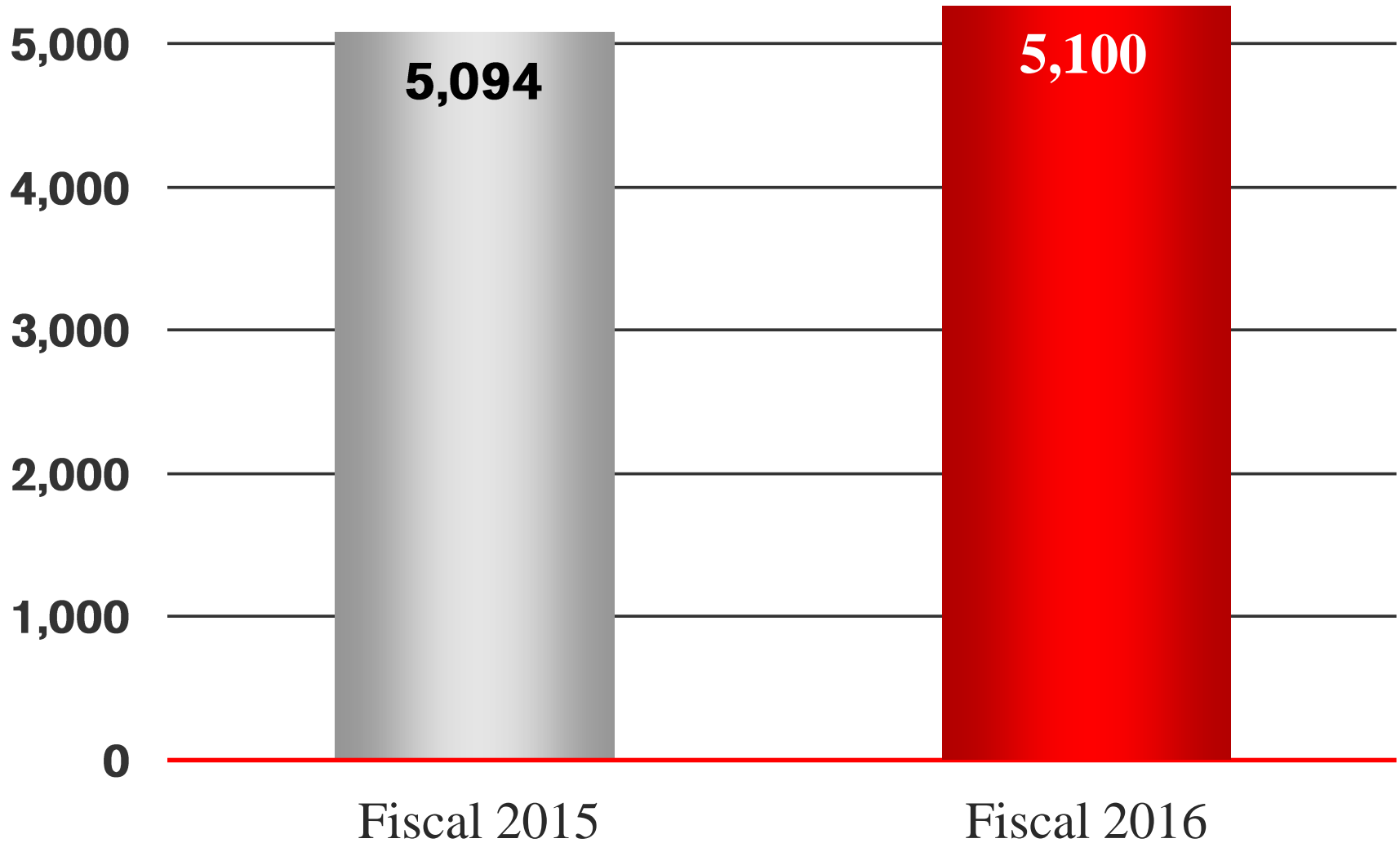
Nissan Shatai Co., Ltd.

Business Outlook for Fiscal 2016

(Consolidated)

Net Sales

(100 million yen)



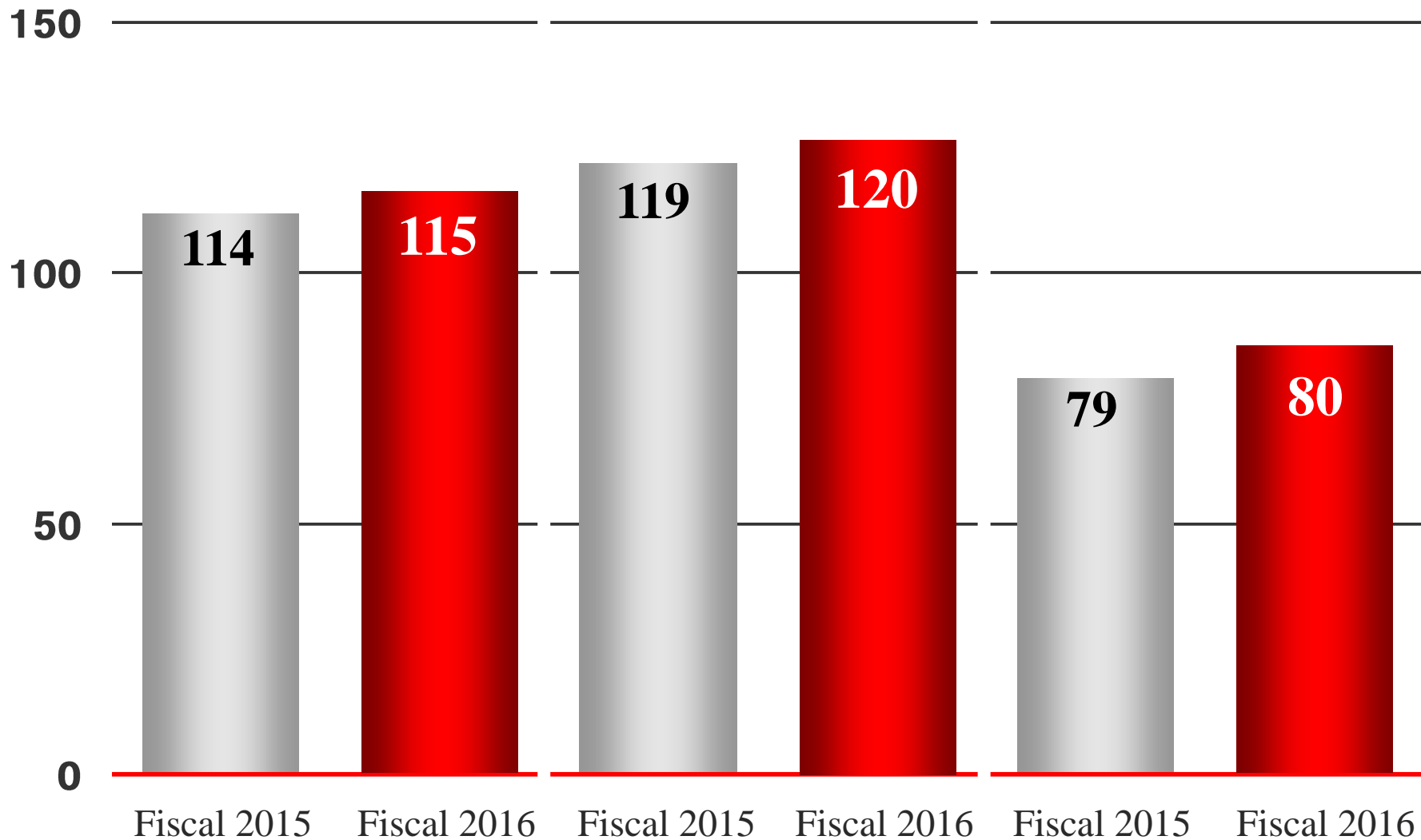
(Consolidated)

**Operating
income**

**Ordinary
income**

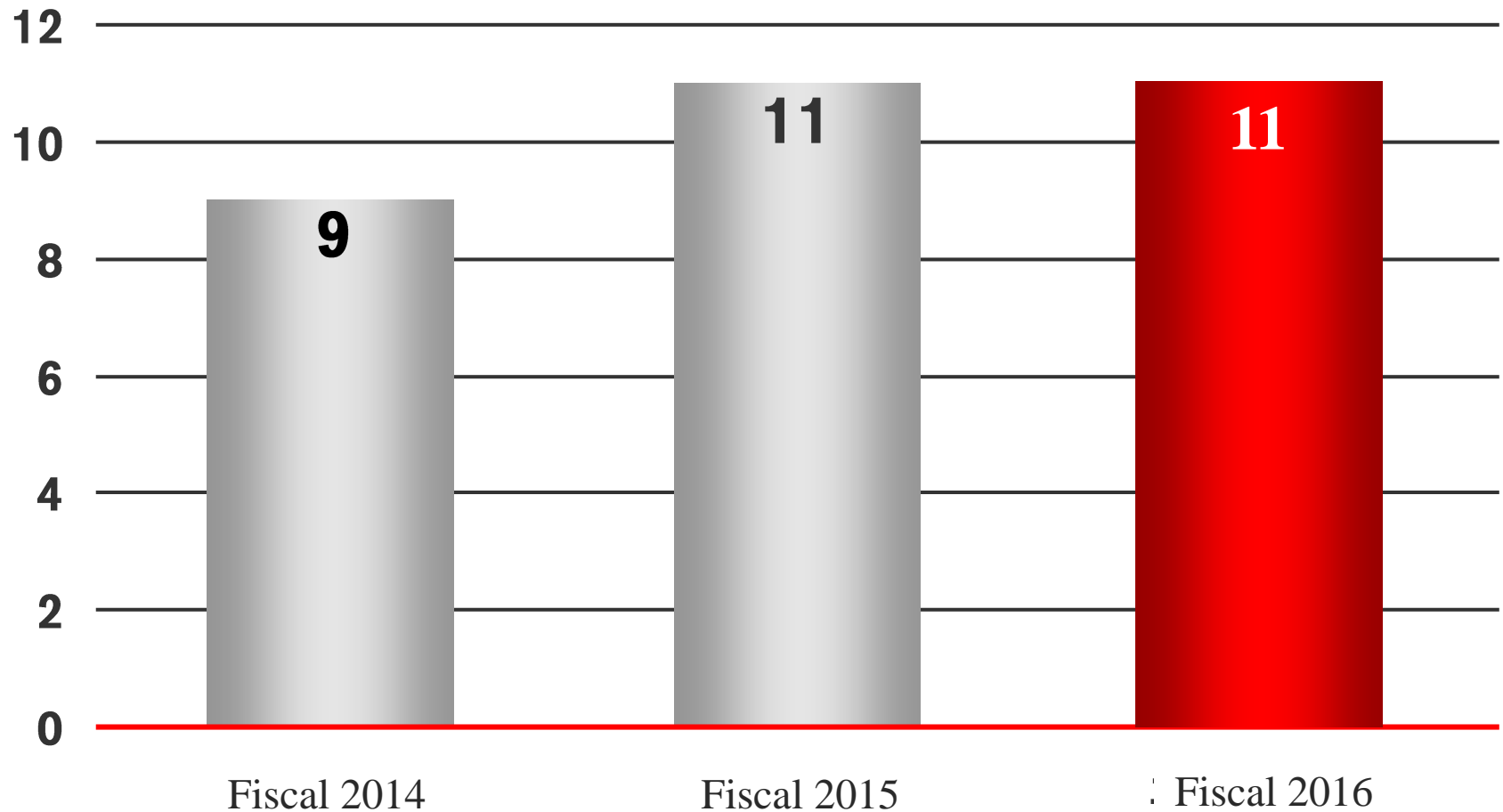
Net profit
attributable to shareholders
of the parent company

(100 million yen)



Changes in Dividends

(Yen)



Thank you for attending the 93rd Ordinary General Shareholders Meeting



Nissan Shatai Co., Ltd.

93rd Ordinary General Shareholders Meeting



Nissan Shatai Co., Ltd.