

90th Ordinary General Shareholders Meeting



Nissan Shatai Co., Ltd

Report on the Number of Voting Rights

Report on the Number of Voting Rights

Total number of shareholders as at the end of the 90th fiscal period	3,226
Total number of shares issued	157,239,691
Number of shareholders with voting rights	2,416
Number of voting rights owned	147,715

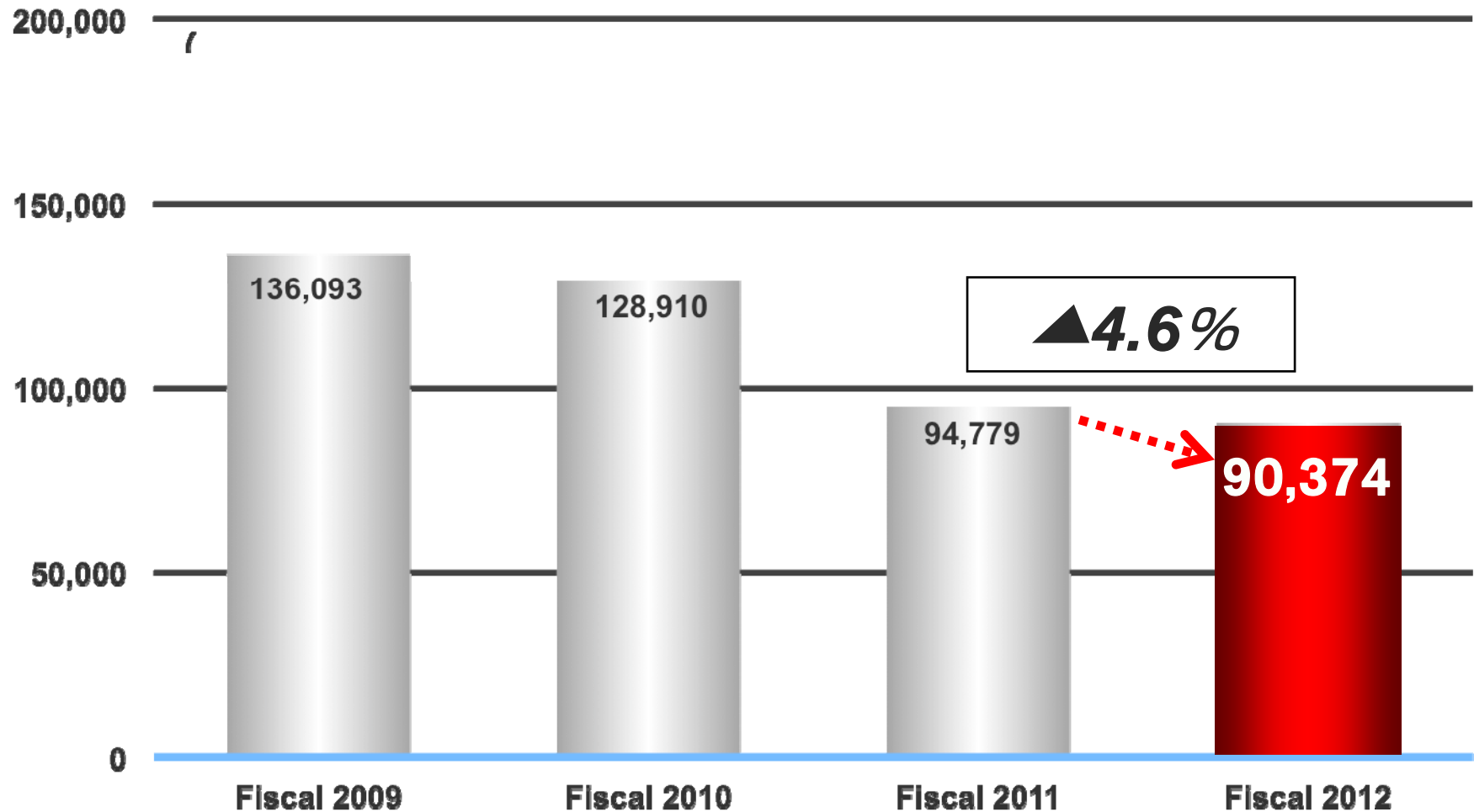
Items to be Reported

1. 90th fiscal period (April 1, 2012 – 31 March, 2013)
Business Report, Consolidated Financial Statements, and Audit Reports by the Accounting Auditor and Board of Statutory Auditors
2. 90th fiscal period (April 1, 2012 – 31 March, 2013)
Report on Financial Statements

**Items
Pertaining to the Current
State of the
Corporate Group**

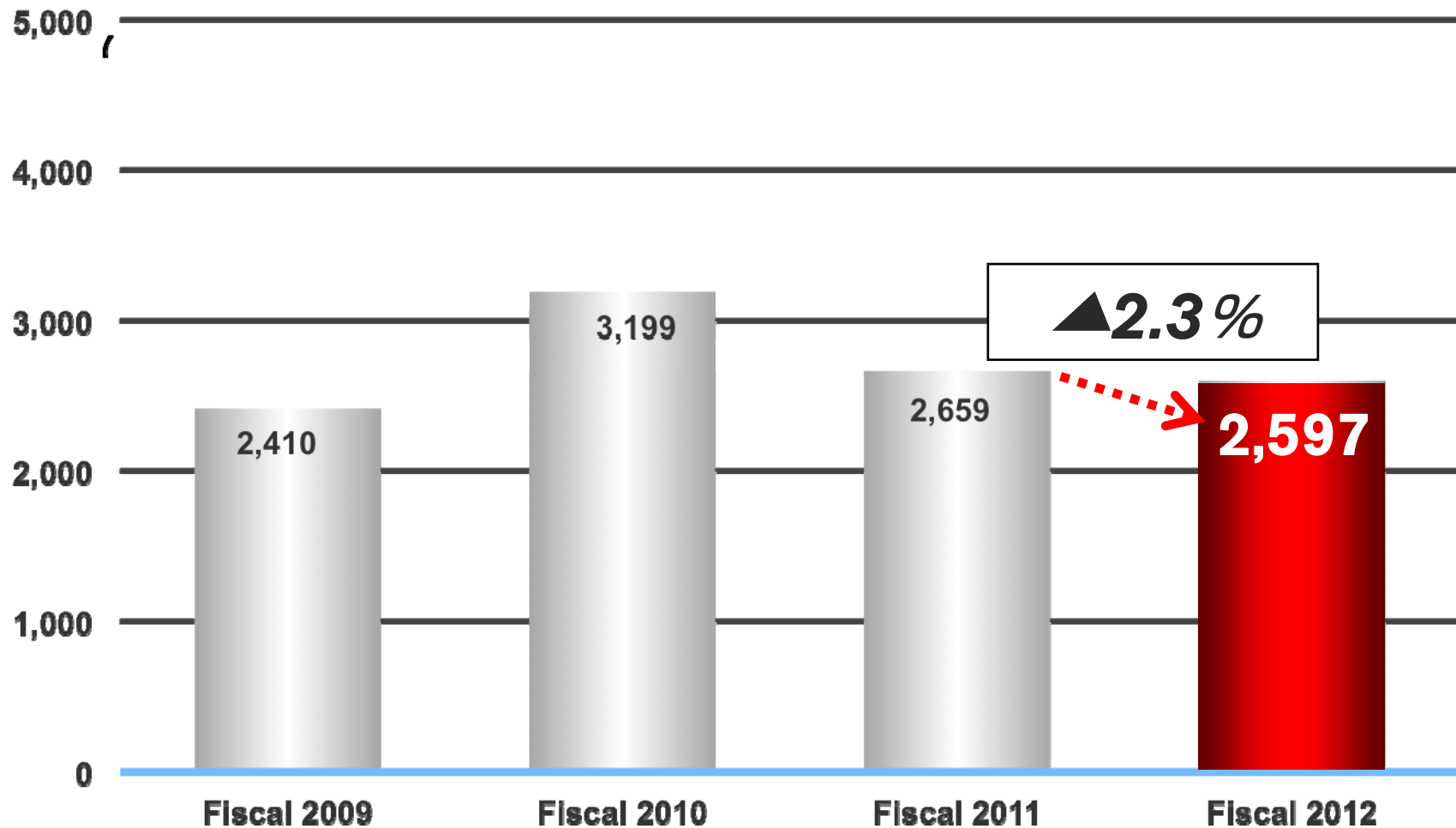
Sales Volume for Passenger Vehicles

(Units)



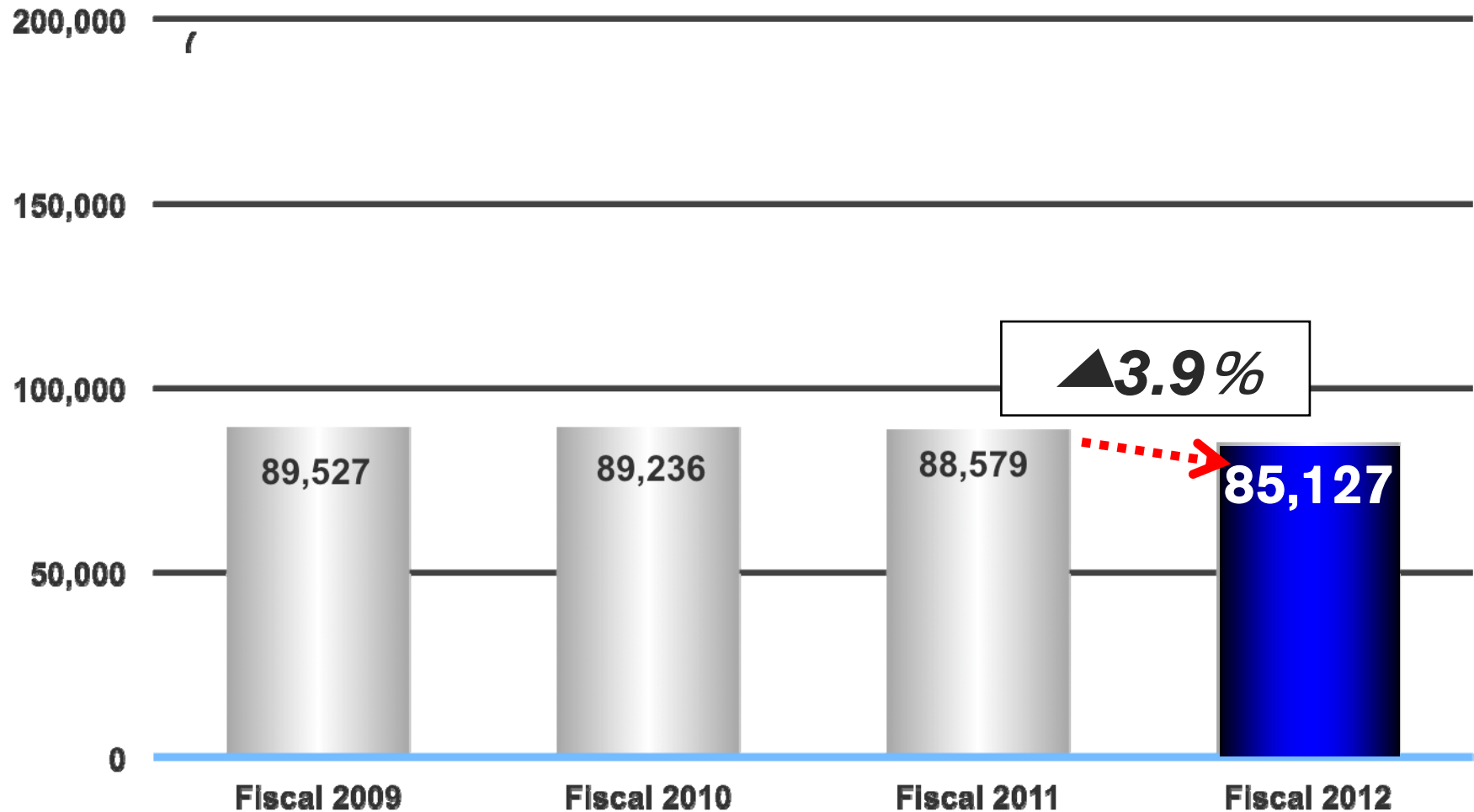
Net Sales for Passenger Vehicles (Consolidated)

(100 million yen)



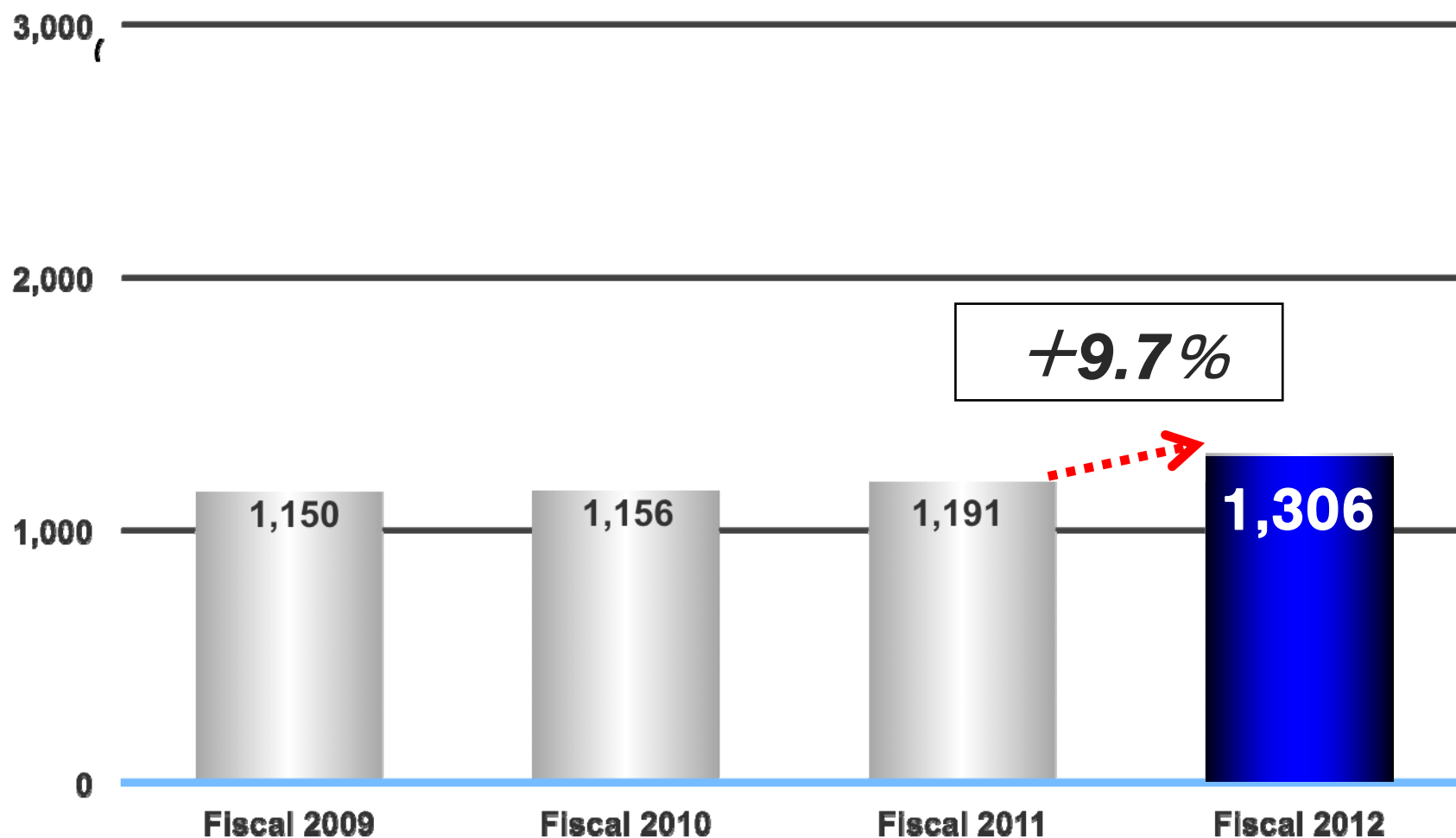
Sales Volume for Commercial Vehicles

(Units)



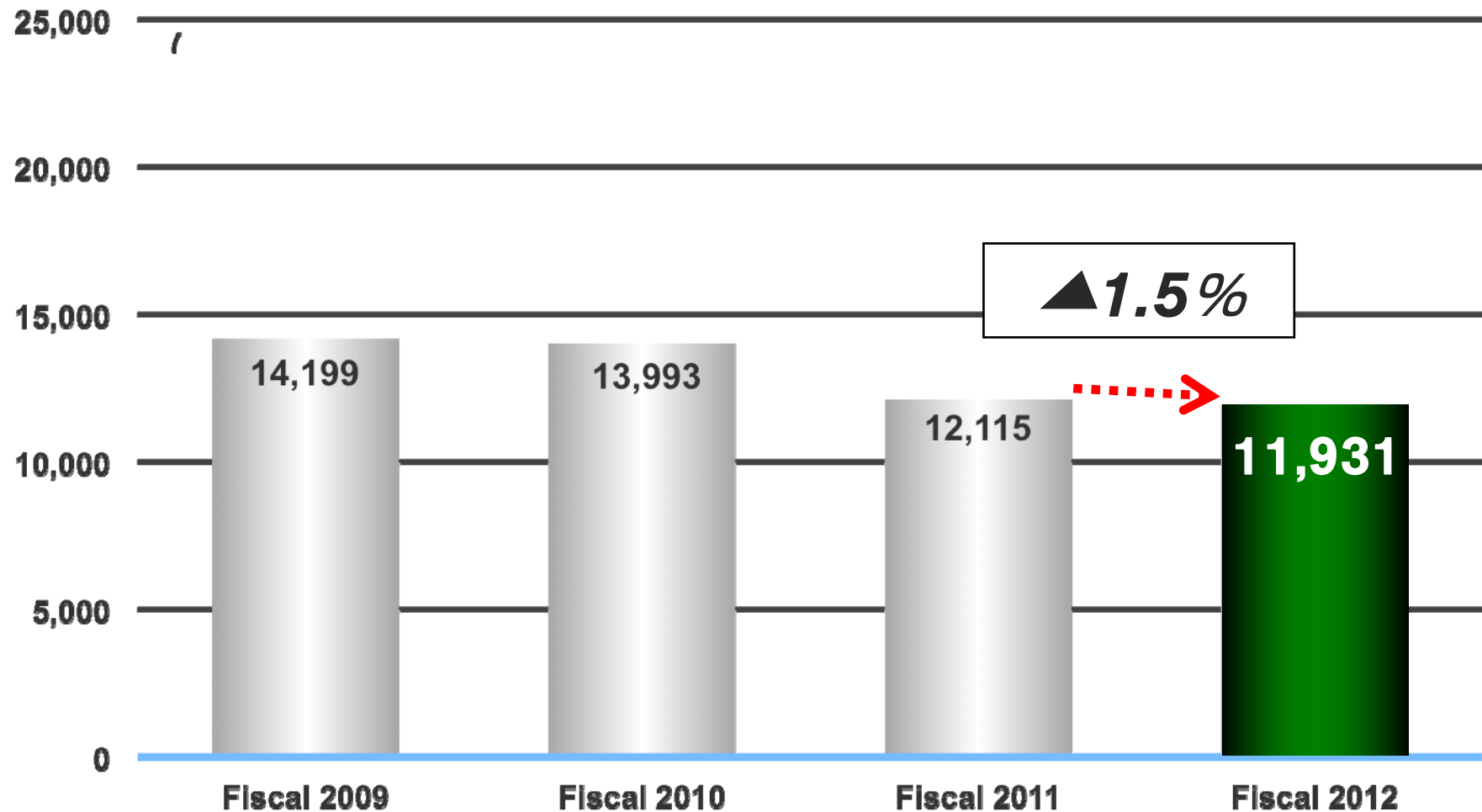
Net Sales for Commercial Vehicles (Consolidated)

(100 million yen)



Sales Volume for Microbuses

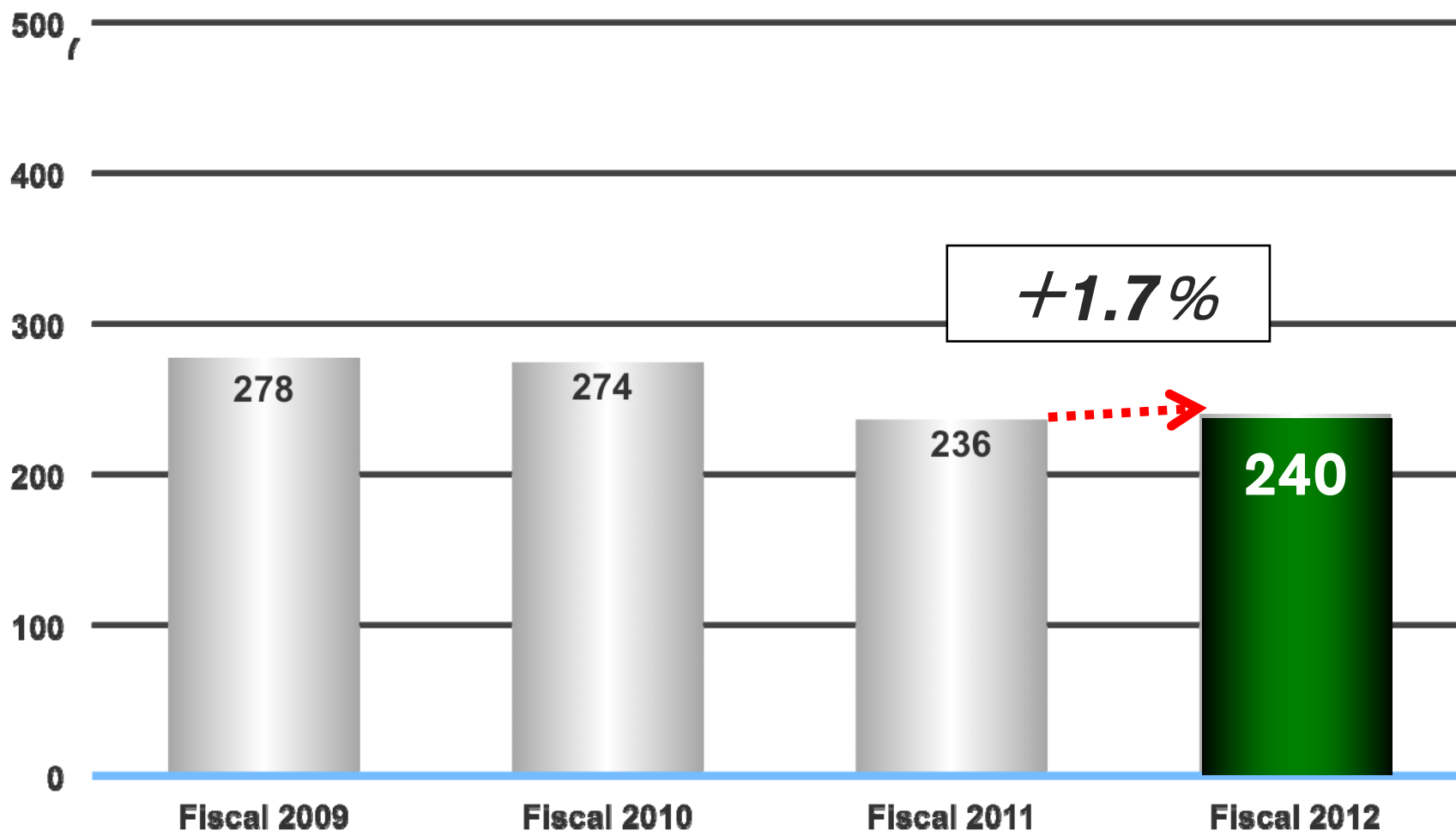
(Units)



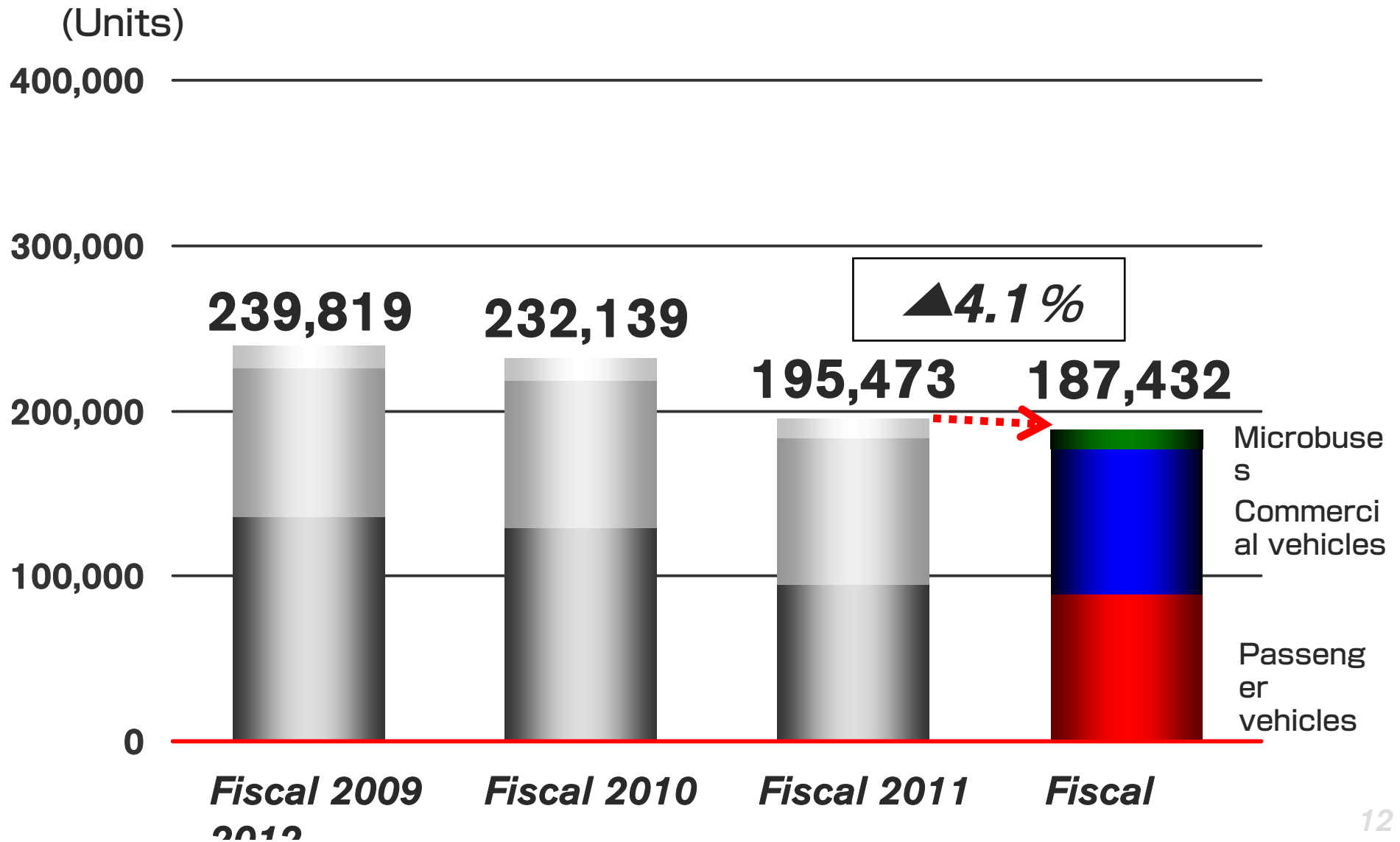
Net Sales for Microbuses

(Consolidated)

(100 million yen)

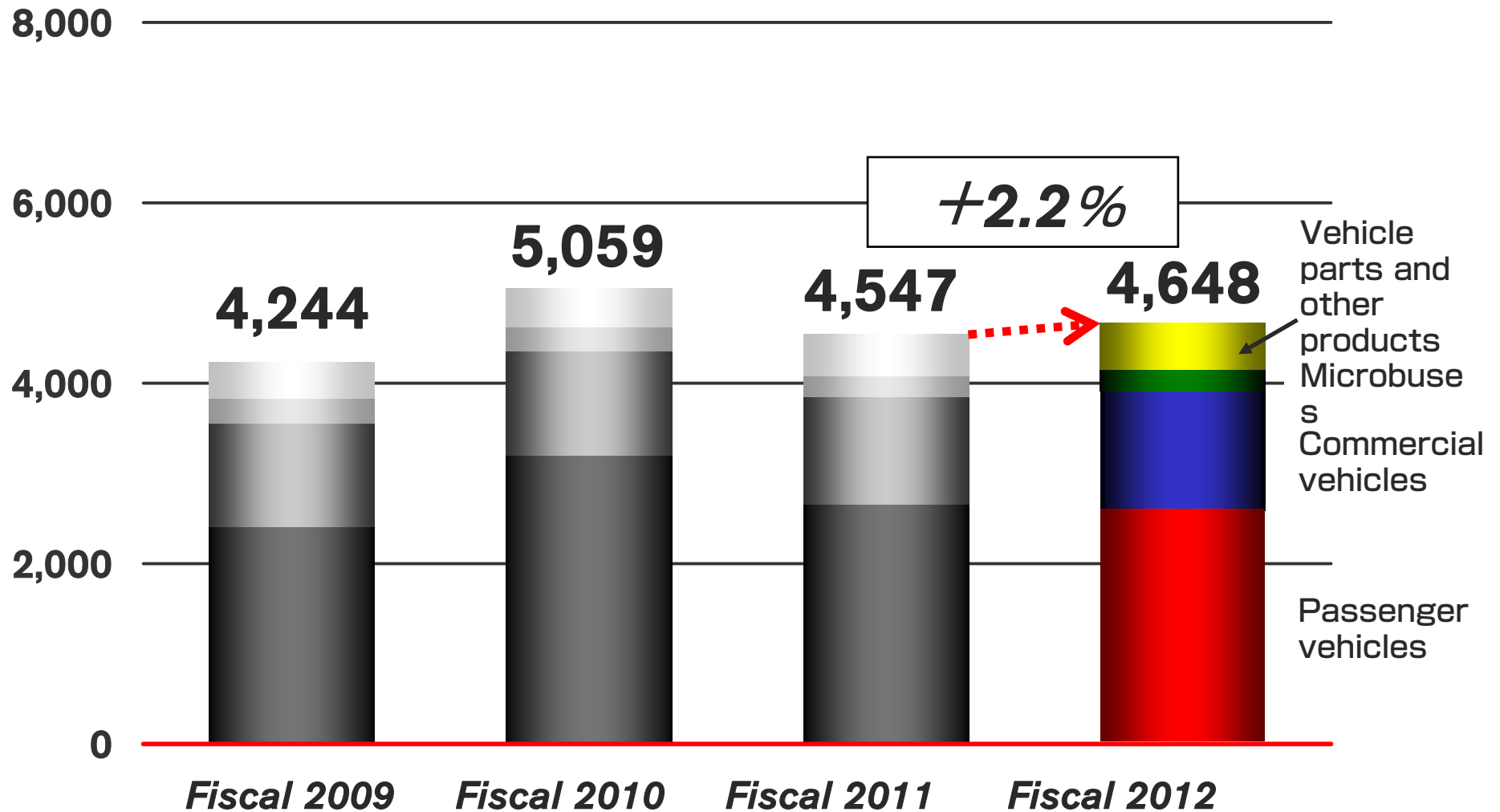


Total Sales Volume



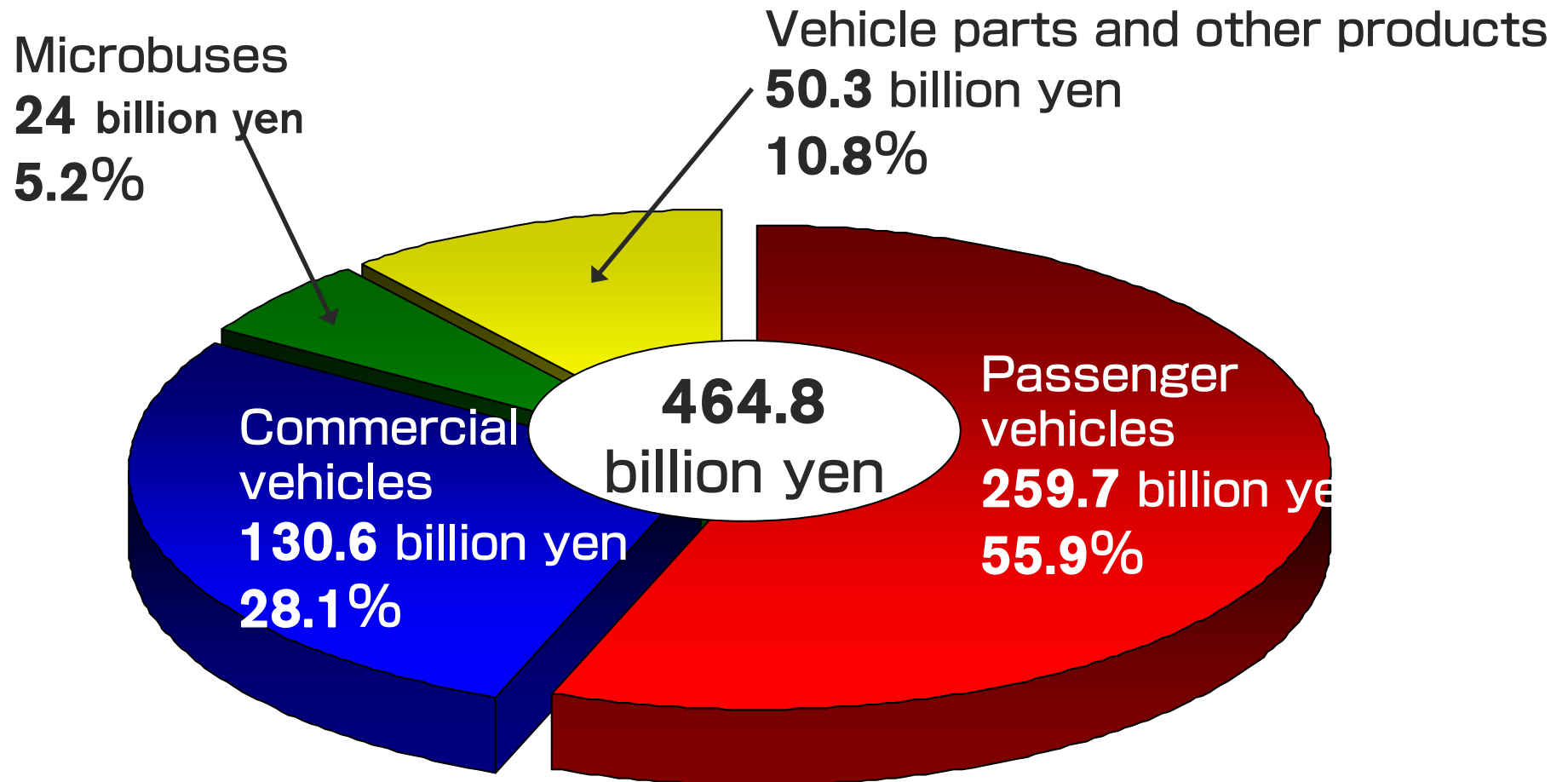
Total Net Sales (Consolidated)

(100 million yen)



Proportion of Net Sales by Product Category

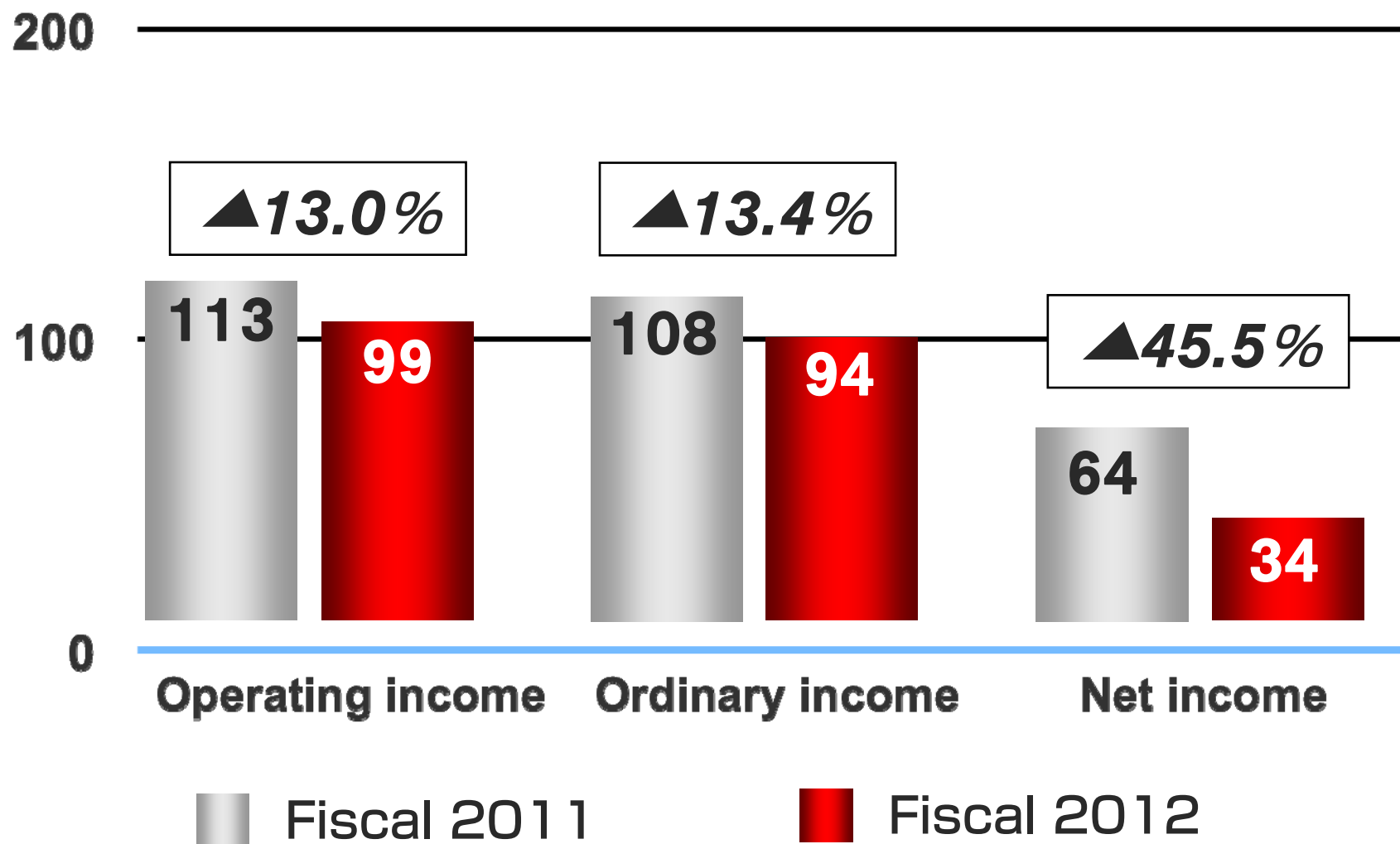
(Consolidated)



Comparison of Income and Losses

(Consolidated)

(100 million yen)



Funding Activities

Capital Expenditures

Total of approx. 17.4 billion yen

- Investments pertaining to the production of NV350 Caravan
- Investments pertaining to the reorganization of the Shonan Plant, etc.

Development of Systems to Ensure Proper Conduct of Business (Internal Control

**Please refer to Pages 11 to 13 of
the 90th Shareholders' Report.**

Consolidated Balance Sheet

As at March 31, 2013

Consolidated Balance Sheet

(Summary)

(100 million yen)

Item	Amount	YoY difference	Item	Amount	YoY difference
Assets	2,397	△104	Liabilities	906	△68
Current assets	1,417		Current liabilities	752	
Fixed assets	980		Long-term liabilities	154	
Tangible fixed assets	889		Net assets	1,491	△36
Intangible fixed assets	13		Shareholders' equity	1,491	
Investments and other assets	76		Common stock	79	
			Capital surplus	85	
			Retained earnings	1,410	
			Treasury stock	△83	
Total	2,397		Total	2,397	

※Please refer to Page 14 of the 90th Shareholders' Report for details.

※The amounts shown are rounded to the nearest 100 million yen.

Consolidated Statement of Income

**From April 1, 2012
To March 31, 2013**

Consolidated Statement of Income (Summary)

(100 million yen)

Item	Amount
Net sales	4,648
Cost of sales	4,469
Gross profit	179
Selling, general, and administrative expenses	80
Operating income	99
Non-operating income	5
Non-operating expenses	10
Ordinary income	94
Special gains	17
Special losses	52
Total income taxes	23
Net income	34

※ Please refer to Page 15 of the 90th Shareholders' Report for details.

※ The amounts shown are rounded to the nearest 100 million yen.

Consolidated Statement of Changes in Net Assets

**From April 1, 2012
To March 31, 2013**

**Please refer to Pages 16, 17 of the 90th
Shareholders' Report.**

Financial Statements

**Please refer to Pages 22 to 31 of
the 90th Shareholders' Report.**

Activities for Fiscal 2012

Activities for Fiscal 2012

1. *Commenced production of NV350 Caravan*



Activities for Fiscal 2012



Long, Super-Long, Wide, etc.



Export of various variations to countries around the world

Activities for Fiscal 2012



April 2012: Commenced production of domestic standard specifications

June 2012: Super-long

November 2012: Wide

Commenced production for 136 countries around the world during fiscal 2012

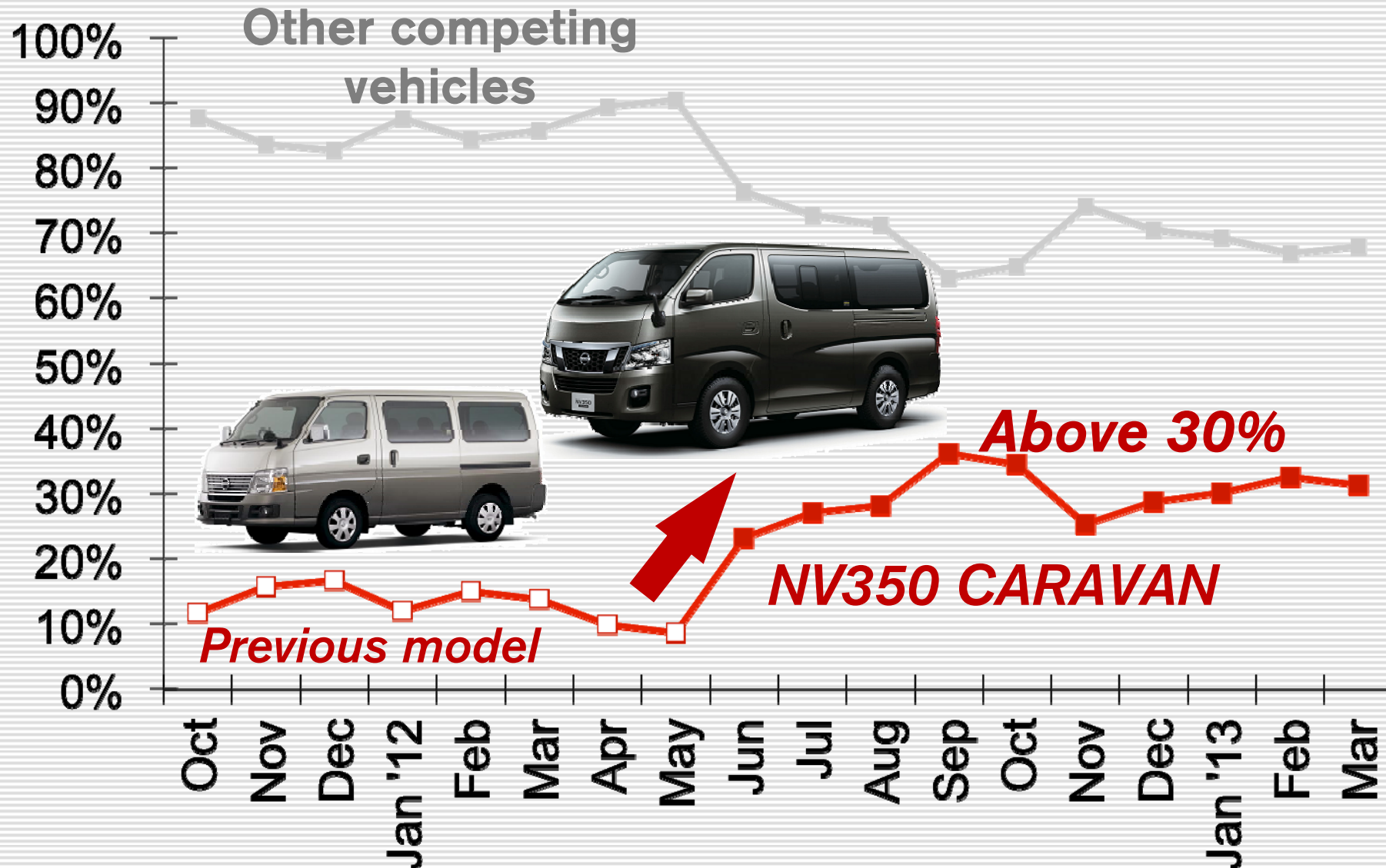
Activities for Fiscal 2012

Established a production framework for full-capacity output at Nissan Shatai Kyushu



Activities for Fiscal 2012

Maintained 30% market share since launch of sales



Activities for Fiscal 2012

Special Purpose Vehicle/Customized Car for NV350 Caravan



Rider



Transporter (Base vehicle)



Courtesy car/for infants



Refrigerator car



Lifter

Activities for Fiscal 2012

Examples of Bodywork Done Overseas

NV 350 Caravan with bodywork done by a local manufacturer

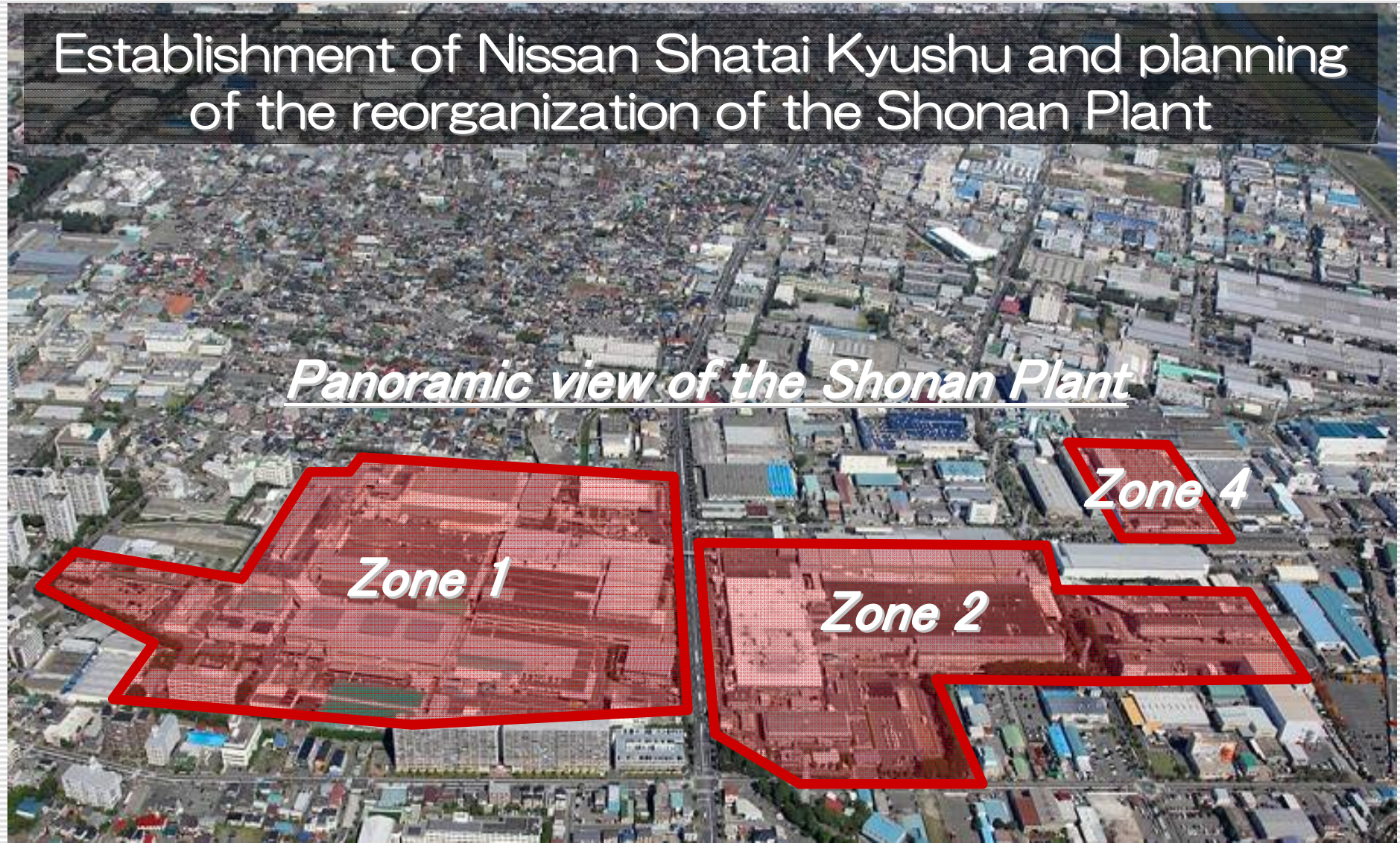


Activities for Fiscal 2012

2. Reorganization of the Shonan Plant

Establishment of Nissan Shatai Kyushu and planning of the reorganization of the Shonan Plant

Panoramic view of the Shonan Plant



Activities for Fiscal 2012

2. Reorganization of the Shonan Plant

December 2010:
Transfer of the production of three
vehicles to Zone 2



WINGROAD

AD

CEDRIC



D22 PICKUP

**March 2011: Domestic
production terminated**



March 2011: Termination of vehicle production in Zone 1

Activities for Fiscal 2012

2. Reorganization of the Shonan Plant

January 2013:
Consolidation of vehicle production in Zone 4
to Zone 2



Y61 PATROL



PATROL PICKUP



Activities for Fiscal 2012

Mixed production of six vehicle models with different structures with a focus on light commercial vehicles



NV200 VANET



WINGROAD



AD



PATROL Y61



PATROL PICKUP



CEDRIC



Activities for Fiscal 2012

Named Plant of the Year under the Global Nissan Quality Award



FY12
Global NISSAN Quality Award
Plant of the year



Highly appraised for consolidation of the Monozukuri Department

Activities for Fiscal 2012

3. *Efforts to expand production volume*

Example of Patrol Pickup



Activities for Fiscal 2012

3. *Efforts to expand production volume*

Example of Patrol Pickup



Token of appreciation from the Saudi Arabian National Guard

Activities for Fiscal 2012

3. Efforts to expand production volume



- New injection of automatic cars into market (Gulf countries in the Middle East)
- Promotion of market survey activities in each region
- Expansion of sales support activities

Activities for Fiscal 2012

**Challenges to be Addressed
Initiatives for Fiscal 2013**

Initiatives for Fiscal 2013

Business Environment

- Correction of appreciation of a yen that has hit a historical high
- Emerging clarity of trends toward economic recovery
- Sluggish growth for domestic demand
- Shift in demand toward light vehicles



Proportion of light vehicles among new cars sold



Initiatives for Fiscal 2013

Focus of Activities

Aim to further strengthen competitiveness through Nissan Shatai Kyushu, which has established a production framework with full-capacity output, and the Shonan Plant, which has completed consolidation of production processes.



Nissan Shatai Kyushu with a production framework of full-capacity output



Shonan Plant after consolidation of production

Initiatives for Fiscal 2013

1. Nissan Shatai Kyushu



Building a robust revenue base through a production framework with full-capacity output

Initiatives for Fiscal 2013

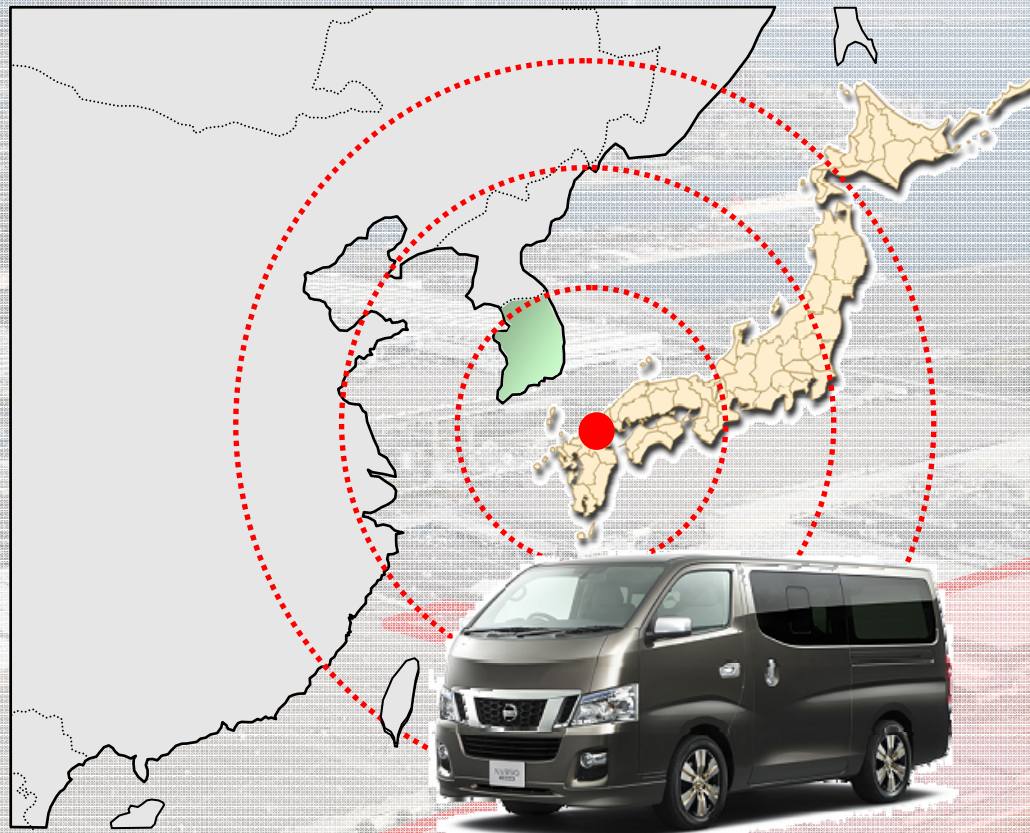
1. Nissan Shatai Kyushu



Pursuit of optimal efficiency through full-capacity output, in collaboration with suppliers

Initiatives for Fiscal 2013

1. Nissan Shatai Kyushu



Launch of a logistics system that enables use of vehicles in Japan and Korea with a dual license plate

Initiatives for Fiscal 2013

1. Nissan Shatai Kyushu



Aim to further reduce total cost through streamlining production in tandem with the expansion of Special Purpose Vehicle series, etc.

Initiatives for Fiscal 2013

1. Nissan Shatai Kyushu



Aim for the best quality in the world

Initiatives for Fiscal 2013

1. Nissan Shatai Kyushu

Strengthening of quality inspection system overseas



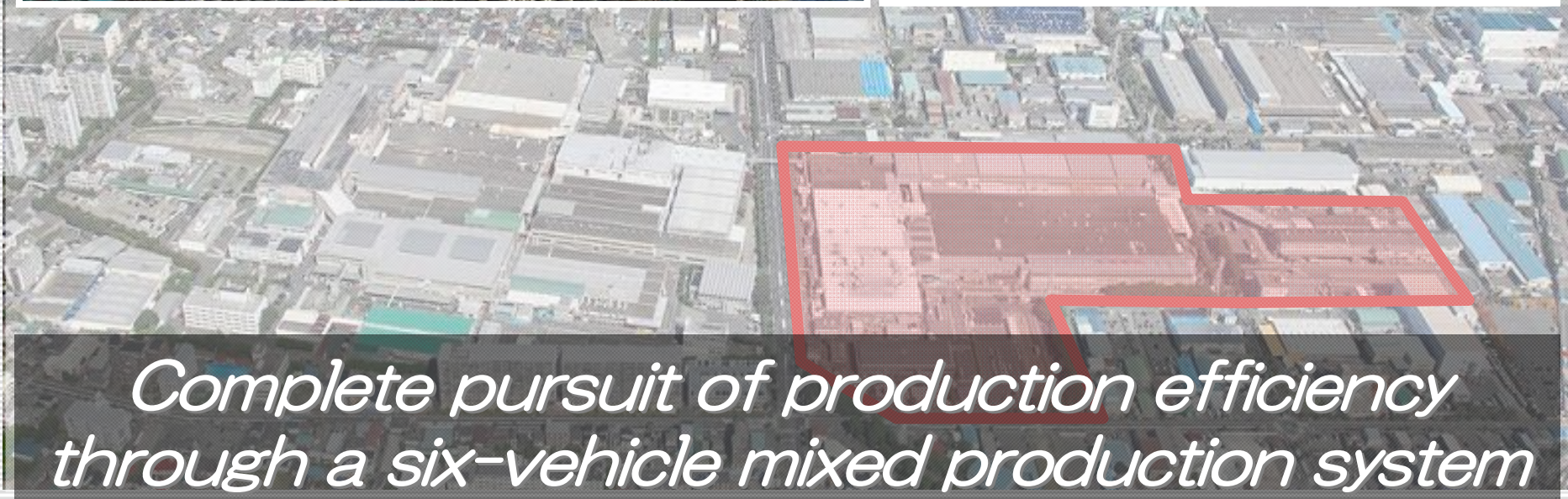
Strengthening of factor analysis capability at production plants



Establishment of a robust quality assurance system through the consolidation of the Monozukuri Department

Initiatives for Fiscal 2013

2. Shonan Plant



Initiatives for Fiscal 2013

2. Shonan Plant

Expansion of production volume

Vehicles produced at Shonan Plant are characterized by their diverse applications and long-life.



Initiatives for Fiscal 2013

2. Shonan Plant

LPG-compatible universal design taxi

Japan domestic market



Initiatives for Fiscal 2013

2. Shonan Plant

New injection of Y31 Cedric Taxi into the market

Hong Kong



Initiatives for Fiscal 2013

2. Shonan Plant

Enhancement of specifications for Patrol and Patrol Pickup

Middle East, Australia, Africa, etc.



**Activities for Fiscal 2012
and Initiatives for Fiscal 2013**

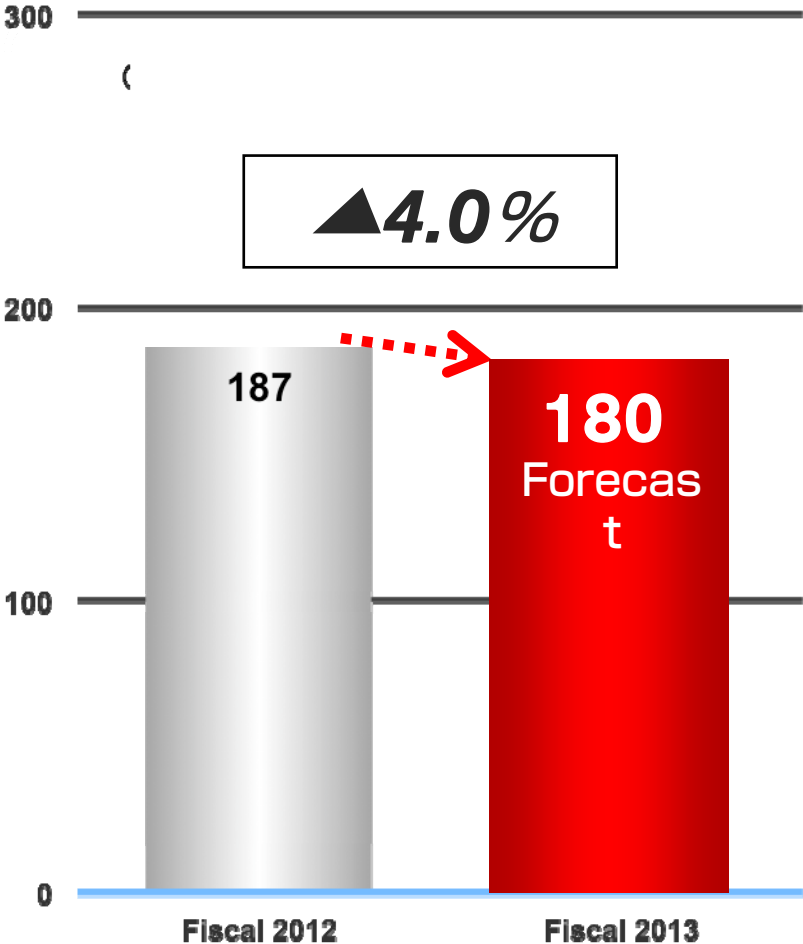
Business Outlook for Fiscal 2013

(Consolidated)

Total Sales Volume

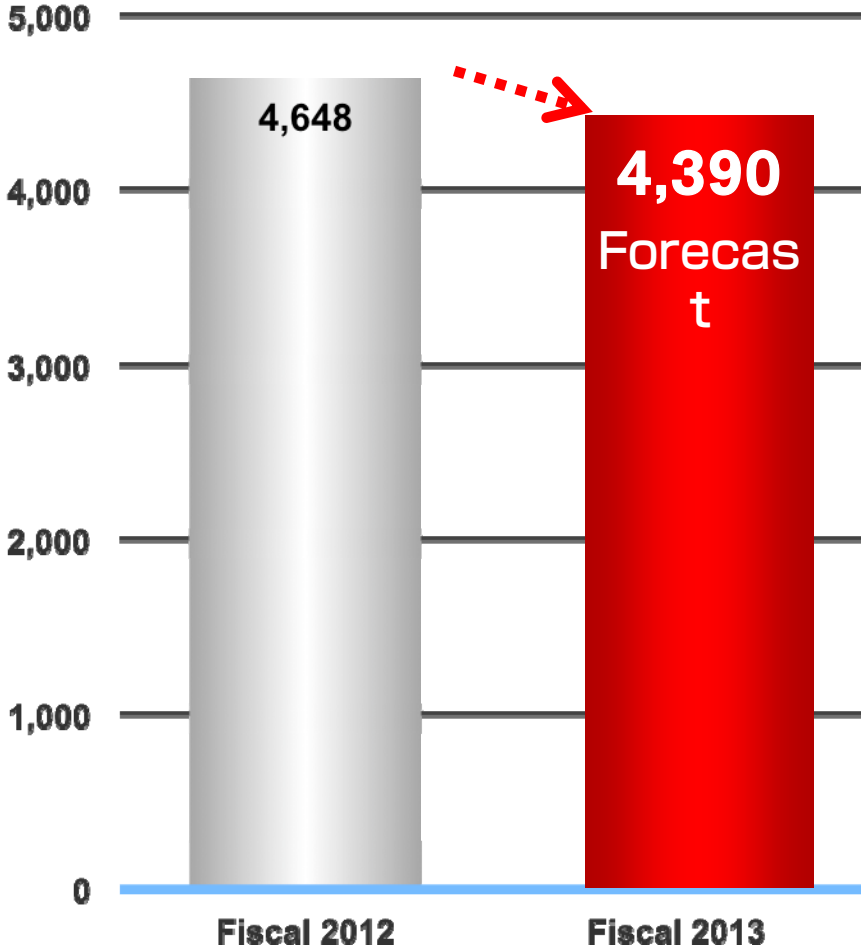
(1,000 units)

(100 million yen)



Net Sales

▲5.6%



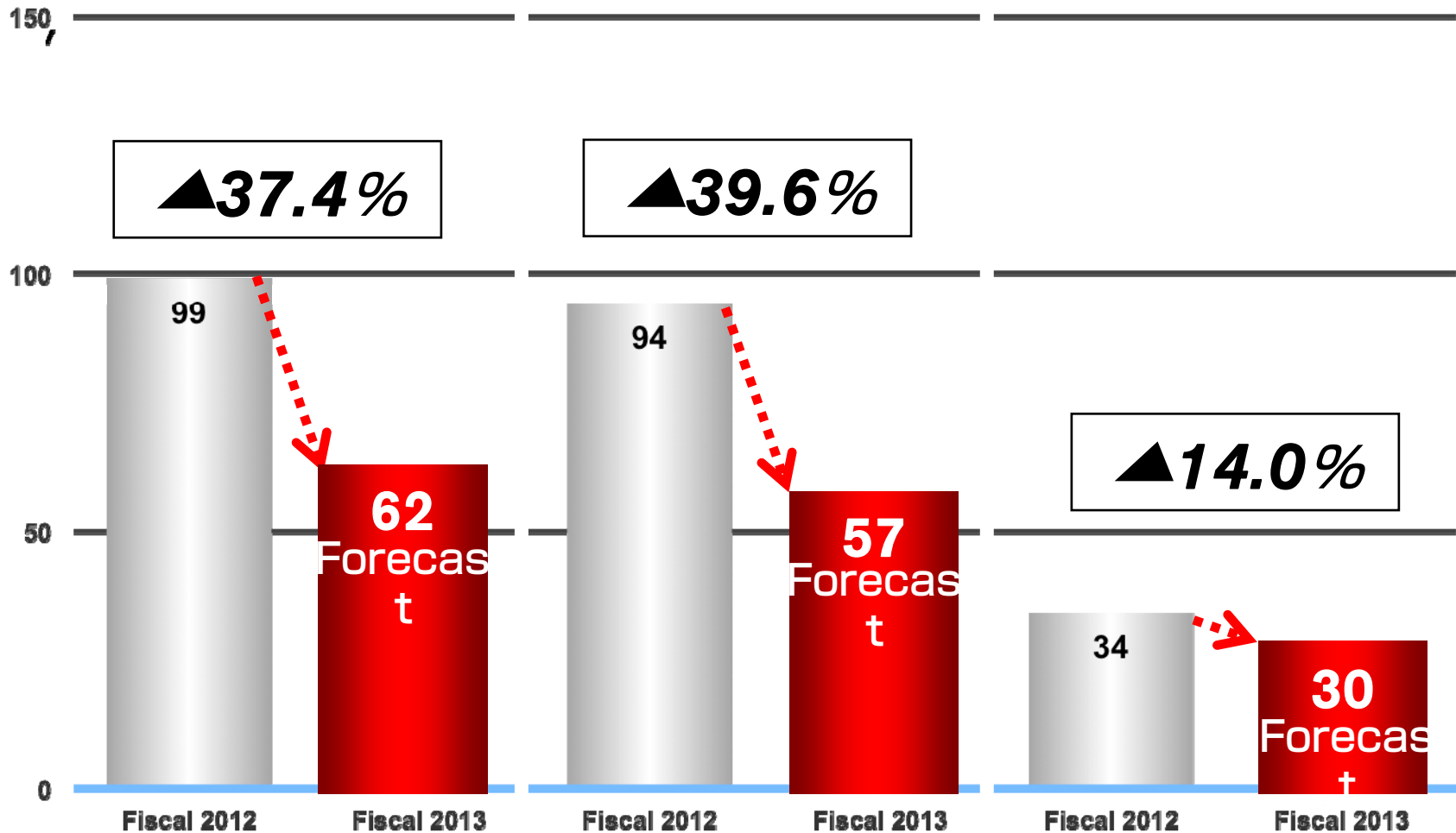
(Consolidated)

**Operating
income**

**Ordinary
income**

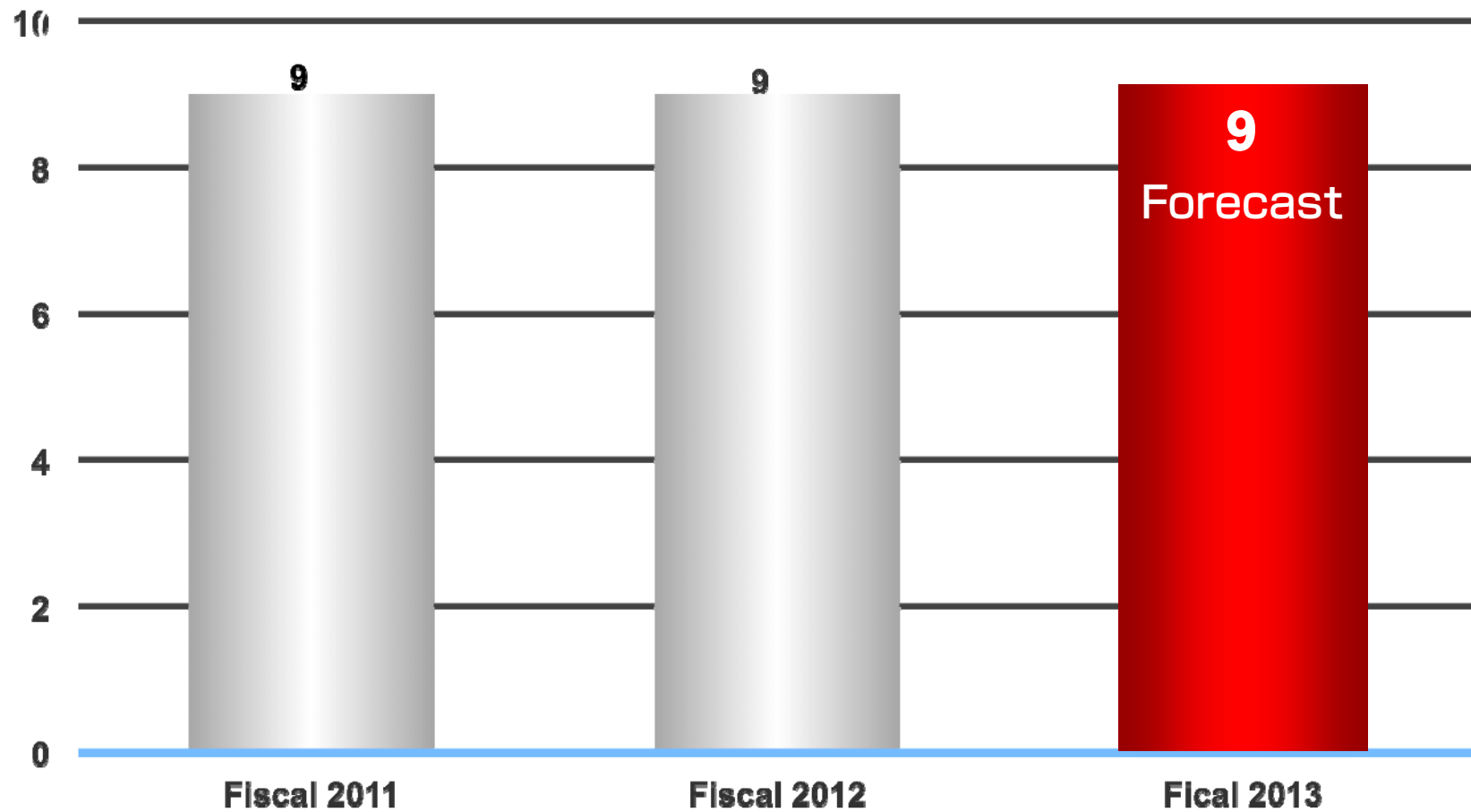
Net income

(100 million yen)



Changes in Dividends

(Yen)



90th Ordinary General Shareholders Meeting



Nissan Shatai Co., Ltd

Audit Reports by the Board of Statutory Auditors

**Please refer to Page 34 of
the 90th Shareholders' Report.**

Audit Reports on Consolidated Financial Results

**Please refer to Pages 32, 34 of
the 90th Shareholders' Report.**

**Thank you for your attendance
at the Meeting.**



Nissan Shatai Co., Ltd.

90th Ordinary General Shareholders Meeting



Nissan Shatai Co., Ltd